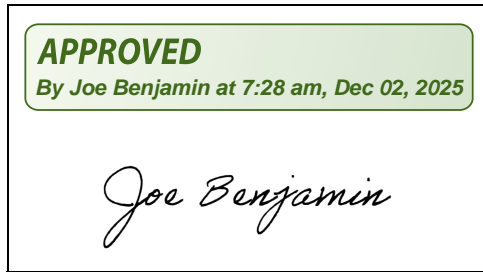
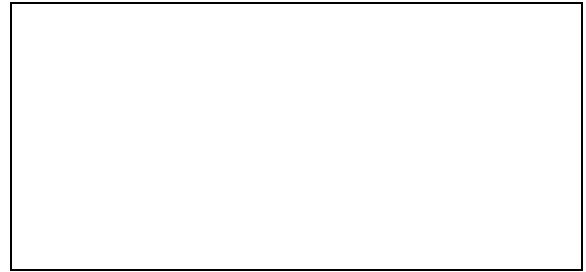


NOTICE OF INTENT TO PURCHASE SOLE SOURCE COMMODITIES and/or SERVICES

DATE/TIME OF INITIAL POSTING



DATE/TIME POSTING REMOVED



The Right to File an Intent to Protest Expires: 7:28 AM on December 5, 2025
Time Date

This is a notice of intent from the Director of Purchasing to the Superintendent of Schools for the School Board of Pinellas County, to award contracts as indicated on the accompanying Purchasing Agenda Summary and by Bid Number listed on the attached..

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

POSTED BY: Joe Benjamin, NIGP-CPP, CPPO, CPPB Director, Purchasing
Name Title

Proposers Recommended for Award

See attached agenda summary items contingent upon final PCS Board approval at the December 16, 2025 Board Meeting.

<https://www.pcsb.org/Page/746>

PURCHASING AGENDA SUMMARY

December 16, 2025

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RECOMMENDED BIDDERS:

Ruth Eckerd Hall, Inc.

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-977-172	High School Graduations Ceremonies, Ruth Eckerd Hall & Baycare Sound	PS/CM	N/A	Districtwide High Schools Rita Vasquez	0100/5850	2637/6254	\$63,609.17

COMMENTS: This purchase provides for district high school graduations to be held at Ruth Eckerd Hall and Bay Care Sound venues.

RECOMMENDED BIDDERS:

Sir Speedy Printing St. Petersburg

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-HO-080	Art Sketchbooks	LRB	1 Yr.	WPSC Warehouse Jonathan Ogle	0100/5050	Various	200,000.00 (Estimated)

COMMENTS: Provide sketchbooks for Visual Art Curriculum countywide.

RECOMMENDED BIDDERS:

**Guitar Center DBA Music & Arts; Perfektion Music Inc.; Washington Music Center; Wenger
Corporation; West Music**

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-580-006	Musical Instruments/Equipment	RN	1 Yr.	Countywide Ajori Spencer	Various	Various	410,000.00 (Estimated)

COMMENTS: This contract provides firm, fixed pricing for musical instruments countywide.

PURCHASING AGENDA SUMMARY

December 16, 2025

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RECOMMENDED BIDDERS:

Carolina Premier Window Films; Flooring Worx Inc.

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-HO-073	Supply and Installation of Mini Blinds, Vertical Blinds and Roller Shades	LRB	1 Yr.	Maintenance Michael Hewett	Various	Various	700,000.00 (Estimated)

COMMENTS: This contract provides firm pricing for supply and installation of mini blinds, vertical blinds and roller shades throughout the district

RECOMMENDED BIDDERS:

Amazon.com LLC

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
17-962-234	On-Line Marketplace for the Purchase of Products and Services	RN	2 Yr.	Districtwide Joe Benjamin	Various	Various	6,500,000.00 (Estimated)

COMMENTS: Utilizing Omnia Partners Prince William County Public Schools, VAR-TC-17006 contract.

RECOMMENDED BIDDERS:

Rogers' Sign Corp

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
24-968-044	Electronic Digital Marquee Signs and Installation	RN	2 Yr.	Maintenance Michael Hewett	Various	Various	550,000.00 (Estimated)

COMMENTS: This contract is to provide and install electronic digital marquee signs throughout the district.

PURCHASING AGENDA SUMMARY

December 16, 2025

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RECOMMENDED BIDDERS:

NCS Pearson, Inc.

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-208-173	Pearson NNAT3 Screenings	PS/CM	9 Mos.	Gifted & Able Learners Mary Ogunrinde	0100/6620	2601/5506	58,080.00
COMMENTS:	Purchase of the NNAT3 Screenings for Universal Screening ensures that all students are provided with equitable opportunity for Gifted Identification in Pinellas County. Universal Screening is part of the district's Bridging the Gap plan to close the achievement gap and increase representation in the Pinellas County Schools' Gifted program. All first graders and K-5 students in our transformation zone schools who have not been previously screen are administered the NNAT3 screening and students who score in the 90th percentile or higher are recommended for further IQ evaluation.						

RECOMMENDED BIDDERS:

Powerschool Group LLC

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-208-176	Powerschool PD Core+ Certificated License	PS/CM	1 Yr.	Professional Development Jolene Jackson	0100/5880	2903/5513	103,369.08
COMMENTS:	PD Core+/Certificate License is a web-based platform that keeps track of all courses staff have taken and the points earned for certification renewal. Additionally, it is utilized for the Florida Department of Education's required annual report of our district's Professional Learning Catalog. Renewing the purchase of this product will allow us to maintain this platform without interruption to professional learning course offerings, the data tracking for teacher recertification and micro-credentialing, and FDOE reporting.						

PURCHASING AGENDA SUMMARY

December 16, 2025

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RECOMMENDED BIDDERS:

Ricoh USA Inc.

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
22-015-103	Print Goods & Services: Multi-Function Devices	RN	1 Yr.	Districtwide Michael Domke	Various	Various	1,109,000.00
COMMENTS:	Utilizing Omnia Contract Print Goods and Services #2021002788 for districtwide multi-function copiers. This covers all lease and copy charges for multi-function devices for the contract term.						

RECOMMENDED BIDDERS:

Public Consulting Group Inc

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-961-175	Public Consulting Group Curriculum Content Development	PS/CM	2 Yr.	Teaching and Learning Donnika Jones	0100/5620	1120/4700 2341/4700	2,993,000.00
COMMENTS:	This vendor holds the copyrights to their curriculum development and assessment design.						

RECOMMENDED BIDDERS:

Unmanned Safety Institute Inc.

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-715-176	Unmanned Safety Institute Software Licenses, Materials, and Exams	PS/CM	6 Mos.	CTAE Department Michael McCullough	Various	Various	114,479.00
COMMENTS:	The Unmanned Safety Institute's reputation for safety, comprehensive training, industry relevance, and commitment to excellence makes it the ideal choice as vendor for the CAPE certifications. Their programs not only equip students with the knowledge and skills needed to excel in the UAS field but also promote safe and responsible drone operations. Students from eight schools within Pinellas County will try and achieve multiple drone certifications.						

PURCHASING AGENDA SUMMARY

December 16, 2025

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RECOMMENDED BIDDERS:

AVI-SPL LLC

<i>BID NUMBER</i>	<i>BID TITLE</i>	<i>BID CATEGORY</i>	<i>BID TERM</i>	<i>DESTINATION / REQUESTER</i>	<i>*FUND/CC</i>	<i>**PROJECT/ SUB-PROJECT</i>	<i>TOTAL CONTRACT AMOUNT</i>
25-BM-068	Video Wall Panels	LRB	N/A	Pinellas Technical College-Clearwater Jakub Prokop	0150/4541	473P	53,709.06
COMMENTS:	This video wall is needed to support the curriculum standards of our Stage Production program. This technology has become an industry standard, commonly used, during live performances all over the world. As our Stage Production program prepares our students to manage these live performances, it is imperative, and required in the program's curriculum framework, that they know how this video equipment is set up, taken down, and managed during the performance.						

RECOMMENDED BIDDERS:

Precision Services & Installation LLC

<i>BID NUMBER</i>	<i>BID TITLE</i>	<i>BID CATEGORY</i>	<i>BID TERM</i>	<i>DESTINATION / REQUESTER</i>	<i>*FUND/CC</i>	<i>**PROJECT/ SUB-PROJECT</i>	<i>TOTAL CONTRACT AMOUNT</i>
25-968-168	Operable Partition Maintenance	PB	5 Yr.	Maintenance Dept. Michael Hewett	Various	Various	550,000.00 (Estimated)
COMMENTS:	Utilizing Orange County Government, Contract No. Y-25-107; Operable Partition Maintenance, with secure firm pricing for inspection, repair and replacement of operable partitions throughout the district.						

RECOMMENDED BIDDERS:

Acousti Engineering Company of Florida; Integrity Group of Florida Inc.

<i>BID NUMBER</i>	<i>BID TITLE</i>	<i>BID CATEGORY</i>	<i>BID TERM</i>	<i>DESTINATION / REQUESTER</i>	<i>*FUND/CC</i>	<i>**PROJECT/ SUB-PROJECT</i>	<i>TOTAL CONTRACT AMOUNT</i>
22-968-216	Ceiling Tile and Acoustical Wall Installation and Materials	PB/RN	1 Yr.	Maintenance Dept. Michael Hewett	Various	Various	250,000.00 (Estimated)
COMMENTS:	Utilizing Lee County Schools Contract #N217409ES, secures firm fixed pricing for ceiling tile and acoustical wall installation and materials throughout the district.						

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RECOMMENDED BIDDERS:

Specified Architectural Services, Inc.

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-968-178	Kalwall Replacement Skylights and Wall Panel Systems	SS	1 Yr.	Facilities/Operations Department Joe Maceda	0150/3801	3696/9572	796,162
COMMENTS:	Specified Architectural Services (SAS) is the only Kalwell distributor in the State of Florida. Currently at PTC South is Kalwell Skylights. Secure firm pricing with Bonds.						

RECOMMENDED BIDDERS:

Suncoast Cabinet Supplies LLC

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-160-163	Wilsonart Lay- Up Program	SS	1 Yr.	Maintenance Dept. Michael Hewett	Various	Various	150,000.00 (Estimated)
COMMENTS:	This contract will secure firm fixed pricing for Wilsonart® laminate lay-up cabinet supplies throughout the district.						

RECOMMENDED BIDDERS:

AccuAir, Inc.

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
26-031-162	Bard HVAC Units & Parts	SS	1 Yr.	Maintenance Dept. Michael Hewett	Various	Various	250,000.00 (Estimated)
COMMENTS:	This contract will secure firm fixed pricing for Bard HVAC units and parts throughout the district.						

RECOMMENDED BIDDERS:

Ferguson Enterprises, Inc.; Tampa Winsupply, Inc.

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
24-AM-009	Plumbing Supplies	RN	1 Yr.	Maintenance Dept. Michael Hewett	Various	Various	500,000.00 (Estimated)
COMMENTS:	This contract secures firm percentage discount and delivery for plumbing supplies.						

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RECOMMENDED BIDDERS:

Designlab, Inc.; SP Designs and MFG., Inc.; Verified Label

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-JG-060	Uniforms: Operational Services	LRB	1 Yr.	Maintenance Dept. Michael Hewett	Various	Various	225,000.00 (Estimated)

COMMENTS: This contract will secure fixed pricing for uniforms used in food & nutrition, maintenance, plant operations, and warehouse.

RECOMMENDED BIDDERS:

Thompson Safety, LLC

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-340-177	Fire Extinguishing Systems Inspections and Services	PB	3 Yr.	Maintenance Dept. Michael Hewett	Various	Various	350,000.00 (Estimated)

COMMENTS: Utilizing Seminole County Public Schools Bid #25260039B-TL. This contract secures firm pricing on inspection, certification, and hydrostatic testing of fire extinguishers in all district facilities and all district vehicles.

RECOMMENDED BIDDERS:

JP Morgan Chase

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
22-946-220	General Banking Services	PB	6 Mos.	Cash Management Department Andrew Jacobsen	0100/5150	9902	75,000.00 (estimate)

COMMENTS: Piggyback Broward County Public Schools RFP -FY21-009.

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RECOMMENDED BIDDERS:

Kev Group Inc.

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION/ REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-208-179	School Cash Management Solution	PS/CM	5 Yr.	Chief Financial Officer Gary Jeppesen	0100/5860	9918	1,447,095.00
COMMENTS:	Approval of the KEV Group School Cash Accounting System with integrated online payments will significantly strengthen financial stewardship, enhance operational efficiency, and modernize the district's approach to school-based accounting. This investment directly supports the Board's goals of transparency, accountability, and operational excellence, while improving service to schools and families.						

***Key to Fund Sources:**

0100: General Operating 0150: Workforce Development 03XX: Capital 0410: Food Service 0420: Contracted Programs 044X: ESSER Funds

****Key to Categorical Sources:**

23XX: Referendum Funds

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **December 16, 2025**

Contract No: 25-977-172

Title: High School Graduations Ceremonies,
Ruth Eckerd Hall & BayCare Sound

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: N/A

☒ N/A - One Time Purchase

Contract Value: \$ 63,609.17

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> None
	6-months	1 - year	

Rationale/Reason

This purchase provides for district high school graduations to be held at Ruth Eckerd Hall and Bay Care Sound venues.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Districtwide- High Schools
Title: Director, Purchasing Department

Requested By: Rita Vasquez **Buyer:** Bianca Hock
Title: Executive Director,
High School Education Buyer I

Contractor Name: RUTH ECKERD HALL INC
Address: 1111 N MCMULLEN BOOTH ROAD
CLEARWATER FL 33759

Phone: 727-727-5305
Email: BROBERTS@RUTHECKERDHALL.NET
Vendor ID: V-24014

(See Attached Tabulation)

(25-977-172)



Ruth Eckerd Hall, Inc.
1111 McMullen Booth Rd.
Clearwater, FL 33759

727-791-7060

INVOICE

Invoice #: 0004501
Due Date: 6/1/2026
Bill To: Rila Vasquez
Pinellas County School Board
301 4th St SW
Largo, Florida 33770
Event(s): PCS Graduations

Rental Charges						
Date	Time	Room	Description	Qty	Rate	Subtotal
Wed, 6/20/2026	All Day	MT Full Venue	PCS Graduations	1 Day	MST Community-Rehearsal/Holding	\$500.00
	All Day	REH Full Venue	PCS Graduations Dunedin and RJ Tech High Schools	1 Day	REH Community Full Day M-Th	\$1,950.00
Rental Total						\$2,450.00

Wed, 5/20/2026

Invoice All Day

Additional Charges & Fees

Time	Description	Qty	Rate	Subtotal	Discount	Svc Charge	Tax	Total
12:00A-12:00 A	Admin Fee	1 Per Event	\$300.00 / Per Event	\$300.00	\$0.00	\$0.00	\$0.00	\$300.00
12:00A-12:00 A	Facility Fee- REH	1 Per Person	\$6,632.00 / Per Person	\$6,632.00	\$0.00	\$0.00	\$0.00	\$6,632.00
based on 2025 attendance RJ 1430 Dunedin 1866 \$2.00 pp								
Additional Charges & Fees Total				\$6,932.00	\$0.00	\$0.00	\$0.00	\$6,932.00

Rental Services

Time	Description	Qty	Rate	Subtotal	Discount	Svc Charge	Tax	Total
12:00A-12:00 A	Chair Rental	1 Per Event	\$570.92 / Per Event	\$570.92	\$0.00	\$0.00	\$0.00	\$570.92
12:00A-12:00 A	Police	1 Per Event	\$861.25 / Per Event	\$861.25	\$0.00	\$0.00	\$0.00	\$861.25
12:00A-12:00 A	Security Staff	1 Per Event	\$5,645.00 / Per Event	\$5,645.00	\$0.00	\$0.00	\$0.00	\$5,645.00
12:00A-12:00 A	Stagehands	2 Per Event	\$2,900.00 / Per Event	\$5,800.00	\$0.00	\$0.00	\$0.00	\$5,800.00
12:00A-12:00 A	Standard Cleaning Fee (REH)	1 Per Event	\$1,000.00 / Per Event	\$1,000.00	\$0.00	\$0.00	\$0.00	\$1,000.00
12:00A-12:00 A	Ticketing Services	1 Per Event	\$550.00 / Per Event	\$550.00	\$0.00	\$0.00	\$0.00	\$550.00
Rental Services Total				\$14,427.17	\$0.00	\$0.00	\$0.00	\$14,427.17

Department Totals

Department	Subtotal	Discounts	Svc Charge	Tax	Total
Additional Charges & Fees	\$6,932.00	\$0.00	\$0.00	\$0.00	\$6,932.00
Rental Services	\$14,427.17	\$0.00	\$0.00	\$0.00	\$14,427.17

Totals

Event Charges Subtotal	\$23,809.17
TOTAL	\$23,809.17

BALANCE DUE \$23,809.17



Invoice #: 0004490
 Due Date: 12/22/2025
 Bill To: Rila Vasquez
 Pinellas County School Board
 301 4th St SW
 Largo, Florida 33770
 Event(s): PCS Graduations

Rental Charges

Date	Time	Room	Description	Qty	Rate	Subtotal
Fri, 6/22/2026	All Day	The BayCare Sound Full Venue	Pinellas County High School Graduation	1 Day	Standard	\$6,000.00
Rental Total						\$6,000.00

Fri, 6/22/2026

Clearwater High School **9:00A**

Additional Charges & Fees

Time	Description	Qty	Rate	Subtotal	Discount	Svc Charge	Tax	Total
9:00A-9:00A	Admin Fee	1 Per Event	\$300.00 / Per Event	\$300.00	\$300.00	\$0.00	\$0.00	\$0.00
9:00A-9:00A	Facility Fee- SND	5,000 Per Person	\$4.75 / Per Person	\$23,750.00	\$23,750.00	\$0.00	\$0.00	\$0.00
				\$4.75 pp- WAIVED				
Additional Charges & Fees Total				\$24,050.00	\$24,050.00	\$0.00	\$0.00	\$0.00

Rental Services

Time	Description	Qty	Rate	Subtotal	Discount	Svc Charge	Tax	Total
9:00A-9:00A	Cleaning Fee	1 Per Event	\$1,500.00 / Per Event	\$1,500.00	\$0.00	\$0.00	\$0.00	\$1,500.00
9:00A-9:00A	EMS Services	1 Per Event	\$1,000.00 / Per Event	\$1,000.00	\$0.00	\$0.00	\$0.00	\$1,000.00
9:00A-9:00A	Event Staff	1 Per Event	\$900.00 / Per Event	\$900.00	\$0.00	\$0.00	\$0.00	\$900.00
9:00A-9:00A	House Sound, Lights & Video Screens	1 Per Event	\$7,500.00 / Per Event	\$7,500.00	\$0.00	\$0.00	\$0.00	\$7,500.00
9:00A-9:00A	Police	1 Per Event	\$0.00 / Per Event	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
9:00A-9:00A	Security Staff	1 Per Event	\$5,000.00 / Per Event	\$5,000.00	\$0.00	\$0.00	\$0.00	\$5,000.00
9:00A-9:00A	Stagehands	1 Per Event	\$3,000.00 / Per Event	\$3,000.00	\$0.00	\$0.00	\$0.00	\$3,000.00
9:00A-9:00A	Video/ Camera Labor	1 Per Event	\$2,000.00 / Per Event	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,000.00
Rental Services Total				\$20,900.00	\$0.00	\$0.00	\$0.00	\$20,900.00

Countryside High School

6:00P

Additional Charges & Fees

Time	Description	Qty	Rate	Subtotal	Discount	Svc Charge	Tax	Total
6:00P-6:00P	Admin Fee	1 Per Event	\$300.00 / Per Event	\$300.00	\$300.00	\$0.00	\$0.00	\$0.00
6:00P-6:00P	Facility Fee- SND	5,000 Per Person	\$4.75 / Per Person	\$23,750.00	\$23,750.00	\$0.00	\$0.00	\$0.00
				\$4.75 pp- WAIVED				
Additional Charges & Fees Total				\$24,050.00	\$24,050.00	\$0.00	\$0.00	\$0.00

Rental Services

Time	Description	Qty	Rate	Subtotal	Discount	Svc Charge	Tax	Total
6:00P-6:00P	Cleaning Fee	1 Per Event	\$1,500.00 / Per Event	\$1,500.00	\$0.00	\$0.00	\$0.00	\$1,500.00

6:00P-6:00P	EMS Services	1 Per Event	\$1,000.00 / Per Event	\$1,000.00	\$0.00	\$0.00	\$0.00	\$1,000.00
6:00P-6:00P	Event Staff	1 Per Event	\$900.00 / Per Event	\$900.00	\$0.00	\$0.00	\$0.00	\$900.00
6:00P-6:00P	House Sound, Lights & Video Screens	1 Per Event	\$7,500.00 / Per Event	\$7,500.00	\$0.00	\$0.00	\$0.00	\$7,500.00
6:00P-6:00P	Police	1 Per Event	\$0.00 / Per Event	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6:00P-6:00P	Security Staff	1 Per Event	\$5,000.00 / Per Event	\$5,000.00	\$0.00	\$0.00	\$0.00	\$5,000.00
6:00P-6:00P	Stagehands	1 Per Event	\$3,000.00 / Per Event	\$3,000.00	\$0.00	\$0.00	\$0.00	\$3,000.00
Rental Services Total				\$18,900.00	\$0.00	\$0.00	\$0.00	\$18,900.00

Department Totals

<u>Department</u>	<u>Subtotal</u>	<u>Discounts</u>	<u>Svc Charge</u>	<u>Tax</u>	<u>Total</u>
Additional Charges & Fees	\$48,100.00	\$48,100.00	\$0.00	\$0.00	\$0.00
Rental Services	\$39,800.00	\$0.00	\$0.00	\$0.00	\$39,800.00

Totals

Event Charges Subtotal	\$93,900.00
Less Discounts	(\$54,100.00)
Waived Rent	(\$6,000.00)
Waived Rental Services	(\$300.00)
Waived Rental Services	(\$300.00)
Waived Facility Fees	(\$23,750.00)
Waived Facility Fees	(\$23,750.00)
TOTAL	\$39,800.00

BALANCE DUE	\$39,800.00
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PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: December 16, 2025

Contract No: 25-HO-080

Title: Art Sketchbooks

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 12/16/25 thru 12/15/26

☐ N/A - One Time Purchase

Contract Value: \$ 200,000.00 (estimated)

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
	1	6-months	1 - year	

Rationale/Reason

Provide sketchbooks for Visual Art Curriculum countywide.

Bidders Solicited: 1160 Bids Received: 9 Late Bids: Rejected Bids: 3 ☐ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** WPCS Warehouse
Title: Director, Purchasing Department

Requested By: Jonathan Ogle **Buyer:** Hope Olda
Title: PreK-12 Visual Arts Department

Contractor Name: Sir Speedy Printing St. Petersburg
Address: 4801 37th Street North
St. Petersburg, FL 33714

Phone: 727-823-1162
Email: orders@sirspeedyst.pete.com
Vendor ID: V-29691

Always reference T/C code "SKFS" on your TERMS purchase requisitions or Bid # 25-HO-080 on your internal purchase orders to ensure you receive our contract price. Orders should be assigned to buyer #065.

ART SKETCHBOOKS – SIR SPEEDY PRINTING ST. PETERSBURG

<u>Description</u>	<u>Qty</u>	<u>UOM</u>	<u>Unit Cost</u>
<u>Sketchbook, Intermediate 50 sheets, 80#, smooth, acid free, opaque paper, rigid 18pt front and back, white cover, side spiral bound, 8.5" x 11"</u>	<u>1</u>	<u>EA</u>	<u>\$5.00</u>
<u>Sketchbook, Beginner, 50 sheets, 60#, smooth, acid free, opaque paper, rigid 18 pt. front and back, white cover, side spiral bound, 9" x 6"</u>	<u>1</u>	<u>EA</u>	<u>\$3.25</u>

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **December 16, 2025**

Contract No: 25-580-006

Title: Musical Instruments/Equipment

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 12/17/25 thru 12/16/26

☐ N/A - One Time Purchase

Contract Value: \$ 410,000.00 (Estimated)

Contract Type: ☒ Estimated ☐ Firm, Fixed ☐ Firm, Fixed ☐ Firm, Fixed
Dollar Amount Dollar Amount Unit Prices Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
1	6-months	1 - year	

Rationale/Reason

This contract provides firm fixed pricing for musical instruments countywide.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: 1 ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB

For: Countywide

Title: Director, Purchasing Department

Requested By: Ajori Spencer

Buyer: Hope Olda

Title: PK-12 Performing Arts Specialist

List of awarded vendors attached.

The following companies were awarded the bid for Musical Instruments/Equipment. See detailed pages to follow for item(s) awarded listed in order by category.

Vendor Name: Guitar Center DBA Music & Arts
Address: 5295 Westview Drive, Suite 300
Frederick, MD 21703
Contact: Monica Durmisevic, (301) 620-4040
Email: schools@musicarts.com
Vendor ID: V-34034

Vendor Name: Wenger Corporation
Address: 555 Park Drive
P.O. Box 0448
Contact: Owatonna, MN 55060-0448
Email: Julie Evers
Vendor ID: julie.evers@wengercorp.com

Vendor Name: Perfektion Music Inc.
Address: 25661 W. Blakely Pkwy.
Wauconda, IL 60084
Contact: Daron Stinton, (619) 333-6285
Email: perfektionsales@gmail.com
Vendor ID: V-44546

Vendor Name: West Music
Address: 1212 5th Street
PO Box 5521
Coralville, IA 52241
Contact: Stephanie Adams
Email: bids@westmusic.com
Vendor ID: V-2442

Vendor Name: Washington Music Center
Address: 11151 Veirs Mill Road
Wheaton, MD 20902
Contact: Melody O'Neil, (301) 929-2980
Email: bids@chucklelevins.com
Vendor ID: V-24330

Always reference T/C code “**MUS**” on your TERMS purchase requisitions or **Bid # 25-580-006** on your internal purchase orders to ensure you receive our contract price. Orders should be assigned to buyer #065.

MUSICAL INSTRUMENTS AND EQUIPMENT

1	Amplifier, Bass Guitar, Fender Rumble 100	each	\$282.78	58037185	Guitar Center DBA Music & Arts	High School
2	Amplifier, Guitar Combo, 40-watt, (1) 12" speaker, Fender Mustang LT25	each	DISC	58037464	Guitar Center DBA Music & Arts	High School
3	Baritone Horn, 4-valve Euphonium, silver, with case and mouthpiece, King 2280- SP	each	DISC	58037103	Washington Music Center	High School
4	Baritone Horn, 4-valve Euphonium, silver, with case and mouthpiece, Yamaha YEP-321S/EPC35/48	each	\$2,634.10	58037100	Washington Music Center	High School
5	Baritone Horn, Marching, silver, with case and mouthpiece, King KG-1127SP	each	DISC	58037104	Washington Music Center	High School
6	Baritone Horn, Marching, silver, with case and mouthpiece, Yamaha YBH-301MS/ BHC301M/L48	each	\$2,451.40	58037199	Washington Music Center	High School
7	Bass, String, complete outfit with bow and bag, all sizes, Mueller Maestro GP720	each	\$3,190.00	58037140	Perfektion Music	High School
8	Bassoon, w/case, two bocals (nos. 2 & 3), seat strap, crutch, Fox Renard 240	each	\$9,795.10	58037112	Washington Music Center	High School
9	Bells, Orchestral, steel, with stand & case, Musser M646	set	\$1,530.30	58037118	Washington Music Center	High School
10	Bells, Orchestral, steel, with stand & case, Yamaha YG-1210S70	set	\$1,284.65	58037455	Washington Music Center	High School
11	Bells, Orchestral, steel stand, Ludwig LE1368 stand	each	\$107.95	58037456	Washington Music Center	High School
12	Bongo Set, black with chrome, with stand, Latin Percussion LP200XF-BK w/LP330	set	\$423.41	58037186	Guitar Center DBA Music & Arts	High School
13	Bow, Bass, French style, fiberglass, horsehair, Glasser F501H	each	\$78.14	58037440	Guitar Center DBA Music & Arts	High School

14	Bow, Cello, fiberglass, horsehair, Glasser GL2401H4	each	\$72.75	58037441	Washington Music Center	High School
15	Bow, Viola, fiberglass, horsehair, Glasser 301H	each	\$44.75	58037442	Washington Music Center	High School
16	Bow, Violin, fiberglass, horsehair, Glasser 201H	each	\$42.55	58037443	Washington Music Center	High School
17	Cello, complete outfit with bow and bag, all sizes, Yamaha AVC5-44S	set	\$1110.05	58037132	Guitar Center DBA Music & Arts	High School
18	Chimes, chrome finish, with cover, Musser M661C/M637	set	5895.75+97.30	58037131	Washington Music Center	High School
19	Chimes, chrome finish, with cover, AdamsBK-3203C	set	\$5,763.20	58037462	Washington Music Center	High School
20	Clarinet, Bass Bb, with case, floor peg, mouthpiece, swab, neck strap, LeBlanc L-60	each	\$6,065.00	58037114	Washington Music Center	High School
21	Clarinet, Bass Bb, with case, floor peg, mouthpiece, swab, neck strap, Yamaha YCL- 622II	each	\$9,108.55	58037364	Washington Music Center	High School
22	Clarinet, Bb, with case and mouthpiece, Yamaha YCL-650II	each	\$1,851.10	58037113	Washington Music Center	High School
23	Clarinet, Contra Bass, Bb, with case, floor peg, swab, mouthpiece and neck strap, LeBlanc 7182	each	DISC	58037125	Guitar Center DBA Music & Arts	High School
24	Clarinet, Eb, with case, swab and mouthpiece, Yamaha YCL-681	each	\$3,940.00	58037124	Washington Music Center	High School
25	Clarinet, Eb, with case, swab and mouthpiece, Selmer Paris E16MUSE	each	\$8,200.28	58037573	Guitar Center DBA Music & Arts	High School
26	Conga Set, with stand, Latin Percussion Matador Custom M8465-VSB	set	\$635.15	58037187	Guitar Center DBA Music & Arts	High School
27	Crotales, high octave, 13-note, bronze, with mounting bar, Zildjian P0615 w/P0637	set	\$1,812.93	58037162	Guitar Center DBA Music & Arts	High School

28	Crotales, low octave, 13-note, bronze, with mounting bar, Zildjian P0625 w/P0636	set	\$1,812.93	58037163	Guitar Center DBA Music & Arts	High School
29	Cymbal, suspended, 18", classic orchestral, Zildjian A0419	each	\$236.22	58037164	Guitar Center DBA Music & Arts	High School
30	Cymbal, suspended, 20", classic orchestral, Zildjian A0421	each	\$268.94	58037165	Guitar Center DBA Music & Arts	High School
31	Cymbals, crash, pair, 18", classic orchestral med. Light, Zildjian A0759	set	\$471.99	58037415	Guitar Center DBA Music & Arts	High School
32	Cymbals, crash, pair, 18", symphonic French, Zildjian A0427	set	\$399.30	58037416	Guitar Center DBA Music & Arts	High School
33	Cymbals, crash, pair, 20", symphonic Germanic, Zildjian A0492	set	\$461.14	58037417	Guitar Center DBA Music & Arts	High School
34	Cymbals, crash, pair 18", symphonic, Viennese, Zildjian A0447	set	\$399.30	58037444	Guitar Center DBA Music & Arts	High School
35	Drum, Concert Bass, 36", cortex finish, with stand and cover, Ludwig LE-CB868G/L2836CB	each	1570.80+297.65	58037130	Washington Music Center	High School
36	Drum, Concert Bass, 36", cortex finish, with stand and cover, Yamaha CB7036R/BS7053	each	\$1,714.80	58037418	Washington Music Center	High School
37	Drum, Concert Snare, 14" x 6-1/2", maple shell, with stand, Yamaha CSM-1465AII/S/SS745A	each	517.15/106.60	58037189	Washington Music Center	High School
38	Drum, Concert Snare, 14" x 6-1/2", maple shell, with stand, PearlSYP1465/S830	each	663.85+66.50	58037457	Washington Music Center	High School
39	Drums, Concert Toms, set of 4 (6"/8"/10"/12"), with 2 stands, Yamaha CTS6802B	set	\$1112.60	58037190	Washington Music Center	High School
40	Drums, Concert Toms, set of 4 (13"/14"/15"/16"), with 2 stands, Yamaha CTS3456B w/WS865A(2)	set	\$1,401.65	58037184	Washington Music Center	High School

41	Drum, Marching Bass, individual drums: 16", each with aluminum carrier, Yamaha, MB-8316BR/RMTFCB-Disc	each	\$504.60	58037135	Washington Music Center	High School
42	Drum, Marching Bass, individual drums: 18", each with aluminum carrier, Yamaha MB8318BR/RMTFCB-Disc	each	\$538.45	58037146	Washington Music Center	High School
43	Drum, Marching Bass, individual drums: 20", each with aluminum carrier, Yamaha MB8320BE/RMTFCB - Disc	each	\$572.25	58037147	Washington Music Center	High School
44	Drum, Marching Bass, individual drums: 22", each with aluminum carrier, Yamaha MB8322BE/RMTFCB - Disc	each	\$605.15	58037148	Washington Music Center	High School
45	Drum, Marching Bass, individual drums: 24", each with aluminum carrier, Yamaha MB8324BE/RMTTCB -Disc	each	\$639.95	58037149	Washington Music Center	High School
46	Drum, Marching Bass, individual drums: 26", each with aluminum carrier, YamahaMB8326BE/RMTFCB- Disc	each	\$673.75	58037150	Washington Music Center	High School
47	Drum, Marching Bass, individual drums: 28", each with aluminum carrier, Yamaha MB8328BE/RMTFCB-Disc	each	\$707.60	58037465	Washington Music Center	High School
48	Drum, Marching Bass, individual drums: 30", each with aluminum carrier, Yamaha MB8330BE/RMTFCB-Disc	each	\$740.45	58037151	Washington Music Center	High School
49	Drum, Marching Bass, each with aluminum carrier, 16" Pearl PBDM1614/A46/CXB2	each	640.70/357.05	58037153	Washington Music Center	High School
50	Drum, Marching Bass, each with aluminum carrier, 18" Pearl PBDM1814/CXB2	each	660.95/357.05	58037154	Washington Music Center	High School
51	Drum, Marching Bass, each with aluminum carrier, 20" Pearl PBDM2014/CXB2	each	709.20/357.05	58037155	Washington Music Center	High School
52	Drum, Marching Bass, each with aluminum carrier, 22" Pearl PBDM2214/CXB2	each	732.35/357.05	58037156	Washington Music Center	High School

53	Drum, Marching Bass, each with aluminum carrier, 24" Pearl PBDM2414/CXB2	each	756.50/357.05	58037157	Washington Music Center	High School
54	Drum, Marching Bass, each with aluminum carrier, 26" Pearl PBDM2614/CXB2	each	835.60/357.05	58037158	Washington Music Center	High School
55	Drum, Marching Bass, each with aluminum carrier, 28" Pearl PBDM2814/CXB2	each	859.75/357.05	58037574	Washington Music Center	High School
56	Drum, Marching Bass, each with aluminum carrier, 30" Pearl PBDM3014/CXB2	each	1002.55/357.05	58037159	Washington Music Center	High School
57	Drum, Marching Snare, 14", with aluminum carrier, Yamaha MS-9414BF w/RM- TSFZ-Disc	each	\$598.35	58037134	Washington Music Center	High School
58	Drum, Marching Snare, 14", with aluminum carrier, Pearl FFXM-1412/A46/CXS2	each	738.15/342.75	58037160	Washington Music Center	High School
59	Drums, Marching Tenor (Quints Set), 6"/8"/10"/12"/13", with carrier, Yamaha MQT68023B	each	Disc	58037136	Washington Music Center	High School
60	Drums, Marching Tenor (Quints Set), 6"/8"/10"/12"/13", with carrier, Pearl PMTM68023/A46/CXT2	each	1319.00/396.95	58037161	Washington Music Center	High School
61	Drums, 5-Piece Trap Set, birch shells, includes all hardware and stands, Yamaha SBP2F50RB/HW680W	set	\$898.15	58037195	Guitar Center DBA Music & Arts	High School
62	Drum Stadium Hardware, Yamaha RMASH-S snare	each	DISC	58037424	Washington Music Center	High School
63	Drum Stadium Hardware, Yamaha RMASH-Q quint	each	DISC	58037425	Washington Music Center	High School
64	Drum Stadium Hardware, Yamaha RMASH-B bass	each	DISC	58037426	Washington Music Center	High School
65	Drum Stadium Hardware, Dynasty P22-MBS	each	\$225.86	58037452	West Music	High School
66	Drum Stadium Hardware, Dynasty P22-MSS	each	\$204.34	58037453	West Music	High School

67	Drum Stadium Hardware, Dynasty P22-MTS	each	\$230.17	58037454	West Music	High School
68	Drum Case Set 5-piece, molded PE Classic Series, 12x10, 13x11, 16x16, 22x18, 14x6.5, Gator GPPCSTANDARD	set	DISC	58037439	Guitar Center DBA Music & Arts	High School
69	Flugal Horn, silver, with case and mouthpiece, Yamaha YFH-631GS/FHC- 6310/11F4	each	\$1,981.60	58037110	Washington Music Center	High School
70	Flute, with case, YamahaYFL382H	each	\$1133.90	58037117	Washington Music Center	High School
71	Fog Machine American DJ Fog 242	each	\$173.76	58037409	Guitar Center DBA Music & Arts	High School
72	French Horn, Double, F/Bb, with case and mouthpiece, Conn 8D	each	\$4,637.20	58037102	Washington Music Center	High School
73	French Horn, Double, F/Bb, with case and mouthpiece, Yamaha YHR-668NII	each	DISC	58037341	Washington Music Center	High School
74	Guitar, Bass, electric, with patch cord and hard-shell case, Fender Player Precision with Road Runner RRMEG	set	\$620.00	58037191	Guitar Center DBA Music & Arts	High School
75	Guitar, Classical, acoustic, with hard case ½ size, Cordoba C1 Protégé	each	\$279.00	58037427	Perfektion Music	High School
76	Guitar, Classical, acoustic, with hard case ¾, size, Cordoba C1 Protégé	each	\$222.96	58037598	Guitar Center DBA Music & Arts	High School
77	Guitar, Classical, acoustic, with hard case 4/4 size, Cordoba C1 Protégé	each	\$223.77	58037599	Guitar Center DBA Music & Arts	High School
78	Keyboard, Harmony Director, 49-key, Yamaha HD300	each	\$593.34	58037428	Guitar Center DBA Music & Arts	High School
79	Marimba, Concert Grand, 4.3 octave, rosewood bars, with stand and cover, Musser M245	each	\$7,184.30	58037129	Washington Music Center	High School
80	Marimba, Concert Grand, 4.3 octave, rosewood bars, with stand Yamaha YM4600A(no cover)	each	\$9,666.25	58037458	Washington Music Center	High School

81	Marimba, Concert, for field use, 4.3 octave, synthetic bars, with field-type frame, Adams MCKF4398	each	\$5,476.65	58037119	Washington Music Center	High School
82	Marimba, Concert, for field use, 4.3 octave, synthetic bars, with field-type frame, Yamaha YMRD2400C	each	\$6,033.70	58037459	Washington Music Center	High School
83	Marimba, Concert, 5 octave, rosewood bars, with stand & cover, Adams MAHF-50	each	\$20,335.75	58037445	Washington Music Center	High School
84	Marimba, Concert, 5 octave, rosewood bars, with stand & cover, Yamaha YM5100A(no cover)	each	\$15,073.27	58037451	West Music	High School
85	Mellophone, marching, with case and mouthpiece, Yamaha YMP-204M	each	\$1,637.50	58037152	Washington Music Center	High School
86	Microphone, large capsule cardioid, M-Audio Nova AKG P120	each	\$57.43	58037410	Guitar Center DBA Music & Arts	High School
87	Microphone, super-cardioid condenser, AKG P420	each	\$127.62	58037411	Guitar Center DBA Music & Arts	High School
88	Microphone, USB studio condenser, AKG ARA C22USB	each	\$99.00	58037412	Perfektion Music	High School
89	Mixer, with 12 line inputs, Mackie 1202-VLZ	each	\$318.00	58037413	Perfektion Music	High School
90	Mixer, with 16 line inputs, Mackie 1604-VLZ4	each	\$868.55	58037414	Guitar Center DBA Music & Arts	High School
91	Moto-Cart, for Musser M31 Marimba, Musser MUCARTL	each	\$1167.75	58037166	Washington Music Center	High School
92	Moto-Cart, for Musser M42/ M61 Marimba/ Xylophone, Musser MUCARTM	each	\$1145.95	58037167	Washington Music Center	High School
93	Moto-Cart, for Musser M44 Vibraphone, Musser MUCARTM	each	\$1145.95	58037168	Washington Music Center	High School
94	Moto-Cart, for Musser M51 Xylophone, Musser MUCARTM	each	\$1145.95	58037169	Washington Music Center	High School

95	Moto-Cart, for Musser M55/M55G Vibraphone, Musser MUCARTM	each	\$1145.95	58037170	Washington Music Center	High School
96	Moto-Cart, for Musser M645/M646 Bells, Musser M7006	each	\$765.60	58037171	Washington Music Center	High School
97	Music Stand, Wenger Classic 50	each	\$70.93	58037197	Wenger Corporation	High School
98	Music Stand, Manhasset 4806 (box/6)	set	\$220.60	58037176	Guitar Center DBA Music & Arts	High School
99	Music Stand Cart, large for 24 stands Wenger 039C203	each	\$349.99	58037198	Wenger Corporation	High School
100	Music Stand Cart, large for 24 stands Manhasset 1910	each	\$373.75	58037177	Guitar Center DBA Music & Arts	High School
101	Music Stand Cart, small, for 12 stands Wenger 039D201	each	\$487.34	58037429	Wenger Corporation	High School
102	Music Stand Cart, small, for 12 stands Manhasset AC1920	each	\$312.40	58037178	Washington Music Center	High School
103	Oboe, with case, Yamaha YOB-841L	each	\$7,068.95	58037111	Washington Music Center	High School
104	Piano, Digital, 88-key, class piano application, w/sustain pedal and AC adapter, Casio CDP-S360BK	each	\$454.82	58037172	Guitar Center DBA Music & Arts	High School
105	Piano, Digital, 88-key, portable gigging unit, w/sustain pedal and AC adapter, Yamaha P515-B	each	\$1,363.10	58037173	Guitar Center DBA Music & Arts	High School
106	Piccolo, with case, Yamaha YPC-62	each	\$1,981.60	58037116	Washington Music Center	High School
107	Synthesizer, computer controller, Yamaha MX61BK	each	\$665.92	58037174	Guitar Center DBA Music & Arts	High School
108	Synthesizer, computer controller, Korg KROSS2	each	\$742.38	58037342	Guitar Center DBA Music & Arts	High School

109	Saxophone, Alto, with case, neck strap, mouthpiece and cap, Yamaha YAS-480	each	\$2,159.45	58037126	Washington Music Center	High School
110	Saxophone, Baritone, with case, neck strap, mouthpiece and cap, Yamaha YBS-62II	each	\$8,797.30	58037115	Washington Music Center	High School
111	Saxophone, Soprano, with case, neck strap, mouthpiece and cap, Yamaha YSS- 475II	each	\$2,355.70	58037128	Washington Music Center	High School
112	Saxophone, Tenor, with case, neck strap, mouthpiece and cap, Yamaha YTS-480	each	\$2,455.25	58037127	Washington Music Center	High School
113	Sousaphone, lacquer, with case and mouthpiece, King 2350W	each	\$7,947.80	58037109	Washington Music Center	High School
114	Sousaphone, lacquer, with case and mouthpiece, Yamaha YSH-411WC/SHC- 43/67C4	each	\$7,831.60	58037430	Washington Music Center	High School
115	Sousaphone, silver, with case and mouthpiece, King 2350WSP	each	\$8,743.85	58037108	Washington Music Center	High School
116	Sousaphone, silver, with case and mouthpiece, Yamaha YSH-411SWC/SCH- 43/67C4	each	\$9,239.05	58037431	Washington Music Center	High School
117	Tam Tam, 40", with heavy duty stand and mallet Zildjian P0502 w/0012 Stand & L326 Mallet	each	\$1,764.56	58037141	Guitar Center DBA Music & Arts	High School
118	Temple Blocks, granite, 5-piece, includes mounting bar Latin Percussion LP1210	each	\$176.80	58037432	Guitar Center DBA Music & Arts	High School
119	Temple Blocks, wood, 5-piece, includes mounting bar Conn S LE102 w/stand	each	DISC	58037142	Guitar Center DBA Music & Arts	High School
120	Timbale Set, 14"/15", includes stand, tuning wrench, sticks Latin Percussion LP- M257BNG	set	\$359.92	58037192	Guitar Center DBA Music & Arts	High School
121	Timpani, set of 5, smooth copper with covers and tuning gauges, 1 each 20", 23", 26", 29", 32", Ludwig LK-LTP520PG	set	\$16,500.90	58037121	Washington Music Center	High School

122	Timpani, set of 5, smooth copper with covers and tuning gauges, 1 each 20", 23", 26", 29", 32", Yamaha TP-6305CL	set	\$17,700.85	58037460	Washington Music Center	High School
123	Timpani, individual drums: 20" with cover and tuning gauges, Ludwig LTP-520-PG	each	\$3,455.65	58037433	Washington Music Center	High School
124	Timpani, individual drums: 23" with cover and tuning gauges, Ludwig LTP -523-PG	each	\$3,504.00	58037122	Washington Music Center	High School
125	Timpani, individual drums: 26", with cover and tuning gauges, Ludwig LTP -526-PG	each	\$3,572.05	58037143	Washington Music Center	High School
126	Timpani, individual drums: 29", with cover and tuning gauges, Ludwig LTP -529-PG	each	\$3,690.45	58037144	Washington Music Center	High School
127	Timpani, individual drums: 32", with cover and tuning gauges, Ludwig LTP -532-PG	each	\$3,842.10	58037145	Washington Music Center	High School
128	Timpani, individual drums: 20" with cover and tuning gauges, Yamaha: no cover TP-6320CL	each	\$3,176.35	58037446	Washington Music Center	High School
129	Timpani, individual drums: 23" with cover and tuning gauges, Yamaha: no cover TP-6323CL	each	\$3,378.40	58037447	Washington Music Center	High School
130	Timpani, individual drums: 26", with cover and tuning gauges, Yamaha: no cover TP-6326CL	each	\$3,581.35	58037448	Washington Music Center	High School
131	Timpani, individual drums: 29", with cover and tuning gauges, Yamaha: no cover TP-6329CL	each	\$3,782.45	58037449	Washington Music Center	High School
132	Timpani, individual drums: 32", with cover and tuning gauges, Yamaha: no cover TP-6332CL	each	\$3,782.45	58037450	Washington Music Center	High School
133	Trombone, Bass, lacquer, double rotor, with F attachment, case and mouthpiece Yamaha YBL-830 Xeno	each	\$4,880.50	58037106	Washington Music Center	High School

134	Trombone, Tenor, with F attachment, case and mouthpiece, Yamaha YSL-882GO	each	\$2,536.45	58037105	Washington Music Center	High School
135	Trombone, Tenor, with F attachment, case and mouthpiece, Bach 42BO	each	\$3,141.55	58037340	Washington Music Center	High School
136	Trumpet, silver, with case and mouthpiece, Yamaha YTR-8335IIGS	each	\$2,488.10	58037101	Washington Music Center	High School
137	Trumpet, silver, with case and mouthpiece, Bach 180S-37	each	\$2,566.25	58037570	Washington Music Center	High School
138	Tuba, BBb, compensating 4-valve, lacquer, with case and mouthpiece, Yamaha YBB-632	each	\$10,222.10	58037107	Washington Music Center	High School
139	Tuba, BBb, 4-valve, lacquer, with case and mouthpiece, St. Petersburg 202	each	DISC	58037463	Guitar Center DBA Music & Arts	High School
140	Tuba, marching only, lacquer, with mouthpiece and case, Yamaha YBB-201MWC	each	\$5,595.80	58037193	Washington Music Center	High School
141	Tuba, marching only, silver, with mouthpiece and case, Yamaha YBB-202MSWC w/case	each	\$7,610.25	58037194	Washington Music Center	High School
142	Vibraphone, 3-octave, anodized silver bars, with cover and field-type frame, Adams VCSF30M	each	\$6,325.75	58037133	Washington Music Center	High School
143	Vibraphone, 3-octave, anodized silver bars and field-type frame, Yamaha YVRD2700	each	\$5,535.79	58037434	West Music	High School
144	Viola, complete outfit with bow and case, sizes: 14", 15", 15.5", 16", 16.5", Yamaha AVA5S ser.	each	\$498.23	58037435	Guitar Center DBA Music & Arts	High School
145	Violin, complete outfit with bow and case, all sizes, Yamaha AV5SKU ser.	each	\$362.67	58037436	Guitar Center DBA Music & Arts	High School
146	Wind Chimes, 69-bar, double row TreeWorks TRE35DB	each	\$179.77	58037437	Guitar Center DBA Music & Arts	High School

147	Xylophone, 3.5 octave, synthetic bars, with cover & field-type frame, Adams XSKF35	each	\$3,226.55	58037120	Washington Music Center	High School
148	Xylophone, 3.5 octave, synthetic bars, with cover & field-type frame, Yamaha YXRD-500F	each	\$4,048.90	58037438	Washington Music Center	High School
149	Baritone Horn, lacquer with case and mouthpiece, Yamaha YEP-201	each	\$1,827.90	58037206	Washington Music Center	Middle School
150	Baritone Horn, 4-valve, silver, with case and mouthpiece, Yamaha YEP-321S	each	\$2,634.10	58037228	Washington Music Center	Middle School
151	Baritone Horn, 4-valve, silver, with case and mouthpiece, King 2280SP	each	\$2,973.00	58037469	Washington Music Center	Middle School
152	Bass, String, complete outfit with bow and bag, all sizes, Sher Scherl & Roth SR46E2CFH	each	\$1,214.75	58037326	Washington Music Center	Middle School
153	Bassoon, w/case, two bocals (nos. 2&3), seat strap, crutch, reed case, Fox Renard Model 222	each	\$6,757.05	58037215	Washington Music Center	Middle School
154	Bells, Concert, with stand, Yamaha YG250DS70	each	\$784.90	58037231	Washington Music Center	Middle School
155	Cello, complete outfit with bow and bag, all sizes, Yamaha AVC5-44S	each	\$1110.01	58037203	Guitar Center DBA Music & Arts	Middle School
156	Clarinet, Bass, Bb, with case, floor peg, mouthpiece, swab, neck strap, Vito (LeBlanc) 7168	each	DISC	58037214	Washington Music Center	Middle School
157	Clarinet, Bass, Bb, with case, floor peg, mouthpiece, swab, neck strap, Yamaha YCL-221II	Each	\$2,314.15	58037571	Washington Music Center	Middle School
158	Clarinet, Bb, with case and mouthpiece, Yamaha YCL-450N	each	DISC	58037212	Guitar Center DBA Music & Arts	Middle School
159	Cornet, Bb, with case and mouthpiece, Yamaha YCR-2310III	each	\$642.20	58037201	Washington Music Center	Middle School
160	Drum, Concert Bass, 32" x 16", with tilttable concert stand, Yamaha CB-7032S7	each	\$1,595.90	58037229	Washington Music Center	Middle School

161	Drum, Concert Snare, 13"x1-1/2", birch shell, with stand, Yamaha CSM1350All	each	\$406.00	58037219	Washington Music Center	Middle School
162	Drums, 5-Piece Trap Set, with cymbals and throne, Ludwig LC19511	set	\$494.20	58037232	West Music	Middle School
163	Drum, Steel, single C lead, chrome, Panyard W1037	each	\$2,549.22	58037246	West Music	Middle School
164	Drum, Steel, double seconds, painted, Panyard W1038	each	\$2,344.87	58037247	West Music	Middle School
165	Drum, Steel, triple cell, painted, Panyard 1061	each	\$2,375.24	58037248	Guitar Center DBA Music & Arts	Middle School
166	Drum, Steel, bass, set of 6, painted, Panyard 1062	set	\$2,851.00	58037249	Guitar Center DBA Music & Arts	Middle School
167	Flute, with case, Yamaha YFL-222	each	\$604.45	58037211	Guitar Center DBA Music & Arts	Middle School
168	Guitar, Student, Classical, 4/4 size, with pre-amp and gig bag, Cordoba C7 CD	each	\$601.53	58037233	Guitar Center DBA Music & Arts	Middle School
169	Horn, Double, F/Bb, lacquer, with case and mouthpiece, Holton H378	each	\$3,305.15	58037204	Washington Music Center	Middle School
170	Horn, Double, F/Bb, lacquer, with case and mouthpiece, Yamaha YHR-567/ HRC- 57/32C4	each	\$2,983.05	58037470	Washington Music Center	Middle School
171	Marimba, Concert, 4.3 octave, synthetic bars, w/cover and mallets, Conn Musser M300	each	\$6,227.05	58037222	West Music	Middle School
172	Marimba, Concert, 4.3 octave, synthetic bars, w/cover and mallets, Yamaha no cover YM-2400	each	\$5,377.35	58037471	Washington Music Center	Middle School
173	Oboe, with case, Fox Renard 333	each	\$3,137.60	58037209	Washington Music Center	Middle School
174	Oboe, with case, Yamaha YOB-441M	each	\$3,898.40	58037472	Washington Music Center	Middle School

175	Piccolo, plastic with silver-plated head joint, with case, Yamaha YPC-32	each	\$791.70	58037210	Washington Music Center	Middle School
176	Saxophone, Alto, Eb, with case, neck strap, mouthpiece and mouthpiece cap, Yamaha YAS-26	each	\$1135.65	58037216	Washington Music Center	Middle School
177	Saxophone, Baritone, Eb, with case, neck strap, mouthpiece and mouthpiece cap, Yamaha YBS-480	each	\$5,537.90	58037218	Washington Music Center	Middle School
178	Saxophone, Tenor, Bb, w/ case, neck strap, mouthpiece and cap, Yamaha YTS-26	each	\$1,433.85	58037217	Washington Music Center	Middle School
179	Timpani, set of 4, fiberglass, with tuning gauges and covers. 1 each of 23", 26", 29", 32", Ludwig LKS-404-FG	set	\$9,592.50	58037220	Washington Music Center	Middle School
180	Timpani, set of 4, fiberglass, with tuning gauges and covers. 1 each of 23", 26", 29", 32", Yamaha TP-4304CL	set	\$11,014.70	58037244	Washington Music Center	Middle School
181	Timpani, individual drums: 23" with cover and tuning gauges, Ludwig LTS-S423-FG	each	\$2,466.50	58037221	Washington Music Center	Middle School
182	Timpani, individual drums: 26", with cover and tuning gauges, Ludwig LTS-S426-FG	each	\$2,515.40	58037224	Washington Music Center	Middle School
183	Timpani, individual drums: 29", with cover and tuning gauges, Ludwig LTS-S429-FG	each	\$2,598.05	58037225	Washington Music Center	Middle School
184	Timpani, individual drums: 32", with cover and tuning gauges, Ludwig LTS-S432-FG	each	\$2,704.85	58037226	Washington Music Center	Middle School
185	Timpani, individual drums: 23" with cover and tuning gauges, Yamaha TP-4323R	each	\$2,539.35	58037237	Washington Music Center	Middle School
186	Timpani, individual drums: 26", with cover and tuning gauges, Yamaha TP-4326R	each	\$2,681.45	58037328	Washington Music Center	Middle School
187	Timpani, individual drums: 29", with cover and tuning gauges, Yamaha TP-4329R	each	\$2,821.60	58037239	Washington Music Center	Middle School

188	Timpani, individual drums: 32", with cover and tuning gauges, Yamaha TP-4332CL	each	\$2,972.40	58037240	Washington Music Center	Middle School
189	Trombone, Tenor, lacquer, with F attachment, case and mouthpiece, Yamaha YSL- 446G	each	\$1,737.05	58037205	Washington Music Center	Middle School
190	Trombone, Tenor, lacquer, with F attachment, case and mouthpiece, Bach BTB411	each	\$1,473.75	58037338	Washington Music Center	Middle School
191	Trombone, Tenor, lacquer, with case and mouthpiece Bach TB301	each	\$641.20	58037183	Guitar Center DBA Music & Arts	Middle School
192	Trumpet, Bb, lacquer, with case and mouthpiece, Yamaha YTR-4335GIIC	each	\$1,308.85	58037202	Washington Music Center	Middle School
193	Tuba, BBb, Bell-up, 3/4 size, lacquer, with case and mouthpiece, Yamaha YBB-105WC/ BBC-27/67	each	\$3,726.35	58037207	Washington Music Center	Middle School
194	Tuba, BBb, Bell-up, full size, silver plate, with case and mouthpiece, Yamaha YBB- 321WC/ BBC-32/67	each	\$5,397.65	58037208	Washington Music Center	Middle School
195	Tuba Tamer Wenger 049E001	each	\$750.30	58037230	Wenger Corporation	Middle School
196	Vibraphone, 3-octave, silver aluminum alloy bars, with stand and cover, Yamaha YV-303MS	each	\$3,451.85	58037241	Washington Music Center	Middle School
197	Viola, complete outfit with bow and case, all sizes, Yamaha AVA5-155S	each	\$498.23	58037227	Guitar Center DBA Music & Arts	Middle School
198	Violin, complete outfit with bow and case, all sizes, Yamaha AV544SKU	each	\$362.67	58037473	Guitar Center DBA Music & Arts	Middle School
199	Xylophone Kit, 2.5 octave with pad, stand & bag, Ludwig-Musser LMXILO2	each	\$670.20	58037179	Washington Music Center	Middle School
200	Bars, Contra Bass, synthetic, individual bars, F thru B (specify), Stud.49 KB/BXG 12B Bass	each	\$256.27	58037348	Guitar Center DBA Music & Arts	Elementary School

201	Bars, Contra Bass, rosewood, individual bars, C thru B (specify), Sonor NKS60PF	each	\$375.39	58037350	West Music	Elementary School
202	Bars, Contra Bass, rosewood, individual bars, C thru B (specify), Stud.49 KB/KBX	each	\$382.82	58037351	West Music	Elementary School
203	Bars, Sub-Contra Bass, synthetic, individual bars, C thru E (specify), Stud.49 KB/BXG 13, 3, 5	each	\$256.27	58037354	Guitar Center DBA Music & Arts	Elementary School
204	Bars, Sub-Contra Bass, rosewood, individual bars, C thru E (specify), Sonor NKS100P	each	\$570.03	58037356	West Music	Elementary School
205	Bars, Sub-Contra Bass, rosewood, individual bars, C thru E (specify), Stud.49 KB/KBX	each	\$599.81	58037357	West Music	Elementary School
206	Bells, Agogo, standard, Latin Percussion LP231A	each	\$34.72	58037365	Guitar Center DBA Music & Arts	Elementary School
207	Bells, Melody, 25-note chromatic, with mallets, Rhythm Band RB2012	each	\$99.49	58037366	Guitar Center DBA Music & Arts	Elementary School
208	Bells, Sleigh, 13-bell, on wooden handle, Rhythm Band RB808	each	DISC	58037368	Guitar Center DBA Music & Arts	Elementary School
209	Bells, Sleigh, 25-bell, on wooden handle, Rhythm Band RB809	each	\$13.58	58037369	Guitar Center DBA Music & Arts	Elementary School
210	Bells, Song, chromatic, 25-note, with mallets, Rhythm Band RB2206	each	\$71.23	58037358	Guitar Center DBA Music & Arts	Elementary School
211	Bells, Wrist, four bells on nylon strap, Velcro closure, Music in Motion 4914	each	\$6.80	58037370	Perfektion Music	Elementary School
212	Bongo, pre-tuned, Remo KD-5400-01	each	\$43.62	58032328	Guitar Center DBA Music & Arts	Elementary School
213	Bongos, wood, 7" & 8", with stand, Basic Beat BB571PKG	each	\$108.91	58037371	West Music	Elementary School

214	Bongos, tunable, set of 7" & 8", includes stand & tuning wrench, Latin Percussion Aspire A601 w/M243	each	\$239.00	58037363	Perfektion Music	Elementary School
215	Boomwhackers, tuned percussion tubes, 8-note diatonic treble set, Boomwhackers BWDG	set	\$17.00	58037372	Perfektion Music	Elementary School
216	Boomwhackers, tuned percussion tubes, 5-note chromatic add-on treble set, Boomwhackers BWCG	set	\$12.18	58037373	Guitar Center DBA Music & Arts	Elementary School
217	Boomwhackers, tuned percussion tubes, treble extension set, Boomwhackers BWEG	set	\$12.00	58037374	Perfektion Music	Elementary School
218	Boomwhackers, tuned percussion tubes, 7-note bass diatonic set, Boomwhackers BWJG	set	\$29.00	58037375	Perfektion Music	Elementary School
219	Cabasa/Afuche, standard, Latin Percussion LP234A	each	\$29.67	58037376	Guitar Center DBA Music & Arts	Elementary School
220	Chimes, medium 18-note, with wire table stand, Treeworks TRE421	each	\$62.18	58037379	Guitar Center DBA Music & Arts	Elementary School
221	Claves, MIM 4518	each	\$8.90	58037380	Perfektion Music	Elementary School
222	Conga, wood, 11-3/4" x 30", with stand LP Matador M752S-W	each	\$373.24	58037301	West Music	Elementary School
223	Conga, pre-tuned Remo KD-1506-01	each	\$39.28	58037329	Guitar Center DBA Music & Arts	Elementary School
224	Cowbell, Black Beauty Latin Percussion LP204B	each	\$34.72	58037381	Guitar Center DBA Music & Arts	Elementary School
225	Cymbal, Suspended, 16", medium crash, with double-braced stand, Zildjian A0240 w/Gibraltar 5710	each	\$233.72	58037302	Guitar Center DBA Music & Arts	Elementary School
226	Cymbals, Finger, heavy, cast bronze, pair Sabian 50102	set	DISC	58037382	Guitar Center DBA Music & Arts	Elementary School

227	Cymbals, hand-held, 6" silver- bronze, with strap, Basic Beat BBC15	each	\$69.00	58037383	Perfektion Music	Elementary School
228	Djembe, Medium, key-tuned, 14" x 25", Remo DJ-0014-PM	each	\$314.91	58037303	Guitar Center DBA Music & Arts	Elementary School
229	Djembe, Small, key-tuned, 12" x 24", Remo DJ-0012-PM	each	\$276.60	58037304	Guitar Center DBA Music & Arts	Elementary School
230	Djembe, pre-tuned, 14" x 8", Remo KD 0608 01	each	DISC	58037330	Guitar Center DBA Music & Arts	Elementary School
231	Drum. Bass. 14"x21", black Bahia drumhead, Gypsy Red, Remo BH-0014-A1	each	\$277.00	58037384	Guitar Center DBA Music & Arts	Elementary School
232	Drum. Bass. 16"x21", black Bahia drumhead, Gypsy Red, Remo BH-0016-A1	each	\$315.39	58037385	Guitar Center DBA Music & Arts	Elementary School
233	Drum, Floor Tom, pre-tuned, 7.5" x 10", Remo KD-5080-01	each	\$32.15	58037331	West Music	Elementary School
234	Drum, Gathering, pre-tuned, 21" x 22", Remo KD-5222-01	each	\$103.93	58037332	West Music	Elementary School
235	Drums, Hand, 5-piece set, pre-tuned, Remo KD-0500-01	each	\$64.33	58037334	West Music	Elementary School
236	Drum, Hand/Frame, 22", Remo HD-8522-00	each	\$36.48	58037386	West Music	Elementary School
237	Drum, Hand/Frame, 16", Remo HD-8516-00	each	\$22.25	58037387	West Music	Elementary School
238	Drum, Hand/Frame, 14", Remo HD-8514-00	each	\$18.45	58037388	West Music	Elementary School
239	Drum, Hand/Frame, 12", Remo HD-8512-00	each	\$15.56	58037389	West Music	Elementary School
240	Drum, Hand/Frame, 10", Remo HD-8510-00	each	\$12.68	58037390	West Music	Elementary School
241	Drum, Hand/Frame, 8", Remo HD-8508-00	each	\$12.10	58037391	West Music	Elementary School

242	Drum, Log, 4-pitch, snail design, with mallets, Peripole PB4504	each	\$115.00	58037392	Perfektion Music	Elementary School
243	Drum, Lollipop, 6", Remo ET-7106-00	each	\$10.30	58037393	West Music	Elementary School
244	Drum, Lollipop, 8", Remo ET-7108-00	each	\$10.95	58037394	West Music	Elementary School
245	Drum, Lollipop, 10", Remo ET-7110-00	each	\$12.89	58037395	West Music	Elementary School
246	Drum, Ocean, 22", pre-tuned, clear, with mallet, Remo ET-0222-00	each	\$79.10	58037397	West Music	Elementary School
247	Drum, Roto Tom Timpani, 12", octave range, with stand/drum key, Remo ER- 0680-06	each	DISC	58037398	Guitar Center DBA Music & Arts	Elementary School
248	Drum, Snare, 14"x5", kit with stand, rolling case, practice pad and sticks, Pearl SK910C	each	\$233.50	58037540	Washington Music Center	Elementary School
249	Drum, Talking, 10"x6", rope-tuned, Remo TD-0611-18	each	\$230.00	58037541	Perfektion Music	Elementary School
250	Flex-a-Tone, standard, Latin Percussion LP1-5	each	\$25.25	58037542	Guitar Center DBA Music & Arts	Elementary School
251	Gankogui, large, with beater, Overseas Connec. G-732C	each	\$22.85	58037543	Guitar Center DBA Music & Arts	Elementary School
252	Gankogui, small, 9", with beater, Jamtown J004D	each	\$24.68	58037544	West Music	Elementary School
253	Glockenspiel, Alto, diatonic, with mallets, Sonor TAG19	each	\$270.00	58037305	Perfektion Music	Elementary School
254	Glockenspiel, Alto, diatonic, with mallets, Studio 49 AGD	each	\$229.50	58037306	Washington Music Center	Elementary School
255	Glockenspiel, Soprano, diatonic, with mallets, Sonor SG19	each	\$207.75	58037307	West Music	Elementary School
256	Glockenspiel, Soprano, diatonic, with mallets, Studio 49 SGD	each	\$221.70	58037308	Washington Music Center	Elementary School

257	Gong, 14", with standard mallet and stand, Rhythm Band RB1073	each	\$61.57	58037545	Guitar Center DBA Music & Arts	Elementary School
258	Guiro, plastic, with 2 scrapers, Latin Percussion LP243	each	\$31.57	58037546	Guitar Center DBA Music & Arts	Elementary School
259	Guiro, wood, fish-shaped, with scraper, MIM 3208	each	\$35.00	58037547	Perfektion Music	Elementary School
260	Keyboard, 61-note, Casio CTX700	each	\$192.43	58037360	Guitar Center DBA Music & Arts	Elementary School
261	Keyboard, 76-note, Casio WK6600	each	DISC	58037361	Guitar Center DBA Music & Arts	Elementary School
262	Kokiriko, wood, large, Basic Beat BBSM	each	\$18.53	58037548	West Music	Elementary School
263	Lumni Sticks, 10", ¾" dia., natural wood, set of 12 pairs, Basic Beat BBSL10	set	\$19.38	58037549	West Music	Elementary School
264	Maracas, plastic, red egg shape, pair, Meinl NINO-569R	each	\$7.15	58037550	Guitar Center DBA Music & Arts	Elementary School
265	Maracas, plastic, large, pair, MIM 4916	each	\$11.00	58037551	Perfektion Music	Elementary School
266	Metallophone, Alto, diatonic, with mallets, Sonor TAKM10	each	\$866.86	58037309	West Music	Elementary School
267	Metallophone, Alto, diatonic, with mallets, St. 49 AM2000	each	\$897.60	58037310	Washington Music Center	Elementary School
268	Metallophone, Deep Bass, diatonic, with mallets, Sonor GBKM10	each	\$1,754.70	58037311	West Music	Elementary School
269	Metallophone, Deep Bass, diatonic, with mallets, St. 49 BM2000	each	\$1,864.65	58037312	Washington Music Center	Elementary School
270	Metallophone, Soprano, diatonic, with mallets, Sonor SKM10	each	\$652.06	58037313	West Music	Elementary School
271	Metallophone, Soprano, diatonic, with mallets, St. 49 SM2000	each	\$708.70	58037314	Washington Music Center	Elementary School

272	Microphone, Headset, USB Digital Wireless System, Samson XPD2	each	\$112.65	58037235	Perfektion Music	Elementary School
273	Rainstick, 18", clear tube, Latin Percussion LP456A	each	\$41.04	58037553	Guitar Center DBA Music & Arts	Elementary School
274	Ratchet, hardwood with metal sides, Basic Beat BB542	each	\$26.64	58037554	West Music	Elementary School
275	Recorder, Soprano, baroque, 3-piece Yamaha YRS-24B	each	\$4.41	58037337	West Music	Elementary School
276	Rhythm Sticks, 12", enameled hardwood, 1 fluted/1plain, MIM R127	each	\$6.00	58037555	Perfektion Music	Elementary School
277	Sand Blocks, pair, 5"x3", MIM 3262	each	\$6.50	58037556	Perfektion Music	Elementary School
278	Shaker, "Eggz" MIM Egg Shakers	each	\$4.00	58037557	Perfektion Music	Elementary School
279	Shekere, fiberglass shell with plastic beads, Latin Percussion LP484	each	\$107.34	58037558	Guitar Center DBA Music & Arts	Elementary School
280	Slapstick, 15" , MIM 4921	each	\$36.00	58037559	Perfektion Music	Elementary School
281	Slide Whistle, chrome-plated, Trophy W10	each	\$16.80	58037560	Guitar Center DBA Music & Arts	Elementary School
282	Speaker, rechargeable, portable PA w/headset, wireless, Bluetooth, Samson Expedition XP106wDE	each	\$290.39	58037399	Guitar Center DBA Music & Arts	Elementary School
283	Speaker, rechargeable, portable PA w/headset, wireless, Bluetooth, Samson Expedition XP310w	each	\$444.12	58037520	West Music	Elementary School
284	Tambourine, 8", single row, Fiberskyn, Remo TA 5108-70	each	\$15.72	58037561	West Music	Elementary School
285	Tambourine, 8", round headless, Basic Beat BBT08	each	\$8.84	58037562	West Music	Elementary School
286	Temple Blocks, synthetic, 5-note set, with vice clamp for mounting, Ludwig LE104	each	\$181.00	58037315	Washington Music Center	Elementary School

287	Thunder Tube, pre-tuned, 7"x2-1/4", Remo SP-0207-TL	each	\$5.14	58037563	West Music	Elementary School
288	Timbales, tunable, 10" & 12", with stand and sticks, Remo KD-2012-01	each	DISC	58037565	Guitar Center DBA Music & Arts	Elementary School
289	Tone Chimes, 25-note, chromatic, Suzuki HB-250	each	\$999.00	58037566	Perfektion Music	Elementary School
290	Tone Chimes, 12-note, 3rd octave add-on set, Suzuki HB-120A	each	\$819.00	58037567	Perfektion Music	Elementary School
291	Tone Chimes, 12-note, 4th octave add-on set. MIM 2247	each	\$829.00	58037568	Perfektion Music	Elementary School
292	Triangle, 10", with striker, Toca T2508	each	\$14.85	58037569	Guitar Center DBA Music & Arts	Elementary School
293	Tubano, Pre-tuned, 12" x 26", Remo TU-0512-09	each	\$169.98	58037316	Guitar Center DBA Music & Arts	Elementary School
294	Tubano, Pre-tuned, 14" x 26", Remo TU-0514-09	each	\$196.58	58037317	Guitar Center DBA Music & Arts	Elementary School
295	Tubano, Key-tunable, 10" x 27", Remo TU-1110PM	each	\$228.99	58037362	Guitar Center DBA Music & Arts	Elementary School
296	Tubano, Key-tunable, 12" x 27", Remo TU-1112PM	each	\$257.44	58037318	Guitar Center DBA Music & Arts	Elementary School
297	Tubano, Key-tunable, 14" x 27", Remo TU-1114PM	each	\$308.29	58037319	Guitar Center DBA Music & Arts	Elementary School
298	Vibraslap, standard, Latin Percussion LP208	each	\$31.57	58037572	Guitar Center DBA Music & Arts	Elementary School
299	Xylophone, Alto, diatonic, with mallets, Sonor TAKX100	each	\$771.53	58037320	West Music	Elementary School
300	Xylophone, Alto, diatonic, with mallets, St. 49 AXG2000	each	\$784.45	58037321	Washington Music Center	Elementary School

301	Xylophone, Deep Bass, diatonic, with mallets, Sonor GBKX100	each	\$1,869.17	58037322	West Music	Elementary School
302	Xylophone, Deep Bass, diatonic, with mallets, St. 49 BXG2000	each	\$1,884.94	58037323	Washington Music Center	Elementary School
303	Xylophone, Soprano, diatonic, with mallets, Sonor SKX100	each	\$579.62	58037324	West Music	Elementary School
304	Xylophone, Soprano, diatonic, with mallets, St. 49 SXG2000	each	\$618.95	58037325	Washington Music Center	Elementary School
305	Clarinet, Bb, with case and mouthpiece, Etude ECL-200	each	\$81.98	58037474	Guitar Center DBA Music & Arts	Elementary School
306	Flute, with case, Etude EFL-200	each	\$86.69	58037475	Guitar Center DBA Music & Arts	Elementary School
307	Saxophone, Alto, Eb, with case, neck strap, mouthpiece and mouthpiece cap, Etude EAS-200	each	\$232.18	58037476	Guitar Center DBA Music & Arts	Elementary School
308	Trombone, Tenor, lacquer, with case and mouthpiece, Allora ATB-250	each	DISC	58037477	Guitar Center DBA Music & Arts	Elementary School
309	Trumpet, Bb, lacquer, with case and mouthpiece, Etude ETR-200	each	\$129.14	58037478	Guitar Center DBA Music & Arts	Elementary School
310	Clarinet, Bb, with case and mouthpiece, nickel keys, Yamaha YCL-CSVR	each	\$2,699.80	58037401	Washington Music Center	College Prep
311	Clarinet, Eb, with case and mouthpiece, Yamaha YCL-681	each	\$3,940.00	58037402	Washington Music Center	College Prep
312	English Horn, with case, Fox Renard 555	each	\$6,023.70	58037524	Washington Music Center	College Prep
313	Flute, with case, Yamaha YFL-687HCT w/C# trill key	each	\$3,565.90	58037403	Washington Music Center	College Prep
314	Flute, alto with case, Pearl PFA207S	each	DISC	58037526	Washington Music Center	College Prep
315	Piccolo, with case, Roy Seaman LTD	each	\$4,200.00	58037404	Perfektion Music	College Prep

316	Piccolo, with case, Yamaha YPC-62	each	\$1,981.60	58037344	Washington Music Center	College Prep
317	Saxophone, Alto, with case, neck strap, mouthpiece and cap, Yamaha YAS-62III	each	\$3,017.85	58037405	Washington Music Center	College Prep
318	Saxophone, Tenor, with case, neck strap, mouthpiece and cap, Yamaha YTS-62III	each	\$3,193.75	58037406	Washington Music Center	College Prep
319	Trumpet, silver, with case and mouthpiece, Yamaha YTR-8335IIGS	each	\$2,488.10	58037407	Washington Music Center	College Prep
320	Trumpet, silver, reverse lead pipe, with case and mouthpiece, Yamaha YTR-8335IIRS	each	\$2,567.40	58037466	Washington Music Center	College Prep
321	Trumpet, Piccolo, silver, with case and mouthpiece, Bach 196 Silver	each	\$5,249.00	58037408	Perfektion Music	College Prep
322	Trumpet, Piccolo, silver, with case and mouthpiece, Yamaha YTR-9835	each	\$3,766.00	58037339	Washington Music Center	College Prep
323	Guitar, classical, with electronics and case, Cordoba C7-CE	each	\$601.53	58037335	Guitar Center DBA Music & Arts	College Prep
324	Flipforms, Wenger 025D002	each	\$1,341.66	58037509	Wenger Corporation	Risers
325	Rack, Bass, 3-unit, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster, Wenger 148J003	each	\$1,239.00	58037510	Perfektion Music	Risers
326	Rack, Bass, 4-unit, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster, Wenger 148J004	each	\$1,153.57	58037511	Wenger Corporation	Risers
327	Rack, Cello, 4-unit, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster, Wenger 148J001	each	\$1,200.00	58037512	Perfektion Music	Risers
328	Rack, Cello, 6-unit, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster, Wenger 148J002	each	\$1,180.57	58037513	Wenger Corporation	Risers

329	Rack, Chair, holds up to 18 student chairs, Wenger 127A261	each	\$528.92	58037528	Wenger Corporation	Risers
330	Rack, Guitar, for up to 20 acoustic guitars, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster, Wenger 148J006	each	\$1,468.57	58037515	Wenger Corporation	Risers
331	Rack, Tuba/Sousaphone, 3-unit, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster, Wenger 148J007	each	\$1,164.57	58037516	Wenger Corporation	Risers
332	Rack, Tuba/Sousaphone, 4-unit, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster, Wenger 148J008	each	\$1,625.00	58037517	Perfektion Music	Risers
333	Rack, Violin/Viola, for up to 16 cased units, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster, Wenger 148J005	each	\$1,164.57	58037514	Wenger Corporation	Risers
334	Risers, Choral, 6' long, 3-step "Tourmaster", Wenger 024H657	each	\$1,312.57	58037501	Wenger Corporation	Risers
335	Risers, Choral, 6' long, 4th-step addition for above, "Tourmaster", Wenger 024H667	each	\$701.52	58037502	Wenger Corporation	Risers
336	Riser Backrail, 6' long, for above risers, Wenger 024G778	each	\$741.00	58037503	Perfektion Music	Risers
337	Riser Siderail Set (2), for above risers, Wenger 024F017	set	\$996.00	58037504	Perfektion Music	Risers
338	Riser Cart, for "Tourmaster" 6' risers, Wenger 024F950	each	\$1,503.32	58037505	Wenger Corporation	Risers
339	Risers, Choral, 3-step, with backrail, "Signature", Wenger 098G053	each	\$2,140.74	58037506	Wenger Corporation	Risers
340	Risers, Choral, 4-step, with backrail, "Signature", Wenger 098G054	each	\$2,897.96	58037507	Wenger Corporation	Risers
341	Riser Siderail Set (2), for above risers, Wenger 098G541	set	\$810.66	58037508	Wenger Corporation	Risers

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: December 16, 2025

Contract No: 25-HO-073

Title: Supply and Installation of Miniblinds,
Vertical Blinds and Roller Shades

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 12/16/25 thru 12/15/26 ☐ N/A - One Time Purchase

Contract Value: \$ 700,000.00 (estimated)

Contract Type: ☒ Estimated ☐ Firm, Fixed ☐ Firm, Fixed ☐ Firm, Fixed
Dollar Amount Dollar Amount Unit Prices Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
2	6-months	1 - year	

Rationale/Reason

This contract provides firm pricing for supply and installation of mini blinds, vertical blinds and roller shades throughout the district.

Bidders Solicited: 825 Bids Received: 5 Late Bids: Rejected Bids: ☐ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Countywide
Title: Director, Purchasing Department

Requested By: Michael Hewett **Buyer:** Hope Olda
Title: Director of Maintenance Department

Contractor Name: **Flooring Worx, Inc.**
Address: 475 B Roberts Road
Oldsmar, FL 34677
Contact: Jennifer Clark
Phone: 813-341-0170
Email: jenclark@flooring-worx.com
Vendor ID: V-27171

Contractor Name: **Carolina Premier Window Films**
Address: 1750 Hwy 160 West
Suite 101-265
Fort Mill, SC 29708
Contact: Michelle Clark
Phone: 980-428-0619
Email: michelle@cpwindowfilms.com
Vendor ID: TBD

Always reference T/C code "BLND" on your TERMS purchase requisitions or Bid # 25-HO-073 on your internal purchase orders to ensure you receive our contract price. Orders should be assigned to buyer # 065

The following companies were awarded the bid for the Supply and Installation Mini Blinds, Vertical Blinds and Roller Shades.

SUPPLY AND INSTALLATION OF MINI BLINDS, VERTICAL BLINDS AND ROLLER SHADES

<u>Mini Blinds - Installation</u>				<u>Carolina Premier Window Films, Inc</u>	<u>Flooring Worx Inc.</u>
Line Item	Description	QTY	UOM	Unit Cost	Unit Cost
1	Removal of existing treatment, mini blinds	1	blind	\$250.00	\$13.50
2	Re-installation of existing treatment, mini blinds	1	blind	\$50.00	\$7.92
3	Disposal of existing mini blinds off site	1	blind	\$10.00	\$17.47
4	Miscellaneous repairs as needed	1	hour	\$37.00	\$225.00
5	Emergency Repairs (within 24 HR response)	1	hour	\$75.00	\$450.00
<u>Mini Blinds -Unit Prices</u>				<u>Carolina Premier Window Films, Inc</u>	<u>Flooring Worx Inc.</u>
Line Item	Size Range (inches)	QTY	UOM	Unit Cost	Unit Cost
1	18 x 50 through 18 x 120	1	Sq ft.	8.93	21.56
2	48 x 50 through 48 x 120	1	Sq ft.	3.81	20.76
3	72 x 50 through 72 x 120	1	Sq ft.	2.94	17.24
4	96 x 50 through 96 x 120	1	Sq ft.	2.43	16.08
5	120 x 50 through 120 x 120	1	Sq ft.	2.12	16.08

<u>Vertical Blinds - Installation</u>				<u>Carolina Premier Window Films, Inc</u>	<u>Flooring Worx Inc.</u>
Line Item	Description	QTY	UOM	Unit Cost	Unit Cost
1	Removal of existing treatment, verticals	1	blind	\$250.00	\$13.50
2	Re-installation of existing treatment, verticals	1	blind	\$50.00	\$7.92
3	Valance with dust cover, installed, verticals	1	Ln ft.	\$4.00	\$38.16
4	Disposal of existing vertical blinds off site	1	blind	\$10.00	\$17.47
5	Miscellaneous Repairs as needed	1	hour	\$37.00	\$225.00
6	Emergency Repairs (within 24hr response)	1	hour	\$75.00	\$450.00
<u>Vertical Blinds - Unit Prices</u>				<u>Carolina Premier Window Films, Inc</u>	<u>Flooring Worx Inc.</u>
Line Item	Size Range (inches)	QTY	UOM	Unit Cost	Unit Cost
1	18 x 50 through 18 x 144	1	Sq ft.	\$6.12	\$15.52
2	25 x 50 through 25 x 144	1	Sq ft.	\$4.78	\$14.49
3	48 x 50 through 48 x 144	1	Sq ft.	\$3.54	\$14.26
4	72 x 50 through 72 x 144	1	Sq ft.	\$3.15	\$14.16
5	96 x 50 through 96 x 144	1	Sq ft.	\$3.29	\$13.94
6	120 x 50 through 120 x 144	1	Sq ft.	\$3.15	\$13.79
7	144 x 50 through 144 x 144	1	Sq ft.	\$3.06	\$13.22
8	168 x 50 through 168 x 144	1	Sq ft.	\$3.02	\$13.01

9	192 x 50 through 192 x 144	1	Sq ft.	\$2.78	\$12.67
<u>Roller Shades - Installation</u>				<u>Carolina Premier Window Films, Inc</u>	<u>Flooring Worx Inc.</u>
Line Item	Description	QTY	UOM	Unit Cost	Unit Cost
1	Removal of existing treatment, shade	1	shade	\$250.00	\$13.50
2	Re-installation of existing treatment, shade	1	shade	\$50.00	\$7.92
3	Disposal of existing treatment, shade	1	shade	\$10.00	\$17.47
4	Miscellaneous Repairs as needed	1	hour	\$37.00	\$225.00
5	Emergency Repairs (within 24 HR response)	1	hour	\$75.00	\$450.00
<u>Roller Shades - Unit Prices</u>				<u>Carolina Premier Window Films, Inc</u>	<u>Flooring Worx Inc.</u>
Line Item	Size Range (inches)	QTY	UOM	Unit Cost	Unit Cost
1	25 x 50 through 25 x 144	1	Sq ft.	\$5.06	\$17.23
2	48 x 50 through 48 x 144	1	Sq ft.	\$3.81	\$17.06
3	72 x 50 through 72 x 144	1	Sq ft.	\$3.35	\$16.94
4	96 x 50 through 96 x 144	1	Sq ft.	\$3.32	\$16.74
5	120 x 50 through 120 x 144	1	Sq ft.	\$3.86	\$16.59
6	144 x 50 through 144 x 144	1	Sq ft.	\$4.23	\$16.02
7	168 x 50 through 168 x 144	1	Sq ft.	\$4.23	\$15.79
8	192 x 50 through 192 x 144	1	Sq ft	\$4.23	\$15.79

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **December 16, 2025**

Contract No: 17-962-234

Title: On-Line Marketplace for the Purchase of Products and Services

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 1/18/26 thru 1/18/28

☐ N/A - One Time Purchase

Contract Value: \$ 6,500,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> None
		6-months	1 - year	

Rationale/Reason

Utilizing Omnia Partners Prince William County Public Schools, VA|R-TC-17006 contract.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Districtwide
Title: Director, Purchasing Department

Requested By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **Buyer:** Barbara Molfetta
Title: Director, Purchasing Department Purchasing Analyst

Contractor Name: Amazon.com LLC
Address: 410 Terry Avenue North
Seattle, WA 98109
Phone: 800-358-3096
Vendor ID: V-23458

AMAZON SERVICES LLC dba AMAZON BUSINESS

Amazon Services LLC responded to a Request for Proposal from Prince William County Public Schools for an on-line marketplace that would allow configurable features that align with the District's procurement process and policies.

- ❖ Catalog Curation: District will be able to configure catalog and product lines best suited for K-12 classrooms.
- ❖ Free Two-Day Shipping on orders over \$49.00.
- ❖ Multi-user accounts: Allows District to create individual and user groups at various locations all under one account umbrella.
- ❖ Create Approvals: Set spending limits by user group.
- ❖ Use of Purchase Orders: Allows end users to submit purchase orders and be invoiced for purchases.
- ❖ Purchasing Systems: Integrated with various purchasing systems to create a punch out online ordering system for ease in submitting orders.
- ❖ Tax Exemption available on all orders.
- ❖ Teachers can source supplies that address diverse learning styles and needs.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **December 16, 2025**

Contract No: 24-968-044

Title: Electronic Digital Marquee Signs and Installation

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 1/8/26 thru 1/9/28

☐ N/A - One Time Purchase

Contract Value: \$ 550,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term 1 - year	<input checked="" type="checkbox"/> None

Rationale/Reason

This contract will provide and install electronic digital marquee signs throughout the district.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Maintenance Department
Title: Director, Purchasing Department

Requested By: Michael Hewett **Buyer:** Barbara Molfetta
Title: Director, Maintenance Department Purchasing Analyst

Contractor Name: Rogers' Sign Corp
Address: 701 South Lemon Avenue
Brooksville, FL 34601
Phone: 352-799-1923
Vendor ID: V-43525

(See Attached Tabulation)

ROGER'S SIGN CORPORATION

This awardee is an experienced, qualified, licensed Sign Manufacturer, General Contractor to provide all equipment, labor and material to fabricate and install exterior Electronic (Digital) Marquee Signs at various locations, countywide. All signs provided and installed will be per Division 1, 10 & 26 specifications. Contractors **shall** specify a sign manufacturer that uses sign command cloud-based software to be utilized for the duration of the contract.

Electrical Marquee Sign Detail B:	Price
1. Base Price	23,731.00
2. Alternate Price	27,432.00
Electrical Marquee Sign Detail D:	
1. Base Price	32,023.00
2. Alternate Price	36,163.00
Electrical Marquee Sign Detail F:	
1. Base Price	45,847.00
2. Alternate Price	50,147.00
Electrical Marquee Sign Detail G:	
1. Base Price	19,449.00
Additional Pricing:	Permit Fee at Cost

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **December 16, 2025**

Contract No: 25-208-173

Title: Pearson NNAT3 Screenings

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 10/1/25 thru 7/31/26

☐ N/A - One Time Purchase

Contract Value: \$ 58,080.00

Contract Type: ☐ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
unlimited	6-months	1 - year	

Rationale/Reason

Purchase of the NNAT3 Screenings for Universal Screening ensures that all students are provided with equitable opportunity for Gifted Identification in Pinellas County. Universal Screening is part of the district's Bridging the Gap plan to close the achievement gap and increase representation in the Pinellas County Schools' Gifted program. All first graders and K-5 students in our transformation zone schools who have not been previously screen are administered the NNAT3 screening and students who score in the 90th percentile or higher are recommended for further IQ evaluation.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Gifted & Able Learners
Title: Director, Purchasing Department

Requested By: Mary Ogunrinde **Buyer:** Barbara Molfetta
Title: Gifted Education Specialist Purchasing Analyst

Contractor Name: NCS PEARSON, INC.
Address: 5601 Green Valley Dr
Ste 220
Bloomington, MN 55437
Phone: 800-232-6556
Vendor ID: V-29881

(See Attached Tabulation)

AGREEMENT
between
THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA
and
NCS PEARSON, INC

THIS AGREEMENT (hereinafter "Agreement") is made and entered into this 2nd day of September, 2025, by and between THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA (hereinafter "the School Board" or "Board") and NCS PEARSON, INC. (hereinafter "Contractor" or "Pearson").

For and in consideration of the mutual promises, covenants and obligations contained herein, the School Board hereby retains the Contractor to undertake the activities described in Attachment A. The parties agree as follows:

- 1A. This Agreement Includes, without limitation, all additional agreements, documents, terms, and conditions referenced or described in (i) Pearson's Quote attached hereto as Attachment A ("Pearson's Quote") and (ii) the Terms of Use applicable to the Naglieri Nonverbal Ability Test, 3rd Edition (NNAT3) which are viewable at <https://www.pearsonassessments.com/content/dam/school/global/clinical/us/assets/nnat3/nnat3-terms-of-use.pdf> and the Terms and Conditions of Sale and Use of Pearson Products which are viewable at <https://www.pearsonassessments.com/footer/terms-of-sale---use.html>, which are incorporated by reference herein (collectively referred to herein as "Terms of Use"). In the event of a conflict between any provisions of this Agreement and the Terms of Use, the parties agree that this Agreement shall prevail.
1. Term of Project: The project period will begin October 1st, 2025, and end July 31st, 2026. The parties reserve the right to extend this Agreement for a specified period of time by written amendment.
2. Scope of Work: The scope of work is described in Attachment A. To the extent that the terms of Attachment A conflict with the terms of this main Agreement, the terms of this main Agreement shall control.
3. Compensation (*must be greater than \$50,000.00*): The School Board agrees to pay the Contractor Fifty-Eight Thousand and Eighty Dollars (\$58,080) for full and satisfactory performance of services under this Agreement. The following terms shall govern payments:
 - a) Payments will be made in one lump sum.
 - b) Invoices shall be accompanied by documentation sufficient to demonstrate adequate and timely progress toward completion of deliverables.
 - c) The School Board will issue payment within 15 days of receiving an invoice and all supporting documentation.
4. Independent Contractors: By this Agreement the parties intend to establish between themselves the relationship of mutually independent contractors. Each party and the officers, employees, agents, subcontractors or other contractors thereof shall not be deemed by virtue of this Agreement to be the officers, agents, or employees of the other party.

5. Non-Discrimination: Work under this Agreement will be in compliance with all applicable statutory requirements and School Board policies, including antidiscrimination policies, and Section 202, Executive Order 11246, as amended by Executive Order 11375, and regulations published by the U.S. Department of Labor implementing Section 504 of the Rehabilitation Act of 1973, Public Law 93-112, as amended. The parties agree to comply with all federal, state and local laws prohibiting discrimination and assure each other that neither will discriminate against any employee or applicant for employment or registration in a course of study because of race, color, religion, creed, sex, sexual orientation, national origin, handicap, marital status, or age.
6. Retention of Records: The Contractor agrees to maintain records of all documents relating to this Agreement for three (3) years after final payment is made and any other pending matters are closed, and to submit documentation as requested by the School Board for audit purposes subject to reasonable advance notice and to such audit(s) being conducted at the location where such Pearson records are kept and during regular business hours. Any documentation provided as part of such audits shall be deemed confidential to Pearson.
7. Termination:
 - A. Without Cause: Either party may terminate this Agreement without cause upon at least thirty (30) days written notice to the other party.
 - B. With Cause: The failure of either party to comply with any provision of this Agreement shall place that party in default. Prior to terminating this Agreement, the non-defaulting party shall notify the defaulting party in writing, making specific reference to the provision that gave rise to the default. The defaulting party shall then be entitled to a period of thirty (30) working days from receipt of such notice in which to cure the default. If the default is not cured within the thirty (30) day period, the non-defaulting party shall serve a written notice of termination on the defaulting party, which shall become effective thirty (30) calendar days from that party's receipt of such notice. The failure of either party to exercise this right shall not be considered a waiver of such right in the event of any further default or non-compliance.
 - C. Amount Payable Upon Termination: In case of termination, only the percent of satisfactory progress actually achieved to the date of termination will be due and payable to the Contractor.
8. Intellectual Properties: Pearson retains all ownership and related rights, including intellectual property rights, in its proprietary and preexisting products. Any products furnished to Customer are provided under a non-exclusive limited license basis. Pearson does not grant the Customer the right to make copies of, prepare derivative works of, or reproduce any software or print materials, or any other rights beyond those granted by Pearson as part of the license.
9. Access to Records: The Contractor shall allow public access by the School Board, the U.S. Department of Education, the Comptroller General of the United States, and others as applicable, to all documents, papers, letters or other material subject to the provisions of Chapter 119, Florida Statutes, made or received by the Contractor in conjunction with this Agreement.
10. Liability: (Note: This paragraph shall apply to Contractors who are not governmental entities to which the doctrine of sovereign immunity applies with respect to the performance of this Agreement.) Contractor agrees for itself, its successors and/or assigns, to indemnify and hold the

Board, its officers, agents, and employees, harmless from and against any and all suits, claims, demands, actions, causes of action, judgments, liabilities, losses, damages, attorneys fees, court costs or expenses of any kind arising out of or relating to the negligence of the Contractor, its officers, agents and employees, in connection with the performance of this Agreement.

(Note: This paragraph shall apply to Contractors who are governmental entities to which the doctrine of sovereign immunity applies with respect to the performance of this Agreement.) The Board and Contractor agree to be fully responsible for their own acts of negligence, or their respective agents' acts of negligence when acting within the scope of their employment, and agree to be liable for any damages resulting from said negligence subject to the monetary limitations and defenses provided by Section 768.28, Florida Statutes. Nothing herein is intended to serve as a waiver of sovereign immunity by the Board and Contractor. Nothing herein shall be construed as consent by the Board and Contractor to be sued by third parties for any matter arising out of or relating to this Agreement, provided that: (a) Contractor is given prompt written notice of any such claim; (b) the SCHOOL BOARD provides reasonable cooperation to Contractor in the defense and settlement of such claim; and (c) Contractor is given sole authority to defend or settle the claim. In no event shall Contractor be liable to the SCHOOL BOARD to the extent that the alleged infringement is based on: (a) a modification of the licensed product(s) by anyone other than Contractor; or (b) the SCHOOL BOARD'S use of the licensed product(s) in a manner contrary to the instructions given to the SCHOOL BOARD by Contractor or any of the terms of the agreement.

11. **Confidentiality:** Contractor agrees that, subject to the requirements of Chapter 119, Florida Statutes, any data collected in the evaluation of instructional personnel and the resulting analysis of that data will be kept confidential and all electronic analysis of data will be performed on secure, password protected computers. Contractor shall, subject to the requirements of Chapter 119, Florida Statutes, maintain confidentiality and safeguard the analysis of any data gathered as a result of this Agreement, and will not, without prior consent of the Board, disclose any findings or analysis derived from non-public information to anyone not a party to this Agreement. Upon termination of the Agreement, Contractor shall, at the election of the Board, destroy all such information in its possession, if any, and confirm the same in writing to the Board, all of which shall be accomplished within thirty (30) days of the termination of this Agreement.

Pursuant to the terms of this Agreement, if applicable, Contractor may be receiving from the Board personally identifiable student information, the confidentiality of which is protected under the Family Educational Rights and Privacy Act as well as under Sections 1002.22 and 1002.221, Florida Statutes. The parties agree that Contractor is a school official for purposes of the federal Family Educational Rights & Privacy Act (FERPA), and that Contractor will abide by FERPA, COPPA, and all other federal and state student privacy laws and regulations. Contractor acknowledges and agrees that, in accordance with these laws, it may use such information only for the purposes for which the disclosure was made and may not redisclose the information to any party without the prior written consent of the Board. Contractor shall not allow anyone to obtain access to personally identifiable information from education records except in strict accordance with the requirements, if any, established by the Board in writing. Upon termination of the Agreement, Contractor shall erase, destroy, or render unreadable all PCS data in its entirety in a manner that prohibits its physical reconstruction through the use of commonly available file restoration utilities and certify that these actions have been completed within thirty (30) days of the

termination of this agreement or within seven (7) days of the request of an agent of PCS, whichever shall come first.

If applicable, the Contractor agrees to comply with Section 501.171, Florida Statutes (the State of Florida Database Breach Notification process), and all applicable laws that require the notification of individuals in the event of unauthorized release of personally identifiable information or other event requiring notification. In the event of a breach of any of the Contractor's security obligations or other event requiring notification under applicable law ("Notification Event"), the Contractor agrees to notify Board promptly and assume responsibility for informing all such individuals in accordance with applicable law and to indemnify, hold harmless, and defend Board and its trustees, officers, and employees from and against any claims, damages, or other harm related to such Notification Event.

If applicable, the Contractor agrees that any and all Board data will be stored, processed, and maintained solely on designated servers and that no Board data at any time will be processed on or transferred to any portable or laptop computing device or any portable storage medium, unless that storage medium is in use as part of the Contractor's designated backup and recover processes. All servers, storage, backups, and network paths utilized in the delivery of the service shall be contained within the states, districts, and territories of the United States unless specifically agreed to in writing by a Board officer with designated data, security, or signature authority. An appropriate officer with the necessary authority can be identified by Board for any general or specific case. The Contractor agrees to store all Board backup data stored as part of its backup and recovery processes in encrypted form, using no less than 128-bit key.

If applicable, the Contractor shall employ industry best practices, both technically and procedurally, to protect Board data from unauthorized physical and electronic access in accordance with §501.171, Florida Statutes. Methods employed are subject to annual review and approved by Board. The Contractor agrees to:

- Hold the student records and information in strict confidence and not use or disclose except as required by this Agreement or required by law and that except when the parent of a student provides prior written consent for its release, all shared student records will be disclosed only to employees of the agency who have a need to access the information in order to perform their official duties as authorized by law. Absent consent from the parent or eligible student, student records and information will not be disclosed except as allowed by the laws; and
- Safeguard the student records through administrative, physical, and technological safety standards to ensure adequate controls are in place to protect these records in accordance with FERPA's privacy requirements and that all shared student records it discloses will carry a warning regarding the confidential nature of such information and protocols concerning further dissemination consistent with this Agreement; and
- Continually monitor its operations and take all actions necessary to assure that the student information and records are safeguarded in accordance with the terms of this Agreement.

If applicable, notwithstanding any provision to the contrary contained in this Agreement between Contractor and the Board, Contractor and its officers, employees, agents, representatives, contractors and subcontractors shall indemnify and hold the Board and its officers and employees

harmless for any violation of these confidentiality covenants, including, but not limited to, defending the Board and its officers and employees against any complaint, administrative or judicial proceeding, payment of any penalty imposed upon the Board, or payment of any and all costs, damages, judgments or losses incurred by or imposed upon the Board arising out of the breach of this covenant by Contractor or an officer, employee, agent, representative, contractor or subcontractor of Contractor to the extent and only to the extent that Contractor shall either intentionally or negligently violate the provisions of this covenant or applicable law. This provision shall survive the termination of or completion of all performance or obligations under this Agreement and shall be fully binding upon the Contractor until such time as any proceeding brought on account of these covenants is barred under any applicable statute of limitations.

12. Reporting requirements: The School Board may require annual reporting of expenditures and program activities paid for with program funds.
13. Energy Policy and Conservation Act: The Contractor will comply with mandatory standards and policies relating to energy efficiency contained in the Florida state energy conservation plan issued in compliance with the Energy Policy and Conservation Act, Pub.L. 94-163, 89 Stat. 871.
14. Jessica Lunsford Act: The Contractor agrees to comply, at its own cost, with the Florida Jessica Lunsford Act (see sections 1012.465, et seq., Florida Statutes), and/or other Florida laws relating to background screening, to the extent those laws are applicable. Contractor may find further information about the Jessica Lunsford Act and its possible applicability on the School Board's website at www.pcsb.org.
15. Contact Persons: The Board and the Contractor designate the following persons to direct this project:

Contractor Contact:

Mallory Milara, Assessment Consultant
NCS Pearson Inc.
5601 Green Valley Drive
Bloomington, MN 55437

Board Project Contact:

Mary Ogunrinde, Gifted Specialist
Gifted and Able Learners
P.O. Box 2942
Largo, FL 33779-2942

16. Prohibition of Lobbying: The funds provided under this Agreement may not be expended for the purpose of lobbying.
17. Notices: Any notice required under this Agreement shall be delivered to the designated representative of the other party by certified mail, return receipt requested, or in person with proof of delivery.
18. Applicable Law; Venue: This Agreement and the rights and obligations of the parties shall be governed by and construed according to the laws of the State of Florida. Venue for purposes of

any action brought to enforce or construe this Agreement shall lie in the state or federal court whose jurisdiction includes Pinellas County, Florida.

19. Public Records: Section 119.0701, Florida Statutes, requires that the Contractor comply with Florida's public records laws with respect to services performed on behalf of the School Board. Specifically, the statute requires that the Contractor:
- a. Keep and maintain public records required by the School Board to perform the service.
 - b. Upon request from the School Board's custodian of public records, provide the School Board with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119 of the Florida Statutes or as otherwise provided by law.
 - c. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the term of this Agreement and following completion of the Agreement. If the Contractor does not transfer the records to the School Board.
 - d. Upon completion of the Agreement, transfer, at no cost, to the School Board all public records in the possession of the Contractor or keep and maintain public records required by the School Board to perform the service. If the Contractor transfers all public records to the School Board upon completion of the Agreement, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion of the contract, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.
 - e. A request to inspect or copy public records relating to this Agreement must be made directly to the School Board. If the School Board does not possess the requested records, the public agency shall immediately notify the Contractor of the request, and the Contractor must provide the records to the School Board or allow the records to be inspected or copied within a reasonable time.
 - f. The failure of the Contractor to comply with these provisions, if applicable, shall constitute a default and material breach of this Agreement, which may result in immediate termination, with no penalty to the School Board and may also result in penalties under Section 119.10, Florida Statutes.
 - g. IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS, ANGELA BROWN, SUPERVISOR OF RECORDS MANAGEMENT AT 727-793-2701 X 2021, 2929 COUNTY ROAD 193, CLEARWATER, FL 33759, brownangel@pcsb.org.
20. Signatures Required: This Agreement is valid and enforceable only upon being fully executed by authorized persons whose signatures are required in order to bind the parties.
21. Captions: The captions to the paragraphs of this Agreement are for the convenience of reference only, do not form a part of this Agreement, and shall not affect its interpretation.

22. Entire Agreement; Modifications: This Agreement constitutes the entire Agreement of the parties, and is intended as a complete and exclusive statement of the promises, representations, negotiations, discussions and agreements that have been made in connection with this subject. No modification or amendment to this Agreement shall be binding on the parties unless the same is in writing and signed by the chief executive or administrative officers of the parties.
23. E-Verify
- a. Pursuant to Section 448.095, F.S., Contractor shall use the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all employees hired during the term of this Agreement.
 - b. Subcontractors
 - (i) Contractor shall require all subcontractors performing work under this Agreement to use the E-Verify system for any employees they may hire during the term of this Agreement.
 - (ii) Contractor shall also require all of its Subcontractors to provide Contractor with an affidavit stating the subcontractor does not employ, contract with, or subcontract with an unauthorized alien, as defined by Section 448.095, F.S. (2020).
 - (iii) Contractor shall provide a copy of such Subcontractor affidavits to the School Board upon receipt and shall maintain a copy for the duration of the Agreement.
 - c. Contractor must provide to School Board evidence of compliance with Florida law regarding E-Verify. Evidence may consist of, but is not limited to, providing notice of Contractor's E-Verify number coupled with an affidavit that all of Contractor's Subcontractors similarly comply with the law.
 - d. Failure to comply with these provisions is a material breach of the Agreement, and School Board may choose to terminate the Agreement at its sole discretion without penalty. Further, in accordance with Florida law, if School Board gains a good faith belief that Contractor and/or any of its Subcontractors are violating this or other applicable laws during the course of the performance of work under the Agreement, School Board may be required to terminate the Agreement. Under the circumstances described in this subsection d., Contractor is liable to refund all the prepaid costs of undelivered services/products associated with School Board as a result of the termination of the Agreement.

REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK

IN WITNESS WHEREOF, the parties have set their hands and seals, on the date first above written.

THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA

By: _____, Chairperson

Date: _____

Attest: _____
Kevin K. Hendrick, Superintendent

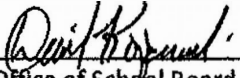
Witness:

NCS Pearson, Inc

By: T. Workman Trent Workman
[INSERT Name & Title]

Date: Sep 18, 2025

Approved as to Form:


Office of School Board Attorney

PROJECT REFERENCE: (Gifted Department)

FUNDING SOURCE: (Teaching and Learning Non-Recurring Budget)



Pearson

Attachment A

QUOTE / PROFORMA

Customer Bill-to:

PINELLAS COUNTY SD
301 4TH ST SW
LARGO FL, 33770-3536

Attention:**Customer Ship-to:**

PINELLAS COUNTY SD
ACCOUNTS PAYABLE
PO BOX 2942
LARGO FL, 33779-2942

Attention:**NCS Pearson, Inc.**

P.O Box 599700,
San Antonio, TX 78259

Tel: 800-627-7271

Tax ID No:

41-0850527

Quote/Proforma Number : 371179

Date : 02-SEP-2025

Customer Account# : 3901696

Sales Order Number :

Customer PO# :

Currency : USD

Shipment Terms : Paid

Customer Tax Number :

Number of Pages : Page 1 of 2

Prices will be honored for 60 days from price quote date.

This price quote does not guarantee stock availability and shipping amount is estimated, standard shipping charges apply.

Total Ordered Quantity (No. Of Items) : 4400

Other Charges : USD \$0.00

Net Amount : USD \$58,080.00

Tax Total : USD \$0.00

Quote/Proforma Total : USD \$58,080.00

Amount Due : USD \$58,080.00

REMITTANCE INFORMATION**Make Checks Payable to:**

13036 COLLECTION CENTER DRIVE
CHICAGO
60693
NCS Pearson, Inc.

Bank Wire to:

Bank of America N A
071000039
A/C No: 8188105388
SWIFT : 071000039

Quote/Proforma Number: 371179						Page 2 of 2
Item Number	Item Description	Quantity	Unit Price	Discount	Tax	Line Total
0150018304	NNAT3 ONLINE LICENSE - PLATFORM	4400	13.20	NET	0.00	\$58,080.00

*** IMPORTANT CUSTOMER MESSAGES ***

QUOTE/PROFORMA TOTALS	Subtotal	Total Other Charges	Total Tax	Total Due
	USD	USD	USD	USD
	\$58,080.00	\$0.00	\$0.00	\$58,080.00

By placing your order, you hereby agree to the Terms and Conditions which govern your purchase:

<https://www.pearsonassessments.com/footer/terms-of-sale---use.html>

For questions, please visit our support site at

<https://www.pearsonassessments.com/contact-us.html>

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **December 16, 2025**

Contract No: 25-208-176

Title: Powerschool PD Core+ Certificated License

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 12/1/25 thru 11/30/26 ☐ N/A - One Time Purchase

Contract Value: \$ 103,369.08

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
unlimited	6-months	1 - year	

Rationale/Reason

PD Core+/Certificate License is a web-based platform that keeps track of all courses staff have taken and the points earned for certification renewal. Additionally, it is utilized for the Florida Department of Education's required annual report of our district's Professional Learning Catalog. Renewing the purchase of this product will allow us to maintain this platform without interruption to professional learning course offerings, the data tracking for teacher recertification and micro-credentialing, and FDOE reporting.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPPO, CPPB **For:** Professional Development
Title: Director, Purchasing Department

Requested By: Jolene Jackson **Buyer:** Barbara Molfetta
Title: Director, Professional Development Purchasing Analyst

Contractor Name: Powerschool Group LLC
Address: 150 Parkshore Drive
Folsom, CA 95630
Phone: 610-849-7617
Email: ar@powerschool.com
Vendor ID: V-35238

(See Attached Tabulation)



PowerSchool Group LLC
150 Parkshore Dr.
Folsom CA 95630

Quote #: Q-110873-4

Prepared By: Michelle Mullins
Customer Name: Pinellas County School District

Customer Contact: Jolene Jackson
Title: Director PD
Address: PO Box 2942
City: Largo

Contract Term: 12 Months
Billing Frequency: Annually
Start Date: December 1, 2025
End Date: November 30, 2026
Payment Terms: Net 30
Pricing Vehicle:

State/Province: Florida
Zip Code: 33779-2942
Phone # 7275886000
Pricing Vehicle Contract #:

Contract Term : December 1, 2025 to November 30, 2026

Quote Summary		
License and Subscription Period(s)	License and Subscription	Total
Subscription Period 1: December 1, 2025 to November 30, 2026	USD 103,369.08	USD 103,369.08
Total Contract : December 1, 2025 to November 30, 2026	USD 103,369.08	USD 103,369.08

License and Subscription Fees				
Subscription Period 1 License and Subscription Fees				
Product Description	Quantity	Unit	Disc (%or\$)	Price
PD Core+ - Certificated License	1.00	User		USD 103,369.08
Subscription Period 1 License and Subscription Fees TOTAL:				USD 103,369.08
Total License and Subscription Fees :				USD 103,369.08

Subscription Start and End Dates shall be as set forth above. On-Going PowerSchool Subscription/Maintenance and Support Fees are invoiced at the then-current rates and enrollment per existing terms of the executed agreement between Customer and PowerSchool. Any applicable sales or other tax has not been added to this quote. If this quote includes promotional pricing, such promotional pricing may not be valid for the entire duration of this quote.

All purchase orders must include the exact quote number of this quote. Customer agrees that purchase orders are for administrative purposes only and do not impact the terms or conditions of this quote or any agreement executed between the parties. Any credit provided by PowerSchool is nonrefundable and must be used within 12 months of issuance. Unused credits will expire after 12 months.

This quote incorporates any statement of work attached hereto. This quote is subject to and incorporate the terms and conditions found at: https://www.powerschool.com/MSA_2024/, as may be amended by attached Addendum dated October 21, 2025.

By either (i) executing this quote or (ii) accessing the services described on this quote, Customer agrees that after the contract term end date, the subscription for such services will continue for successive twelve (12) month subscription periods on the same terms and conditions as set forth herein, subject to a standard annual price uplift and excluding any promotional pricing, unless Customer provides PowerSchool with a written notice of its intent not to renew at least sixty (60) days prior to the end of the applicable current contract term.

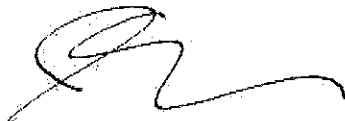
THE PARTIES BELOW ACKNOWLEDGE THAT THEY HAVE READ THE AGREEMENT, UNDERSTAND IT AND AGREE TO BE BOUND BY ITS TERMS.

POWERSCHOOL GROUP LLC

Pinellas County School District

Signature:

Signature:



Printed Name: Jon Scrimshaw

Printed Name:

Title: Chief Accounting Officer

Title:

Date: 11-JUN-2025

Date:

PO Number: _____

Approved As To Form with Addendum:



School Board Attorneys Office



ADDENDUM

This Addendum addresses amended and additional terms to be included into the Agreement (the "Agreement"). Except as set forth in this Addendum, the Agreement, including the Quote# Q-917215-1, is unaffected and shall continue in full force and effect in accordance with its terms. If there is conflict between this Addendum and the Agreement, the terms of this Addendum will prevail.

1. SECTION 5 CONFIDENTIALITY

The following sentence is added to the beginning of Subsection 5.1 Confidential Information:
"Confidentiality obligations under this Agreement are subject to Chapter 119, Florida Statutes."

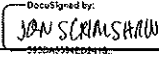
2. SECTION 6 FEES AND TAXES

Delete the last sentence of Section 6.3 Payment and replace with the following:
"Customer shall pay a monthly charge of 1.0% (12% annually) on all amounts not paid when due, or, if a lower maximum rate is established by law, then such lower maximum rate."

3. SECTION 14 GENERAL

Delete Subsection 14.1 Governing Law, in its entirety, and replace with the following:
"14.1 Governing Law. THIS AGREEMENT SHALL BE GOVERNED BY THE LAWS OF THE STATE OF FLORIDA. The United Nations Convention on Contracts for the International Sale of Goods shall not apply to this Agreement. This Agreement shall not be subject to the Uniform Computer Information Transactions Act."

POWERSCHOOL GROUP LLC

Signature: 

Printed Name: JON SCRIMSHAW

Title: Chief Accounting Officer

Date: 10/21/2025

Pinellas County School District

Signature: _____

Printed Name: _____

Title: _____

Date: _____

Approved As To Form:


School Board/Attorneys Office

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **December 16, 2025**

Contract No: 22-015-103

Title: Print Goods & Services: Multi-Function Devices

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 1/26/26 thru 1/25/27

☐ N/A - One Time Purchase

Contract Value: \$ 1,109,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
	5	6-months	1 - year	

Rationale/Reason

Utilizing Omnia Contract Print Goods and Services #2021002788 for districtwide multi-function copiers. This covers all lease and copy charges for multi-function devices for the contract term.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Districtwide
Title: Director, Purchasing Department

Requested By: Michael Domke **Buyer:** Barbara Molfetta
Title: Coordinator, Central Printing Services

Contractor Name: Ricoh USA Inc
Address: 4301 Anchor Pkwy
Ste 200
Tampa, FL 33634
Phone: 800-227-4264
Vendor ID: V-30420

RICOH USA, INC.

Provide Multi-functional Devices (MFD) to various locations countywide. Included in the cost for the MFDs is all software, toner, parts, labor and maintenance fees. Paper is not included. Software is not included on the IM 350F desktop model. Ricoh guarantees a 4 hour response time for all service related issues.

Multi-functional Device	Monthly Lease Cost	Cost Per Copy Charge
Ricoh IM 350F desktop	\$34.57	\$.0100
Ricoh IM 2500	\$116.25	\$.0040
Ricoh IM 5000	\$158.13	\$.0040
Ricoh IM 7000	\$238.89	\$.0040
Ricoh PRO 8300S	\$285.00	\$.0038
Ricoh IM C4500 Color	\$126.95	\$.0045 b/w and \$.040 color

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **December 16, 2025**

Contract No: 25-961-175

Title: Public Consulting Group Curriculum
Content Development

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 12/1/25 thru 4/30/27

☐ N/A - One Time Purchase

Contract Value: \$ 2,993,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
	unlimited	6-months	2 - year	

Rationale/Reason

This vendor holds the copyrights to their curriculum development and assessment design.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Teaching and Learning
Title: Director, Purchasing Department

Requested By: Donnika Jones **Buyer:** Barbara Molfetta
Title: Chief Academic Officer, Teaching and Learning Purchasing Analyst

Contractor Name: Public Consulting Group Inc
Address: 148 State Street
10th Floor
Boston, MA 02109
Phone: 603-427-0206
Vendor ID: V-26730

(See Attached Tabulation)

AGREEMENT
between
THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA
and
PUBLIC CONSULTING GROUP, LLC

THIS AGREEMENT (hereinafter "Agreement") is made and entered into this 16th day of December, 2025, by and between THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA (hereinafter "the School Board" or "Board") and PUBLIC CONSULTING GROUP, LLC (hereinafter "Contractor").

For and in consideration of the mutual promises, covenants and obligations contained herein, the School Board hereby retains the Contractor to undertake the activities described in Attachment A. The parties agree as follows:

1. Term of Project: The project period will begin December 1, 2025, and end April 30, 2027. The parties reserve the right to extend this Agreement for a specified period of time by written amendment.
2. Scope of Work: The scope of work is described in Attachment A. To the extent that the terms of Attachment A conflict with the terms of this main Agreement, the terms of this main Agreement shall control.
3. Compensation The School Board agrees to pay the Contractor \$2,993,000.00 for full and satisfactory performance of services under this Agreement. The following terms shall govern payments.
 - a) Payments will be made as outlined in Attachment A.
4. Independent Contractors: By this Agreement the parties intend to establish between themselves the relationship of mutually independent contractors. Each party and the officers, employees, agents, subcontractors or other contractors thereof shall not be deemed by virtue of this Agreement to be the officers, agents, or employees of the other party.
5. Non-Discrimination: Work under this Agreement will be in compliance with all applicable statutory requirements and School Board policies, including antidiscrimination policies, and Section 202, Executive Order 11246, as amended by Executive Order 11375, and regulations published by the U.S. Department of Labor implementing Section 504 of the Rehabilitation Act of 1973, Public Law 93-112, as amended. The parties agree to comply with all federal, state and local laws prohibiting discrimination and assure each other that neither will discriminate against any employee or applicant for employment or registration in a course of study because of race, color, religion, creed, sex, sexual orientation, national origin, handicap, marital status, or age.
6. Retention of Records: The Contractor agrees to maintain records of all documents relating to this Agreement for three (3) years after final payment is made and any other pending matters are closed, and to submit documentation as requested by the School Board for audit purposes.
7. Termination:
 - A. Without Cause: Either party may terminate this Agreement without cause upon at least thirty (30) days written notice to the other party.

- B. With Cause: The failure of either party to comply with any provision of this Agreement shall place that party in default. Prior to terminating this Agreement, the non-defaulting party shall notify the defaulting party in writing, making specific reference to the provision that gave rise to the default. The defaulting party shall then be entitled to a period of ten (10) working days from receipt of such notice in which to cure the default. If the default is not cured within the ten (10) day period, the non-defaulting party shall serve a written notice of termination on the defaulting party, which shall become effective ten (10) calendar days from that party's receipt of such notice. The failure of either party to exercise this right shall not be considered a waiver of such right in the event of any further default or non-compliance.
- C. Amount Payable Upon Termination: In case of termination, only the percent of satisfactory progress actually achieved to the date of termination will be due and payable to the Contractor.
8. Intellectual Properties: The work products produced under this Agreement shall become the sole and exclusive property of the School Board. The Contractor hereby surrenders any and all claims of any kind, type or nature to patent rights or intellectual properties with respect to any discovery or invention or data developed under this Agreement.
9. Access to Records: The Contractor shall allow public access by the School Board, the U.S. Department of Education, the Comptroller General of the United States, and others as applicable, to all documents, papers, letters or other material subject to the provisions of Chapter 119, Florida Statutes, made or received by the Contractor in conjunction with this Agreement.
10. Liability: (Note: This paragraph shall apply to Contractors who are not governmental entities to which the doctrine of sovereign immunity applies with respect to the performance of this Agreement.) Contractor agrees for itself, its successors and/or assigns, to indemnify and hold the Board, its officers, agents, and employees, harmless from and against any and all suits, claims, demands, actions, causes of action, judgments, liabilities, losses, damages, attorneys fees, court costs or expenses of any kind arising out of or relating to the negligence of the Contractor, its officers, agents and employees, in connection with the performance of this Agreement.
- (Note: This paragraph shall apply to Contractors who are governmental entities to which the doctrine of sovereign immunity applies with respect to the performance of this Agreement.) The Board and Contractor agree to be fully responsible for their own acts of negligence, or their respective agents' acts of negligence when acting within the scope of their employment, and agree to be liable for any damages resulting from said negligence subject to the monetary limitations and defenses provided by Section 768.28, Florida Statutes. Nothing herein is intended to serve as a waiver of sovereign immunity by the Board and Contractor. Nothing herein shall be construed as consent by the Board and Contractor to be sued by third parties for any matter arising out of or relating to this Agreement.
11. Confidentiality: Contractor agrees that, subject to the requirements of Chapter 119, Florida Statutes, any data collected in the evaluation of instructional personnel and the resulting analysis of that data will be kept confidential and all electronic analysis of data will be performed on secure, password protected computers. Contractor shall, subject to the requirements of Chapter 119, Florida Statutes, maintain confidentiality and safeguard the analysis of any data gathered as

a result of this Agreement, and will not, without prior consent of the Board, disclose any findings or analysis derived from non-public information to anyone not a party to this Agreement. Upon termination of the Agreement, Contractor shall, at the election of the Board, either destroy or return to the Board all such information in its possession, if any, and confirm the same in writing to the Board, all of which shall be accomplished within thirty (30) days of the termination of this Agreement.

Pursuant to the terms of this Agreement, Contractor may be receiving from the Board personally identifiable student information, the confidentiality of which is protected under the Family Educational Rights and Privacy Act as well as under Sections 1002.22 and 1002.221, Florida Statutes. The parties agree that Contractor is a school official for purposes of the federal Family Educational Rights & Privacy Act (FERPA), and that Contractor will abide by FERPA, COPPA, and all other federal and state student privacy laws and regulations. Contractor acknowledges and agrees that, in accordance with these laws, it may use such information only for the purposes for which the disclosure was made and may not redisclose the information to any party without the prior written consent of the Board. Contractor shall not allow anyone to obtain access to personally identifiable information from education records except in strict accordance with the requirements, if any, established by the Board in writing. Upon termination of the Agreement, Contractor shall erase, destroy, or render unreadable all PCS data in its entirety in a manner that prohibits its physical reconstruction through the use of commonly available file restoration utilities and certify that these actions have been completed within thirty (30) days of the termination of this agreement or within seven (7) days of the request of an agent of PCS, whichever shall come first.

The Contractor agrees to comply with Section 501.171, Florida Statutes (the State of Florida Database Breach Notification process), and all applicable laws that require the notification of individuals in the event of unauthorized release of personally identifiable information or other event requiring notification. In the event of a breach of any of the Contractor's security obligations or other event requiring notification under applicable law ("Notification Event"), the Contractor agrees to notify Board immediately and assume responsibility for informing all such individuals in accordance with applicable law and to indemnify, hold harmless, and defend Board and its trustees, officers, and employees from and against any claims, damages, or other harm related to such Notification Event.

The Contractor agrees that any and all Board data will be stored, processed, and maintained solely on designated servers and that no Board data at any time will be processed on or transferred to any portable or laptop computing device or any portable storage medium, unless that storage medium is in use as part of the Contractor's designated backup and recover processes. All servers, storage, backups, and network paths utilized in the delivery of the service shall be contained within the states, districts, and territories of the United States unless specifically agreed to in writing by a Board officer with designated data, security, or signature authority. An appropriate officer with the necessary authority can be identified by Board for any general or specific case. The Contractor agrees to store all Board backup data stored as part of its backup and recovery processes in encrypted form, using no less than 128-bit key.

The Contractor shall employ industry best practices, both technically and procedurally, to protect Board data from unauthorized physical and electronic access in accordance with §501.171, Florida

Statutes. Methods employed are subject to annual review and approved by Board. The Contractor agrees to:

- Hold the student records and information in strict confidence and not use or disclose except as required by this Agreement or required by law and that except when the parent of a student provides prior written consent for its release, all shared student records will be disclosed only to employees of the agency who have a need to access the information in order to perform their official duties as authorized by law. Absent consent from the parent or eligible student, student records and information will not be disclosed except as allowed by the laws; and
- Safeguard the student records through administrative, physical, and technological safety standards to ensure adequate controls are in place to protect these records in accordance with FERPA's privacy requirements and that all shared student records it discloses will carry a warning regarding the confidential nature of such information and protocols concerning further dissemination consistent with this Agreement; and
- Continually monitor its operations and take all actions necessary to assure that the student information and records are safeguarded in accordance with the terms of this Agreement.

Notwithstanding any provision to the contrary contained in this Agreement between Contractor and the Board, Contractor and its officers, employees, agents, representatives, contractors and subcontractors shall indemnify and hold the Board and its officers and employees harmless for any violation of these confidentiality covenants, including, but not limited to, defending the Board and its officers and employees against any complaint, administrative or judicial proceeding, payment of any penalty imposed upon the Board, or payment of any and all costs, damages, judgments or losses incurred by or imposed upon the Board arising out of the breach of this covenant by Contractor or an officer, employee, agent, representative, contractor or subcontractor of Contractor to the extent and only to the extent that Contractor shall either intentionally or negligently violate the provisions of this covenant or applicable law. This provision shall survive the termination of or completion of all performance or obligations under this Agreement and shall be fully binding upon the Contractor until such time as any proceeding brought on account of these covenants is barred under any applicable statute of limitations.

12. Reporting requirements: The School Board may require annual reporting of expenditures and program activities paid for with program funds.
13. Energy Policy and Conservation Act: The Contractor will comply with mandatory standards and policies relating to energy efficiency contained in the Florida state energy conservation plan issued in compliance with the Energy Policy and Conservation Act, Pub.L. 94-163, 89 Stat. 871.
14. Jessica Lunsford Act: The Contractor agrees to comply, at its own cost, with the Florida Jessica Lunsford Act (see sections 1012.465, et seq., Florida Statutes), and/or other Florida laws relating to background screening, to the extent those laws are applicable. Contractor may find further information about the Jessica Lunsford Act and its possible applicability on the School Board's website at www.pcsb.org.
15. Contact Persons: The Board and the Contractor designate the following persons to direct this project:

Contractor Contact:

Dr. Evan Lefsky, Director, Education Consulting
148 State Street, 10th Floor
Boston MA 02109

Board Contact:

Donnika Jones, Chief Academic Officer
P.O. Box 2942
Largo, FL 33779-2942
727-588-6000

16. Prohibition of Lobbying: The funds provided under this Agreement may not be expended for the purpose of lobbying.
17. Notices: Any notice required under this Agreement shall be delivered to the designated representative of the other party by certified mail, return receipt requested, or in person with proof of delivery.
18. Applicable Law; Venue: This Agreement and the rights and obligations of the parties shall be governed by and construed according to the laws of the State of Florida. Venue for purposes of any action brought to enforce or construe this Agreement shall lie in the state or federal court whose jurisdiction includes Pinellas County, Florida.
19. Public Records: Section 119.0701, Florida Statutes, requires that the Contractor comply with Florida's public records laws with respect to services performed on behalf of the School Board. Specifically, the statute requires that the Contractor:
 - a. Keep and maintain public records required by the School Board to perform the service.
 - b. Upon request from the School Board's custodian of public records, provide the School Board with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119 of the Florida Statutes or as otherwise provided by law.
 - c. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the term of this Agreement and following completion of the Agreement if the Contractor does not transfer the records to the School Board.
 - d. Upon completion of the Agreement, transfer, at no cost, to the School Board all public records in the possession of the Contractor or keep and maintain public records required by the School Board to perform the service. If the Contractor transfers all public records to the School Board upon completion of the Agreement, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion of the contract, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.

- e. A request to inspect or copy public records relating to this Agreement must be made directly to the School Board. If the School Board does not possess the requested records, the public agency shall immediately notify the Contractor of the request, and the Contractor must provide the records to the School Board or allow the records to be inspected or copied within a reasonable time.
 - f. The failure of the Contractor to comply with these provisions, if applicable, shall constitute a default and material breach of this Agreement, which may result in immediate termination, with no penalty to the School Board and may also result in penalties under Section 119.10, Florida Statutes.
 - g. IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS, ANGELA BROWN, SUPERVISOR OF RECORDS MANAGEMENT AT 727-793-2701 X 2021, 2929 COUNTY ROAD 193, CLEARWATER, FL 33759, brownangel@pcsb.org.
20. Signatures Required: This Agreement is valid and enforceable only upon being fully executed by authorized persons whose signatures are required in order to bind the parties.
21. Captions: The captions to the paragraphs of this Agreement are for the convenience of reference only, do not form a part of this Agreement, and shall not affect its interpretation.
22. Entire Agreement; Modifications: This Agreement constitutes the entire Agreement of the parties, and is intended as a complete and exclusive statement of the promises, representations, negotiations, discussions and agreements that have been made in connection with this subject. No modification or amendment to this Agreement shall be binding on the parties unless the same is in writing and signed by the chief executive or administrative officers of the parties.
23. E-Verify
- a. Pursuant to Section 448.095, F.S., Contractor shall use the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all employees hired during the term of this Agreement.
 - b. Subcontractors
 - (i) Contractor shall require all subcontractors performing work under this Agreement to use the E-Verify system for any employees they may hire during the term of this Agreement.
 - (ii) Contract shall also require all of its Subcontractors to provide Contractor with an affidavit stating the subcontractor does not employ, contract with, or subcontract with an unauthorized alien, as defined by Section 448.095, F.S. (2020).
 - (iii) Contractor shall provide a copy of such Subcontractor affidavits to the School Board upon receipt and shall maintain a copy for the duration of the Agreement.
 - c. Contractor must provide to School Board evidence of compliance with Florida law regarding E-Verify. Evidence may consist of, but is not limited to, providing notice of Contractor's E-Verify number coupled with an affidavit that all of Contractor's Subcontractors similarly comply with the law.
 - d. Failure to comply with these provisions is a material breach of the Agreement, and School Board may choose to immediately terminate the Agreement at its sole discretion without

penalty. Further, in accordance with Florida law, if School Board gains a good faith belief that Contractor and/or any of its Subcontractors are violating this or other applicable laws during the course of the performance of work under the Agreement, School Board may be required to terminate the Agreement. Under the circumstances described in this subsection d., Contractor is liable for all costs associated with School Board as a result of the termination of the Agreement, including but not limited to higher costs for the same services and costs of re-procurement.

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IN WITNESS WHEREOF, the parties have set their hands and seals, on the date first above written.

THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA

ATTEST:

By: _____
Caprice Edmond, Chairperson

Superintendent

Date: _____

Witness:

PUBLIC CONSULTING GROUP, LLC

By: _____
Dr. Evan Lefsky, Director, Education Consulting

Date: _____

Approved as to Form:



Office of School Board Attorney

Attachment A

Public Consulting Group LLC

Proposal for Services: Pinellas County Schools

Proposal for Services: K–5 ELA Curriculum Revisions

Pinellas County Schools

PCG Contact: Evan Lefsky

November 2025

Executive Summary

Statement of Need

Pinellas County Schools (PCS) seeks to continue to capitalize on the success of its custom K–5 English Language Arts (ELA) curriculum and to extend its use, as well as apply improvements:

- **Print and Permission the K–5 Curriculum Beyond the 2025–2026 School Year:**
 - For grades K–2, PCS seeks to print four years of consumable student material (2026–2027, 2027–2028, 2028–2029, 2029–2030) and extend permissions of third-party assets used in the curriculum for an additional five years (2026–2027, 2027–2028, 2028–2029, 2029–2030, 2030–2031)
 - For grades 3–5, PCS seeks to print three years of consumable student materials (2027–2028, 2028–2029, 2029–2030) and extend permissions of third-party assets used in the curriculum for an additional five years (2027–2028, 2028–2029, 2029–2030, 2030–2031, 2031–2032)
- **Apply Improvements to the K–5 Curriculum:**
 - Rewrite Grade K Module A to add four read-aloud texts and write corresponding read-aloud lessons and support materials aligned to Social Studies standards.
 - Assumes development of 20 Reading lessons
 - Rewrite Grade 2 Module D in response to PCS feedback, including text changes, alignment to Social Studies standards, and rewriting lesson plans and supporting materials accordingly.
 - Assumes development of 20 Reading lessons with new Independent Practice texts
 - Rewrite Grade 4 Module D in response to PCS feedback, including text changes, alignment to Social Studies standards, and rewriting Reading and Word Study lesson plans and support materials accordingly.
 - Assumes development of 40 lessons (20 Reading and 20 Word Study) with new Independent Practice texts
 - Update all Student Anthologies by including UFLI decodables, removing texts that have been removed from PCS' text list, and correcting any errata from original files.
 - For Grade K, consolidate the Student Anthologies for Modules F, G, and H into a single anthology. This will serve as the only anthology for Grade K.

Scope of Services

1. Project Start-Up (December 2025)

Our team will work with PCS to review the project timeline, confirm project vision and priorities, and establish a project management protocol. The focus of project start-up is agreement on a concise plan of action that facilitates timely project execution. As part of project start-up, we will engage in requirements gathering with PCS leadership to fully define the specifications for revising the curriculum.

2. Revision of K–5 Modules (January 2026–March 2026)

Using the results of requirements gathering process, PCG will collaborate with PCS to implement the revision work, including mapping, applying module rewrites, and securing third-party permissions. PCG will implement the revision work, with the PCS team providing feedback and consultation throughout

the development process. PCG will complete all copyediting, proofing, formatting, and permissioning of third-party assets.

3. Finalization of K–5 Modules (March 2026–April 2026)

PCG will collaborate with PCS to finalize the revised modules, including applying final feedback; copyediting, formatting, and proofing of materials; and delivering digital content. PCG will finalize the revised modules, according to the feedback that the PCS team provided during Phase 2. PCG will complete all final copyediting, proofing, formatting, and permissioning of third-party assets; PCG will deliver digital content.

4. Printing and Delivery of K–5 Student Anthologies (K–2: May 2026; 3–5: April 2027)

PCG will coordinate with PCS to print and deliver the K–5 Student Anthologies on an agreed-upon timeline that aligns to PCS internal distribution timelines and warehousing capacity.

Delivery Schedule

The schedule below relies on a prompt December 2025 kick-off and assumes that all K–5 revision work and K–2 printing/delivery will occur during the 2025–2026 school year, while 3–5 printing/delivery will occur during the 2026–2027 school year. Alternatively, PCS may choose for 3–5 printing/delivery to occur concurrently with K–2 printing/delivery during the 2025–2026 school year.

Phase	Deliverables and Delivery Dates
Phase 1. Project Start-Up 1 month	<ul style="list-style-type: none"> Project management and communication processes and protocols (i.e., Communication Matrix, Project Management Plan, Project Timeline, Risks and Issues Log, Third-Party Assets Tracker): December 2025 Requirements Gathering Document: December 2025
Phase 2. Revision of K–5 Modules 3 months	<ul style="list-style-type: none"> Maps for Modules GK.A, G2.D, and G4.D that will identify the specific additions, revisions, and/or deletions: January 2026 Revised modules (with permissioning work in process): January 2026–March 2026
Phase 3. Finalization of K–5 Modules 2–3 months	<ul style="list-style-type: none"> Finalized K–2 modules (with permissions secured): April 2026
Phase 4. Printing and Delivery of K–5 Student Anthologies 1 month, ongoing as needed	<ul style="list-style-type: none"> K–2 Years 1–4 Printing and Delivery: May 2026 K–2 Years 1–3 Printing and Delivery: April 2027 (or can be printed concurrently with K–2 – during May 2026 – at PCS discretion)

Pricing

Below please find pricing for PCS consideration.

Deliverable	Price
Project Start-Up	\$60,000
Revisions and Finalization	Module GK.A: \$135,000 Module G2.D: \$182,000 Module G4.D: \$230,000 K-5 Student Anthologies (all): \$369,000 (\$9,000 per anthology x 41 anthologies)
K-5 Subtotal	\$976,000
Securing Third-Party Permissions (Includes permissions fees and labor for all K-5 assets)	K-5: \$730,000
Printing and Shipping Estimates of K-2 Student Anthologies for Years 1-4 and 3-5 Student Anthologies for Years 1-3	K-2: \$656,370 3-5: \$630,630
K-5 Total	\$2,993,000

*Printing and shipping prices are estimates. Exact costs may vary based on final student counts and page counts, and if separate shipments are desired instead of bulk shipment.

Detailed Proposal for Services for Pinellas County Schools: K–5 ELA Curriculum Revisions

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Scope of Work

Public Consulting Group LLC (PCG) is pleased to submit this proposal to Pinellas County Schools (PCS) to continue to capitalize on the success of its custom K–5 curriculum and to extend its use, as well as apply improvements:

- **Print and Permission the K–5 Curriculum Beyond the 2025–2026 School Year:**
 - For grades K–2, PCS seeks to print four years of consumable student material (2026–2027, 2027–2028, 2028–2029, 2029–2030) and extend permissions of third-party assets used in the curriculum for an additional five years (2026–2027, 2027–2028, 2028–2029, 2029–2030, 2030–2031)
 - For grades 3–5, PCS seeks to print three years of consumable student materials (2027–2028, 2028–2029, 2029–2030) and extend permissions of third-party assets used in the curriculum for an additional five years (2027–2028, 2028–2029, 2029–2030, 2030–2031, 2031–2032)
- **Apply Improvements to the K–5 Curriculum:**
 - Rewrite Grade K Module A to add four read-aloud texts and write corresponding read-aloud lessons and support materials aligned to Social Studies standards.
 - Assumes development of 20 Reading lessons
 - Rewrite Grade 2 Module D in response to PCS feedback, including text changes, alignment to Social Studies standards, and rewriting lesson plans and supporting materials accordingly.
 - Assumes development of 20 Reading lessons with new Independent Practice texts
 - Rewrite Grade 4 Module D in response to PCS feedback, including text changes, alignment to Social Studies standards, and rewriting Reading and Word Study lesson plans and support materials accordingly.
 - Assumes development of 40 lessons (20 Reading and 20 Word Study) with new Independent Practice texts
 - Update all Student Anthologies by including UFLI decodables, removing texts that have been removed from PCS' text list, and correcting any errata from original files.
 - For Grade K, consolidate the Student Anthologies for Modules F, G, and H into a single anthology. This will serve as the only anthology for Grade K.

Detailed Description of Activities and Timeline of Deliverables

Phase 1. Project Start-Up

Project Start-Up (December 2025)	
Description	<p>Our team will work with PCS to review the project timeline, confirm project vision and priorities, and establish a project management protocol. The focus of project start-up is agreement on a concise plan of action that facilitates timely project execution. As part of project start-up, we will engage in requirements gathering with PCS leadership to fully define the specifications for revising the curriculum.</p> <ul style="list-style-type: none"> • Facilitate Kick-Off Meeting: PCG will facilitate a kickoff meeting to define the expectations and visions of key stakeholders and establish a collaborative working relationship with the PCS leadership team. This

**Project Start-Up
(December 2025)**

meeting will provide PCG and PCS the opportunity to refine the project plan, develop a shared understanding of roles and responsibilities, and determine norms for project management and communication.

- **Establish Project Management and Communication Processes and Protocols:** Strong project management and communication processes and protocols are key to ensuring that PCG and PCS establish a collaborative working relationship. PCG will lead the completion of the following key documents:
 - **Communication Matrix:** A document that establishes cadence of meetings, meeting purpose, and attendees, as well as other means of regularly communicating and associated norms.
 - **Project Management Plan:** A document that guides all project execution activities.
 - **Project Timeline:** A schedule that provides key dates and project milestones.
 - **Risks and Issues Log:** A log of project risks, issues, and mitigation strategies.
 - **Third-Party Assets Tracker:** A tracker to be leveraged for the permissioning work of the third-party assets.
- **Engage in Requirements Gathering:** PCG will engage in requirements gathering with PCS leadership to fully define the specifications for revising the K–5 curriculum. We will co-develop the requirements gathering document, which will serve as a common “source of truth” and will serve as a constant reference point throughout the project. Specifically, we will work in collaboration to leverage the requirements gathering sessions to determine the scope of the revision work, including more fully defining the following:
 - **Aligning content to UFLI:**
 - New or revised independent practice texts, created as a result of module revisions, will be aligned to the UFLI scope and sequence with 80% readability. Revising student anthologies accordingly, which will involve all *Fun with Phonics* removed from K–2, and the addition of UFLI content in Grades 1 and 2 student anthologies for Modules A–H and the Grade K student anthologies for Modules F, G, and H.
 - **Infusing K–5 history in the curriculum:**
 - Infuse K–5 history standards into the curriculum through the revision of the following modules:
 - GK Module A
 - G2 Module D
 - G4 Module D

Project Start-Up (December 2025)	<ul style="list-style-type: none"> During this process, PCS may identify additional module revision needs (beyond Modules GK.A and G2.D Reading Lessons, and G4.D Reading and Word Study Lessons). As needed, PCG is happy to provide quotes and timelines for additional desired revisions.
Deliverables	<ul style="list-style-type: none"> Project management and communication processes and protocols (i.e., Communication Matrix, Project Management Plan, Project Timeline, Risks and Issues Log, Third-Party Assets Tracker) Requirements Gathering Document
PCS Role	<ul style="list-style-type: none"> Attend and participate in the kickoff meeting and all standing meetings documented in the Communication Matrix. Engage in requirements gathering and scope definition.

Phase 2. Revision of K–5 Modules

Revision of K–5 Modules (January 2026–March 2026)	
Description	<p>Using the results of requirements gathering process, PCG will implement the revision work, with the PCS team providing feedback and consultation throughout the development process. PCG will complete all copyediting, proofing, formatting, and permissioning of third-party assets.</p> <p>Revision work will require:</p> <ul style="list-style-type: none"> Mapping: Prior to application of the revisions, PCG and/or PCS will produce a map for Modules GK.A, G2.D, and G4.D that will identify the specific additions, revisions, and/or deletions. These maps will be provided to PCS for review and feedback. Rewriting K–5 Modules: PCG will leverage the maps that detail the specific additions, revisions, and/or deletions to rewrite Modules GK.A, G2.D, and G4.D. This work will include developing Reading lessons for the three modules, as well as developing Word Study lessons for G4.D. Securing Third-Party Permissions: After PCG confirms licensing terms, we will develop and execute upon a plan to secure third-party permissions. <ul style="list-style-type: none"> Original Assets: For those assets that PCS chooses to retain as part of the revision effort, PCG will re-engage with rights holders to secure an extension of the assets originally permissioned. New Assets: For those assets newly identified as part of the revision effort, PCG will populate the project asset tracker, secure contact information for the rights-holders, and contact the rights-holders to request permissions. For items with responsive rights holders, PCG will negotiate fees and pay invoices. For denials or non-responsive rights holders, PCG will elevate for discussion items with unusually long response times, unverifiable sources/ownership, anticipated high

Revision of K-5 Modules (January 2026–March 2026)	
	licensing fees, and/or likely denials. In these instances, PCG will advise on alternate assets.
Deliverables	<ul style="list-style-type: none"> • Maps for Modules GK.A, G2.D, and G4.D that detail specific additions, revisions, and/or deletions • Revised Modules GK.A, G2.D, and G4.D
PCS Role	<ul style="list-style-type: none"> • Attend weekly or biweekly calls with PCG and provide answers to clarifying questions as PCG revises the K–5 modules. • Review and provide written feedback on maps. PCG will collaborate with PCS to determine the specific review process, including which PCS stakeholders will be included as reviewers and the materials that will guide the review process. • Review and provide feedback on the revised modules, which will be implemented during the finalization process. PCG will collaborate with PCS to determine the specific review process, including which PCS stakeholders will be included as reviewers and the materials that will guide the review process.

Phase 3. Finalization of K–5 Modules

Finalization of K–5 Modules (March 2026–April 2026)	
Description	<p>PCG will collaborate with PCS to finalize the revised modules. PCG will finalize the revised modules, according to the feedback that the PCS team provided during Phase 2. PCG will complete all final copyediting, proofing, formatting, and permissioning of third-party assets; PCG will deliver digital content.</p> <p>Finalization work will require:</p> <ul style="list-style-type: none"> • Finalizing K–5 Modules: PCG will revise and finalize Modules GK.A, G2.D, and G4.D based on rolling feedback from reviewers. PCG will revise each set of materials against a final checklist to support adherence to all conventions and PCS design principles, as well as keep a log of revisions applied. No additional PCS review will be required given the log of applied revisions that PCG will provide. • Preparing Remaining Module Anthologies for Print: For all other K–5 modules, PCG will collaborate with PCS to identify which UFLI decodables to include and which texts to remove from Student Anthologies prior to reprinting. PCG will also correct errata within Student Anthologies that have been identified since the original printing. PCS will have the opportunity to review and provide feedback on the updates to Student Anthologies. The scope of the review and any revisions will be limited to the removal of texts, additions of UFLI decodables, and errata corrections. • Copyediting, Formatting, and Proofing of Materials: Following resource finalization, the PCG operations and technical team will complete final copyediting, proofing, formatting, and overall quality assurance, as well as provide metadata elements, accessibility, and content integration testing.

Finalization of K-5 Modules (March 2026–April 2026)	
	<ul style="list-style-type: none"> • Delivering Digital Content: At the end of the finalization process, our operations and technical team will deliver final files via Canvas. Permissions will be secured prior to digital content delivery and attribution language for all third-party content will be provided.
Deliverables	<ul style="list-style-type: none"> • Finalized Modules GK.A, G2.D, and G4.D • Updated Student Anthologies, with texts removed as needed and errata corrected
PCS Role	<ul style="list-style-type: none"> • Attend weekly or biweekly calls with PCG and provide answers to clarifying questions as PCG finalizes the K-5 modules. • House, distribute, and communicate the goals for finalized materials to PCS schools and stakeholders based on PCS norms and protocols.

Phase 4. Printing and Delivery of K-5 Student Anthologies

Printing and Delivery of K-5 Student Anthologies (K-2: May 2026; 3-5: April 2027)	
Description	<p>PCG will coordinate with PCS to print and deliver the K-5 Student Anthologies on an agreed-upon timeline that aligns to PCS internal distribution timelines and warehousing capacity.</p> <ul style="list-style-type: none"> • Deliver year 1 of K-5 content on a rolling basis. • Deliver years 1-4 of grades K-2 content in May 2026. • Deliver years 1-3 of grades 3-5 content in April 2027 (or can be printed concurrently with K-2 – during May 2026 – at PCS discretion).
Deliverables	<ul style="list-style-type: none"> • Printed K-5 Student Anthologies <ul style="list-style-type: none"> ◦ Grade K student anthologies will be consolidated into a single anthology with content for Modules F, G, and H combined. (There will not be Student Anthologies for Grade K Modules A-E.)
PCS Role	<ul style="list-style-type: none"> • Provide final student numbers. • Provide specifications and a contact to manage the print delivery. • In partnership with PCG, confirm printing and delivery schedule based on warehousing capacity and number/frequency of bulk shipments needed.

Work Plan and Delivery Schedule

As needed, PCG and PCS can coordinate to shift the schedule according to district priorities. This schedule is based on a prompt December 2025 kick-off and assumes that all K-5 revision work and K-2 printing/delivery will occur during the 2025-2026 schoolyear, while 3-5 printing/delivery will occur during the 2026-2027 schoolyear. Alternatively, PCS may choose for 3-5 printing/delivery to occur concurrently with K-2 printing/delivery during the 2025-2026 schoolyear. The schedule will be adjusted if PCS chooses to shift the kick-off date.

Phase 1. Project Start-Up	Phase 2. Revision of K-5 Modules	Phase 3. Finalization of K-5 Modules	Phase 4. Printing and Delivery of K-5 Anthologies
December 2025			
<ul style="list-style-type: none"> Project management and communication Requirements Gathering Document 	<ul style="list-style-type: none"> Mapping Modules GK.A, G2.D, and G4.D 		
January 2026			
	<ul style="list-style-type: none"> Revisions to Modules GK.A, G2.D, and G4.D 		
February 2026			
	<ul style="list-style-type: none"> Revisions to Modules GK.A, G2.D, and G4.D 		
March 2026			
	<ul style="list-style-type: none"> Revisions to Modules GK.A, G2.D, and G4.D 	<ul style="list-style-type: none"> Finalization of Modules and all Anthologies 	
April 2026			
		<ul style="list-style-type: none"> Finalization of Modules and all Anthologies Digital delivery of Modules GK.A, G2.D, and G4.D 	
May 2026			
			<ul style="list-style-type: none"> Print delivery of K-2 Anthologies (Years 1-4)
<2027>			
April 2027			
			<ul style="list-style-type: none"> Print delivery of 3-5 Anthologies (Years 1-3)

Pricing

Below please find pricing, which assumes:

- Rewrite Grade K Module A to add four read-aloud texts and write corresponding read-aloud lessons and support materials aligned to Social Studies standards.
 - Assumes development of 20 Reading lessons
- Rewrite Grade 2 Module D in response to PCS feedback, including text changes, alignment to Social Studies standards, and rewriting lesson plans and supporting materials accordingly.
 - Assumes development of 20 Reading lessons with new Independent Practice texts
- Rewrite Grade 4 Module D in response to PCS feedback, including text changes, alignment to Social Studies standards, and rewriting Reading and Word Study lesson plans and support materials accordingly.
 - Assumes development of 40 lessons (20 Reading and 20 Word Study) with new Independent Practice texts
- Update all Student Anthologies by including UFLI decodables, removing texts that have been removed from PCS' text list, and correcting any errata from original files.¹
 - For Grade K, consolidate the Student Anthologies for Modules F, G, and H into a single anthology. This will serve as the only anthology for Grade K.
 - Note: Updates to lesson plans or other support materials beyond the three modules listed above are not included in this scope.
- For printing:
 - Exact costs for printing and shipping may vary depending on exact counts and desired number of separate deliveries. The pricing below reflects an estimate based on the bulk printing and shipment schedule above and the student counts provided by PCS in October 2025.²
 - If desired, PCG can provide printing for additional materials at an additional cost, such as printing Module Lesson Plans.

During this project, PCS may identify additional module revision needs (beyond Modules GK.A and G2.D Reading Lessons, and G4.D Reading and Word Study Lessons). As needed, PCG is happy to provide quotes and timelines for additional desired revisions.

¹ Pricing assumes that UFLI provides permission to include UFLI decodables within PCS Student Anthologies at no cost.

² The provided printing and shipping estimate is based on the page counts of the originally printed Anthologies and the student counts provided by PCS in October 2025: GK: 4,602 students, 40–56 pages each (limited to Modules F, G, H); G1: 5,040 students, 48–56 pages each; G2: 5,190 students, 56–72 pages each; G3: 5,502 students, 56 pages each; G4: 5,511 students, 56 pages each; G5 5,576 students, 56 pages each. While student counts have decreased, costs for printing and freight have increased.

Deliverable	Price
Project Start-Up	\$60,000
Revisions and Finalization	Module GK.A: \$135,000 Module G2.D: \$182,000 Module G4.D: \$230,000 K-5 Student Anthologies (all): \$369,000 (\$9,000 per anthology x 41 anthologies)
K-5 Subtotal	\$976,000
Securing Third-Party Permissions <i>(Includes permissions fees and labor for all K-5 assets)</i>	K-5: \$730,000
Printing and Shipping Estimates of K-2 Student Anthologies for Years 1-4 and 3-5 Student Anthologies for Years 1-3	K-2: \$656,370 3-5: \$630,630
K-5 Total	\$2,993,000

*Printing and shipping prices are estimates. Exact costs may vary based on final student counts and page counts, and if separate shipments are desired instead of bulk shipment.

Contact

For questions, please contact Evan Lefsky at elefsky@pcgus.com.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **December 16, 2025**

Contract No: 25-715-176

Title: Unmanned Safety Institute Software Licenses, Materials, and Exams

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 12/15/25 thru 6/30/26 ☐ N/A - One Time Purchase

Contract Value: \$ 114,479.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
unlimited	6-months	1 - year	

Rationale/Reason

The Unmanned Safety Institute's reputation for safety, comprehensive training, industry relevance, and commitment to excellence makes it the ideal choice as vendor for the CAPE certifications. Their programs not only equip students with the knowledge and skills needed to excel in the UAS field but also promote safe and responsible drone operations. Students from eight schools within Pinellas County will try and achieve multiple drone certifications.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** CTAE Department
Title: Director, Purchasing Department

Requested By: Michael McCullough **Buyer:** Barbara Molfetta
Title: Curriculum Specialist, CTAE Purchasing Analyst

Contractor Name: Unmanned Safety Institute Inc
Address: 1500 East Taylor Road
Deland, FL 32724
Phone: 407-499-2052
Email: info@unmannedsafetyinstitute.org
Vendor ID: V-37039

(See Attached Tabulation)

AGREEMENT
between
THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA
and
USI, INC.

THIS AGREEMENT (hereinafter "Agreement") is made and entered into this 9th day of December 2025, by and between THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA (hereinafter "the School Board" or "Board") and USI, INC. (hereinafter "Contractor").

For and in consideration of the mutual promises, covenants and obligations contained herein, the School Board hereby retains the Contractor to undertake the activities described in Attachment A. The parties agree as follows:

1. Term of Project: The project period will begin December 15th, 2025, and end June 30th, 2026. The parties reserve the right to extend this Agreement for a specified period of time by written amendment.
2. Scope of Work: The scope of work is described in Attachment A. To the extent that the terms of Attachment A conflict with the terms of this main Agreement, the terms of this main Agreement shall control.
3. Compensation (*must be greater than \$50,000.00*): The School Board agrees to pay the Contractor \$ 114,479 for full and satisfactory performance of services under this Agreement. This Agreement is contingent upon continued funding of the Perkin's grant by the federal government. The following terms shall govern payments:
 - a) Payments will be made in quarterly installments.
 - b) Contractor will submit quarterly invoices within 30 days following the close of each quarter containing the original signature of an authorized official of the Contractor.
 - c) Invoices shall be accompanied by documentation sufficient to demonstrate adequate and timely progress toward completion of deliverables.
 - d) Contractor shall provide, upon request, expenditure documentation in detail sufficient for a proper pre- and post-audit.
 - e) All invoices, and deliverables, must be approved in writing by the School Board's Project Contact and the Director of Special Projects prior to payment by the School Board.
 - f) The School Board will issue payment within 15 days of receiving an invoice and all supporting documentation.
4. Independent Contractors: By this Agreement the parties intend to establish between themselves the relationship of mutually independent contractors. Each party and the officers, employees, agents, subcontractors or other contractors thereof shall not be deemed by virtue of this Agreement to be the officers, agents, or employees of the other party.
5. Non-Discrimination: Work under this Agreement will be in compliance with all applicable statutory requirements and School Board policies, including antidiscrimination policies, and Section 202, Executive Order 11246, as amended by Executive Order 11375, and regulations published by the U.S. Department of Labor implementing Section 504 of the Rehabilitation Act of 1973, Public Law 93-112, as amended. The parties agree to comply with all federal, state and local

laws prohibiting discrimination and assure each other that neither will discriminate against any employee or applicant for employment or registration in a course of study because of race, color, religion, creed, sex, sexual orientation, national origin, handicap, marital status, or age.

6. Retention of Records: The Contractor agrees to maintain records of all documents relating to this Agreement for three (3) years after final payment is made and any other pending matters are closed, and to submit documentation as requested by the School Board for audit purposes.
7. Termination:
 - A. Without Cause: Either party may terminate this Agreement without cause upon at least thirty (30) days written notice to the other party.
 - B. With Cause: The failure of either party to comply with any provision of this Agreement shall place that party in default. Prior to terminating this Agreement, the non-defaulting party shall notify the defaulting party in writing, making specific reference to the provision that gave rise to the default. The defaulting party shall then be entitled to a period of ten (10) working days from receipt of such notice in which to cure the default. If the default is not cured within the ten (10) day period, the non-defaulting party shall serve a written notice of termination on the defaulting party, which shall become effective ten (10) calendar days from that party's receipt of such notice. The failure of either party to exercise this right shall not be considered a waiver of such right in the event of any further default or non-compliance.
 - C. Amount Payable Upon Termination: In case of termination, only the percent of satisfactory progress actually achieved to the date of termination will be due and payable to the Contractor.
8. Intellectual Properties: The work products specifically developed and delivered under this Agreement as final deliverables shall become the sole and exclusive property of the School Board.

Notwithstanding the foregoing, Contractor retains all rights, title, and interest in and to (i) Contractor's pre-existing materials, methodologies, tools, software, training content, and intellectual property; and (ii) any improvements, modifications, or derivative works thereof, whether or not used in connection with the services. Contractor hereby grants the School Board a non-exclusive, non-transferable license to use such pre-existing intellectual property solely for its internal educational purposes and only as incorporated in the deliverables provided under this Agreement.
9. Access to Records: The Contractor shall allow public access by the School Board, the U.S. Department of Education, the Comptroller General of the United States, and others as applicable, to all documents, papers, letters or other material subject to the provisions of Chapter 119, Florida Statutes, made or received by the Contractor in conjunction with this Agreement.
10. Liability: (Note: This paragraph shall apply to Contractors who are not governmental entities to which the doctrine of sovereign immunity applies with respect to the performance of this Agreement.) Contractor agrees to indemnify and hold the Board, its officers, agents, and employees harmless from and against any third-party claims, damages, or expenses to the extent

directly arising out of Contractor's proven negligence or willful misconduct in the performance of this Agreement.

In no event shall Contractor's liability under this Agreement exceed three (3) times the total compensation actually paid to Contractor under this Agreement, except to the extent such liability results from Contractor's gross negligence or intentional misconduct.

The Board shall identify and hold Contractor harmless from and against any claims, damages, or expenses to the extent arising out of the Board's negligence, willful misconduct, or breach of this Agreement. This obligation is subject to the monetary limitations and defenses contained in section 768.28 F.S.

(Note: This paragraph shall apply to Contractors who are governmental entities to which the doctrine of sovereign immunity applies with respect to the performance of this Agreement.) The Board and Contractor agree to be fully responsible for their own acts of negligence, or their respective agents' acts of negligence when acting within the scope of their employment, and agree to be liable for any damages resulting from said negligence subject to the monetary limitations and defenses provided by Section 768.28, Florida Statutes. Nothing herein is intended to serve as a waiver of sovereign immunity by the Board and Contractor. Nothing herein shall be construed as consent by the Board and Contractor to be sued by third parties for any matter arising out of or relating to this Agreement.

11. Confidentiality: Contractor agrees that, subject to the requirements of Chapter 119, Florida Statutes, any data collected in the evaluation of instructional personnel and the resulting analysis of that data will be kept confidential and all electronic analysis of data will be performed on secure, password protected computers. Contractor shall, subject to the requirements of Chapter 119, Florida Statutes, maintain confidentiality and safeguard the analysis of any data gathered as a result of this Agreement, and will not, without prior consent of the Board, disclose any findings or analysis derived from non-public information to anyone not a party to this Agreement. Upon termination of the Agreement, Contractor shall, at the election of the Board, either destroy or return to the Board all such information in its possession, if any, and confirm the same in writing to the Board, all of which shall be accomplished within thirty (30) days of the termination of this Agreement.

Pursuant to the terms of this Agreement, Contractor may be receiving from the Board personally identifiable student information, the confidentiality of which is protected under the Family Educational Rights and Privacy Act as well as under Sections 1002.22 and 1002.221, Florida Statutes. The parties agree that Contractor is a school official for purposes of the federal Family Educational Rights & Privacy Act (FERPA), and that Contractor will abide by FERPA, COPPA, and all other federal and state student privacy laws and regulations. Contractor acknowledges and agrees that, in accordance with these laws, it may use such information only for the purposes for which the disclosure was made and may not redisclose the information to any party without the prior written consent of the Board. Contractor shall not allow anyone to obtain access to personally identifiable information from education records except in strict accordance with the requirements, if any, established by the Board in writing. Upon termination of the Agreement, Contractor shall erase, destroy, or render unreadable all PCS data in its entirety in a manner that prohibits its physical reconstruction through the use of commonly available file restoration utilities and certify that these actions have been completed within thirty (30) days of the

termination of this agreement or within seven (7) days of the request of an agent of PCS, whichever shall come first.

The Contractor agrees to comply with Section 501.171, Florida Statutes (the State of Florida Database Breach Notification process), and all applicable laws that require the notification of individuals in the event of unauthorized release of personally identifiable information or other event requiring notification. In the event of a breach of any of the Contractor's security obligations or other event requiring notification under applicable law ("Notification Event"), the Contractor agrees to notify Board immediately and assume responsibility for informing all such individuals in accordance with applicable law and to indemnify, hold harmless, and defend Board and its trustees, officers, and employees from and against any claims, damages, or other harm related to such Notification Event.

The Contractor agrees that any and all Board data will be stored, processed, and maintained solely on designated servers and that no Board data at any time will be processed on or transferred to any portable or laptop computing device or any portable storage medium, unless that storage medium is in use as part of the Contractor's designated backup and recover processes. All servers, storage, backups, and network paths utilized in the delivery of the service shall be contained within the states, districts, and territories of the United States unless specifically agreed to in writing by a Board officer with designated data, security, or signature authority. An appropriate officer with the necessary authority can be identified by Board for any general or specific case. The Contractor agrees to store all Board backup data stored as part of its backup and recovery processes in encrypted form, using no less than 128-bit key.

The Contractor shall employ industry best practices, both technically and procedurally, to protect Board data from unauthorized physical and electronic access in accordance with §501.171, Florida Statutes. Methods employed are subject to annual review and approved by Board. The Contractor agrees to:

- Hold the student records and information in strict confidence and not use or disclose except as required by this Agreement or required by law and that except when the parent of a student provides prior written consent for its release, all shared student records will be disclosed only to employees of the agency who have a need to access the information in order to perform their official duties as authorized by law. Absent consent from the parent or eligible student, student records and information will not be disclosed except as allowed by the laws; and
- Safeguard the student records through administrative, physical, and technological safety standards to ensure adequate controls are in place to protect these records in accordance with FERPA's privacy requirements and that all shared student records it discloses will carry a warning regarding the confidential nature of such information and protocols concerning further dissemination consistent with this Agreement; and
- Continually monitor its operations and take all actions necessary to assure that the student information and records are safeguarded in accordance with the terms of this Agreement.

Notwithstanding any provision to the contrary contained in this Agreement between Contractor and the Board, Contractor and its officers, employees, agents, representatives, contractors and subcontractors shall indemnify and hold the Board and its officers and employees harmless for

any violation of these confidentiality covenants, including, but not limited to, defending the Board and its officers and employees against any complaint, administrative or judicial proceeding, payment of any penalty imposed upon the Board, or payment of any and all costs, damages, judgments or losses incurred by or imposed upon the Board arising out of the breach of this covenant by Contractor or an officer, employee, agent, representative, contractor or subcontractor of Contractor to the extent and only to the extent that Contractor shall either intentionally or negligently violate the provisions of this covenant or applicable law. This provision shall survive the termination of or completion of all performance or obligations under this Agreement and shall be fully binding upon the Contractor until such time as any proceeding brought on account of these covenants is barred under any applicable statute of limitations.

12. Reporting requirements: The School Board may require annual reporting of expenditures and program activities paid for with program funds.
13. Energy Policy and Conservation Act: The Contractor will comply with mandatory standards and policies relating to energy efficiency contained in the Florida state energy conservation plan issued in compliance with the Energy Policy and Conservation Act, Pub.L. 94-163, 89 Stat. 871.
14. Jessica Lunsford Act: The Contractor agrees to comply, at its own cost, with the Florida Jessica Lunsford Act (see sections 1012.465, et seq., Florida Statutes), and/or other Florida laws relating to background screening, to the extent those laws are applicable. Contractor may find further information about the Jessica Lunsford Act and its possible applicability on the School Board's website at www.pcsb.org.
15. Contact Persons: The Board and the Contractor designate the following persons to direct this project:

Contractor Contact:

Josh Olds, President & CEO
3016 FL-77, Panama City, FL 32405, USA

Board Project Contact:

Michael McCullough, Curriculum Specialist
P.O. Box 2942
Largo, FL 33779-2942

Board Administrative Contact:

Mark Hunt, Executive Director, CTAE
Student and Community Support Services
P.O. Box 2942
Largo, FL 33779-2942

16. Prohibition of Lobbying: The funds provided under this Agreement may not be expended for the purpose of lobbying.
17. Notices: Any notice required under this Agreement shall be delivered to the designated representative of the other party by certified mail, return receipt requested, or in person with proof of delivery.

18. Applicable Law; Venue: This Agreement and the rights and obligations of the parties shall be governed by and construed according to the laws of the State of Florida. Venue for purposes of any action brought to enforce or construe this Agreement shall lie in the state or federal court whose jurisdiction includes Pinellas County, Florida.
19. Public Records: Section 119.0701, Florida Statutes, requires that the Contractor comply with Florida's public records laws with respect to services performed on behalf of the School Board. Specifically, the statute requires that the Contractor:
- a. Keep and maintain public records required by the School Board to perform the service.
 - b. Upon request from the School Board's custodian of public records, provide the School Board with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119 of the Florida Statutes or as otherwise provided by law.
 - c. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the term of this Agreement and following completion of the Agreement if the Contractor does not transfer the records to the School Board.
 - d. Upon completion of the Agreement, transfer, at no cost, to the School Board all public records in the possession of the Contractor or keep and maintain public records required by the School Board to perform the service. If the Contractor transfers all public records to the School Board upon completion of the Agreement, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion of the contract, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.
 - e. A request to inspect or copy public records relating to this Agreement must be made directly to the School Board. If the School Board does not possess the requested records, the public agency shall immediately notify the Contractor of the request, and the Contractor must provide the records to the School Board or allow the records to be inspected or copied within a reasonable time.
 - f. The failure of the Contractor to comply with these provisions, if applicable, shall constitute a default and material breach of this Agreement, which may result in immediate termination, with no penalty to the School Board and may also result in penalties under Section 119.10, Florida Statutes.
 - g. IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS, ANGELA BROWN, SUPERVISOR OF RECORDS MANAGEMENT AT 727-793-2701 X 2021, 2929 COUNTY ROAD 193, CLEARWATER, FL 33759, brownangel@pcsb.org.
20. Signatures Required: This Agreement is valid and enforceable only upon being fully executed by authorized persons whose signatures are required in order to bind the parties.
21. Captions: The captions to the paragraphs of this Agreement are for the convenience of reference only, do not form a part of this Agreement, and shall not affect its interpretation.

22. Entire Agreement; Modifications: This Agreement constitutes the entire Agreement of the parties, and is intended as a complete and exclusive statement of the promises, representations, negotiations, discussions and agreements that have been made in connection with this subject. No modification or amendment to this Agreement shall be binding on the parties unless the same is in writing and signed by the chief executive or administrative officers of the parties.
23. E-Verify
- a. Pursuant to Section 448.095, F.S., Contractor shall use the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all employees hired during the term of this Agreement.
 - b. Subcontractors
 - (i) Contractor shall require all subcontractors performing work under this Agreement to use the E-Verify system for any employees they may hire during the term of this Agreement.
 - (ii) Contract shall also require all of its Subcontractors to provide Contractor with an affidavit stating the subcontractor does not employ, contract with, or subcontract with an unauthorized alien, as defined by Section 448.095, F.S. (2020).
 - (iii) Contractor shall provide a copy of such Subcontractor affidavits to the School Board upon receipt and shall maintain a copy for the duration of the Agreement.
 - c. Contractor must provide to School Board evidence of compliance with Florida law regarding E-Verify. Evidence may consist of, but is not limited to, providing notice of Contractor's E-Verify number coupled with an affidavit that all of Contractor's Subcontractors similarly comply with the law.
 - d. Failure to comply with these provisions is a material breach of the Agreement, and School Board may choose to immediately terminate the Agreement at its sole discretion without penalty. Further, in accordance with Florida law, if School Board gains a good faith belief that Contractor and/or any of its Subcontractors are violating this or other applicable laws during the course of the performance of work under the Agreement, School Board may be required to terminate the Agreement. Under the circumstances described in this subsection d., Contractor is liable for all costs associated with School Board as a result of the termination of the Agreement, including but not limited to higher costs for the same services and costs of re-procurement.

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IN WITNESS WHEREOF, the parties have set their hands and seals, on the date first above written.

THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA

By: _____
_____, Chairperson

Date: _____

Attest: _____
Kevin K. Hendrick, Superintendent

Witness:

USI, INC

By: _____

Date: _____

Approved as to Form:



Office of School Board Attorney

FUNDING SOURCE: Perkin's



Pinellas County Schools - SL1 curriculum licenses, SL1 courses, and SL1 certification exams

School Board of Pinellas County

ATTN: Accounts Payable Department, PO Box 2942
Largo, FL 33779-2942
United States

Michael McCullough

mcculloughm@pcsb.org
(727)588-6456

Reference: 20251120-132844547

Quote created: November 20, 2025

Quote expires: February 18, 2026

Quote created by: Brad Tucker
Chief Commercial Officer
brad.tucker@flyusi.org

Comments from Brad Tucker

Quote includes school licenses, courses and exams for the following campuses:

Clearwater Fundamental MS - Rick Preil

East Lake HS - Malaykumar Bhatt

Seminole HS - Miranda Nestor

Clearwater HS - Joe Winkowski

Safety Harbor MS - Jodi Diaz

Morgan Fitzgerald MS - Ted Dunbar

Azalea MS - Willis Reese

Pinellas Park HS - Rob Romain

Products & Services

Item & Description	Quantity	Unit Price	Total
License - sUAS Safety Certification Level 1 Classroom license for a comprehensive curriculum that explores Unmanned Aircraft System (UAS) hardware, software, and operational systems.	8	\$3,000.00	\$12,000.00 after 50% discount
sUAS Safety Level 1 Workbook - Digital Access to online content for a single learner enrolled in the UAS Technology curriculum.	548	\$79.00	\$43,292.00
sUAS Safety Certification Level 1 - Live Proctored Exam Small UAS Safety Level 1 certification exam voucher.	543	\$109.00	\$59,187.00
One-time subtotal			\$114,479.00 after \$12,000.00 discount
Total			\$114,479.00

Purchase terms

Questions? Contact me



Brad Tucker
Chief Commercial Officer
brad.tucker@flyusi.org

USI
1500 E Taylor Rd
DeLand, Florida 32724
United States

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **December 16, 2025**

Contract No: 25-BM-068

Title: Video Wall Panels

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period:

☒ N/A - One Time Purchase

Contract Value: \$ 53,709.06

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> None
	6-months	1 - year	

Rationale/Reason

This video wall is needed to support the curriculum standards of our Stage Production program. This technology has become an industry standard, commonly used, during live performances all over the world. As our Stage Production program prepares our students to manage these live performances, it is imperative, and required in the program's curriculum framework, that they know how this video equipment is set up, taken down, and managed during the performance.

Bidders Solicited: 18,175 Bids Received: 2 Late Bids: 0 Rejected Bids: 0 ☐ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB
Title: Director, Purchasing Department

For: Pinellas Technical College
Clearwater Campus

Requested By: Jakub Prokop
Title: Director, Pinellas Technical College

Buyer: Barbara Molfetta
Purchasing Analyst

Contractor Name: AVI-SPL LLC
Address: 6301 Benjamin Road
Suite 101
Tampa, FL 33634
Phone: 727.461-1360
Email: Samantha.Somers@avispl.com
Vendor ID: V-43945

(See Attached Tabulation)

25-BM-068

Video Wall Panels Bid #25-BM-068 Awarded Vendor: AVI-SPL LLC					
Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	VIZRA 2.6X	28	Each	\$1,123.24	\$31,450.72
2	VIZRA 2.6	14	Each	\$619.46	\$8,672.44
3	NovaStar MX20	1	Each	\$1,382.70	\$1,382.70
4	VZRB-50	14	Each	\$150.27	\$2,103.78
5	FC1000XA Flight Case	5	Each	\$485.41	\$2,427.05
6	FC500SA Flight Case	2	Each	\$420.54	\$841.08
7	Master PowerCON TRUE1 Cable	8	Each	\$0.00	\$0.00
8	TRUE1 Interconnect Cable	42	Each	\$0.00	\$0.00
9	Master EtherCON Cable	6	Each	\$0.00	\$0.00
10	EtherCON Interconnect Cable	42	Each	\$0.00	\$0.00
11	RSM-260-500V	8	Each	\$0.00	\$0.00
12	PCU-1000V	2	Each	\$0.00	\$0.00
13	PCU-500-V	1	Each	\$0.00	\$0.00
14	DRB-RBTv	7	Each	\$355.68	\$2,489.76
15	TRS-10T	14	Each	\$113.51	\$1,589.14
16	TRS-05T	7	Each	\$96.22	\$673.54
17	UPC-1M	6	Each	\$85.41	\$512.46
18	TRC-1SV	21	Each	\$74.59	\$1,566.39
Grand Total					\$53,709.06

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: December 16, 2025

Contract No: 25-968-168

Title: Operable Partition Maintenance

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☒ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 11/11/2025 - 4/24/2030 ☐ N/A - One Time Purchase

Contract Value: \$ 550,000.00

Contract Type: ☐ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
	6-months		

Rationale/Reason: Utilizing Orange County Government, Contract No. Y-25-107; Operable Partition Maintenance, with secure firm pricing for inspection, repair and replacement of operable partitions throughout the district.

Bidders Solicited: Bids Received: Late Bids: Rejected Bids: ___ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Countywide
Title: Director, Purchasing Department

Requested By: Michael Hewett **Buyer:** Christina DiLeonardo-Rowan
Title: Director of Maintenance

SELECTED VENDOR
PRECISION SERVICES & INSTALLATION, LLC
FEE TABLE FOLLOWS

SEMI-ANNUAL INSPECTIONS					
Selected	Line Item	Description	Estimated Five-Year Quantity	Unit of Measure	Unit Price
X	1	Semi-annual operable partition (30'-40' high) Inspections in Exhibit Halls (Price inclusion Vendor supplied lift costs). Inspections will be requested with a minimum quantity of 1,000 linear feet (LF)	220250	Linear Feet	\$2.25
X	2	Semi-annual operable partition (11'-25' high) Inspections in Meeting Rooms (Price inclusive Of Vendor supplied lift costs). Inspections will Be requested with a minimum quantity of 1,000 linear feet (LF)	252750	Linear Feet	\$2.00

ADDITIONAL WORK – REPAIRS					
Selected	Line Item	Description	Estimated Five-Year Quantity	Unit of Measure	Unit Price
X	3	Labor for Repairs during Standard Business Hours (M-F, 6:00 AM-6:00 PM)	7500	Hours	\$90.00
X	4	Labor for Repairs during Non-Standard Business Hours (6:01 PM to 5:59 AM, M-F, all approved County Holidays, and weekends)	2000	Hours	\$135.00

Sample Text: Respondent shall indicate the percent discount as a positive percentage. If charging a mark-up this needs to be indicated as a negative percentage using the minus (-) symbol before the number. A budget of \$100,000 is provided for estimating purposes.

Example: If proposing a 10% discount based on the budget of \$500,000 the total will reflect a calculation of \$450,000. This would be entered as "10%". If proposing a 10% mark-up based on the budget of \$500,000 the total will reflect a calculation of \$550,000. This would be entered as "-10%" (take note of the minus symbol).

MARKUP - ADDITIONAL WORK – REPAIRS						
Selected	Line Item	Description	Estimated Five-Year Usage	Unit of Measure	Unit Cost	Discount (%)
X	5	Mechanical Parts and Materials Percent Expressed as a Decimal. Markup for Materials over Actual Cost. Contractor must submit supporting Documentation with Invoice.	500000	Dollars	\$1.00	-15%

UNFORESEEN FEES					
Selected	Line Item	Description	Estimated Five-Year Quantity	Unit of Measure	Unit Price
X	6	Unforeseen fees (ie, taxes, rental of specialty equipment, freight), at cost	25000	Dollars	\$1.00
X	7	Subcontractors (at cost)	50000	Dollars	\$1.00

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: December 16, 2025

Contract No: 22-968-216

Title: Ceiling Tile and Acoustical Wall Installation and Materials

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☒ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 1/11/26 thru 1/10/27

☐ N/A - One Time Purchase

Contract Value: \$ 250,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
	1	6-months	1 - year	

Rationale/Reason

Utilizing Lee County Schools contract# N217409ES, secures firm fixed pricing for ceiling tile and acoustical wall installation and materials throughout the district.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Maintenance Department
Title: Director, Purchasing Department

Requested By: Michael Hewett **Buyer:** Christina DiLeonardo-Rowan
Title: Director, Maintenance Department

THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966		Acousti Engineering Company of Florida Attn: Shawn Kammerer & Al Cook 3610 Work Drive Fort Myers, FL 33916		Integrity Group of Florida, Inc. Attn: Kelly Barnes & Jake Hutto 3820 Colonial Boulevard, #103 Fort Myers, FL 33966	
<u>ITN NO. N217409ES</u>		Phone:	(239) 332-2796	Phone:	(239) 288-4101
CEILING TILE & ACOUSTICAL WALL, INSTALLATION AND MATERIALS		Email:	shawnkammerer@acousti.com	Email:	Kelly@integritybuilders.org
OPENING DATE: WEDNESDAY, NOVEMBER 3, 2021 AT 2:00 PM		Email:	alcook@acousti.com	Email:	Jake@integritybuilders.org
ITEM NO.	ITEM DESCRIPTION	NEGOTIATED PRICE		NEGOTIATED PRICE	
1.	Ceiling Tile: All Materials and Installation with grid: Size 2x2				
	a. Under 5,000 SQ. FT.	\$2.44		\$3.00	
	b. Above 5,000 SQ. FT.	\$2.40		\$2.81	
2.	Ceiling Tile: All Materials and Installation with grid: Size 2x4				
	a. Under 5,000 SQ. FT.	\$2.35		\$2.81	
	b. Above 5,000 SQ. FT.	\$2.32		\$2.62	
3.	Ceiling Tile: All Materials and Installation without grid: Size 2x2				
	a. Under 5,000 SQ. FT.	\$1.10		\$1.37	
	b. Above 5,000 SQ. FT.	\$1.07		\$1.32	
4.	Ceiling Tile: All Materials and Installation without grid: Size 2x4				
	a. Under 5,000 SQ. FT.	\$1.10		\$1.38	
	b. Above 5,000 SQ. FT.	\$1.07		\$1.32	
5.	Ceiling Tile: Removal and Disposal: Size 2x2				
	a. Under 5,000 SQ. FT.	\$0.46		\$0.60	
	b. Above 5,000 SQ. FT.	\$0.43		\$0.52	
6.	Ceiling Tile: Removal and Disposal: Size 2x4				
	a. Under 5,000 SQ. FT.	\$0.46		\$0.60	
	b. Above 5,000 SQ. FT.	\$0.43		\$0.52	
7.	Demo-Disposal of Grid (Suspension of extension light system, demo and removal/disposal of grid)				
	a. Under 5,000 SQ. FT.	\$0.50		\$0.60	
	b. Above 5,000 SQ. FT.	\$0.48		\$0.53	

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ITN NO. N217409ES		Phone:	(239) 332-2796	Phone:	(239) 288-4101
CEILING TILE & ACOUSTICAL WALL, INSTALLATION AND MATERIALS		Email:	shawnkammerer@acousti.com	Email:	Kelly@integritybuilders.org
OPENING DATE: WEDNESDAY, NOVEMBER 3, 2021 AT 2:00 PM		Email:	alcook@acousti.com	Email:	Jake@integritybuilders.org
ITEM NO.	ITEM DESCRIPTION	NEGOTIATED PRICE		NEGOTIATED PRICE	
8.	Acoustical wall-fabric, materials and installation. (Including wall preparation) Price per SQ. FT.	\$15.00		Pricing Specific to job.	
9.	Acoustical wall-replace. Fabric only. Price per SQ. FT.	\$6.50		Pricing Specific to job.	
10.	Acoustical wall-remove and disposal of fabric only. Price per SQ.FT.	\$1.75		Pricing Specific to job.	
11.	Other Materials as may be required to include but not limited to, remove and install electrical.	NO BID		Pricing Specific to job.	
12.	Insulation. All materials and installation: Foil faced R-11.				
	a. Under 5,000 SQ. FT.	\$1.61		\$1.06	
	b. Above 5,000 SQ. FT.	\$1.57		\$1.07	
13.	Insulation. All materials and installation: Foil faced R-13.				
	a. Under 5,000 SQ. FT.	\$1.96		\$1.15	
	b. Above 5,000 SQ. FT.	\$1.92		\$1.14	
14.	Insulation. All materials and installation: Faced R-19 Batt.				
	a. Under 5,000 SQ. FT.	\$1.36		\$1.29	
	b. Above 5,000 SQ. FT.	\$1.32		\$1.29	
15.	Insulation. All materials and installation: Unfaced R-19 Batt.				
	a. Under 5,000 SQ. FT.	1.23		\$1.02	
	b. Above 5,000 SQ. FT.	\$1.19		\$0.99	
16.	Insulation. All materials and installation: Faced R-22 Batt.				
	a. Under 5,000 SQ. FT.	NO BID		\$1.29	
	b. Above 5,000 SQ. FT.	NO BID		\$1.29	
17.	Insulation. All materials and installation: Unfaced R-22 Batt.				

	a. Under 5,000 SQ. FT.	NO BID	\$1.25
THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966		Acousti Engineering Company of Florida Attn: Shawn Kammerer & Al Cook 3610 Work Drive Fort Myers, FL 33916	Integrity Group of Florida, Inc. Attn: Kelly Barnes & Jake Hutto 3820 Colonial Boulevard, #103 Fort Myers, FL 33966
ITN NO. N217409ES		Phone: (239) 332-2796	Phone: (239) 288-4101
CEILING TILE & ACOUSTICAL WALL, INSTALLATION AND MATERIALS		Email: shawnkammerer@acousti.com	Email: Kelly@integritybuilders.org
OPENING DATE: WEDNESDAY, NOVEMBER 3, 2021 AT 2:00 PM		Email: alcook@acousti.com	Email: Jake@integritybuilders.org
ITEM NO.	ITEM DESCRIPTION	NEGOTIATED PRICE	NEGOTIATED PRICE
	b. Above 5,000 SQ. FT.	NO BID	\$1.25
18.	Insulation. All materials and installation: Foil faced R-22.		
	a. Under 5,000 SQ. FT.	NO BID	No Bid
	b. Above 5,000 SQ. FT.	NO BID	No Bid
19.	Insulation. All materials and installation: Faced R-30 Batt.		
	a. Under 5,000 SQ. FT.	\$1.99	\$1.49
	b. Above 5,000 SQ. FT.	\$1.95	\$1.46
20.	Insulation. All materials and installation: Unfaced R-30 Batt.		
	a. Under 5,000 SQ. FT.	\$2.03	\$1.46
	b. Above 5,000 SQ. FT.	\$1.99	\$1.44
21.	Insulation. All materials and installation: Foil R-30.		
	a. Under 5,000 SQ. FT.	\$2.96	\$1.80
	b. Above 5,000 SQ. FT.	\$2.92	\$1.74
22.	Insulation. All materials and installation: Spray Foam (Open Cell) "R" Value 3.5 per inch, density ½ pound per cubic foot.		
	a. Under 5,000 SQ. FT.	NO BID	\$1.29
	b. Above 5,000 SQ. FT.	NO BID	\$1.21
23.	Insulation. All materials and installation: Spray Foam (Closed Cell) "R" Value 6.0 per inch, density 2 pounds per cubic foot.		
	a. Under 5,000 SQ. FT.	NO BID	\$2.59
	b. Above 5,000 SQ. FT.	NO BID	\$2.56

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<u>ITN NO. N217409ES</u>		Phone:	(239) 332-2796	Phone:	(239) 288-4101
CEILING TILE & ACOUSTICAL WALL, INSTALLATION AND MATERIALS		Email:	shawnkammerer@acousti.com	Email:	Kelly@integritybuilders.org
OPENING DATE: WEDNESDAY, NOVEMBER 3, 2021 AT 2:00 PM		Email:	alcook@acousti.com	Email:	Jake@integritybuilders.org
ITEM NO.	ITEM DESCRIPTION	NEGOTIATED PRICE		NEGOTIATED PRICE	
24.	Insulation. Demo and Disposal	\$0.88		\$1.63	
25.	If General Spray Foam Installation Services are required but not provided by your firm, said services may be performed by subcontractor. (Prior approval required). Percentage not to exceed 10% markup.	10%		10%	
26.	Wall Protection: Visqueen, Cleaning and etc. at District's discretion Price per SQ. FT.	\$0.73		\$1.27	
27.	Hourly Rates for additional Projects. At the District's discretion, the District may request additional support from the awarded contractor. For each such task the District shall request a written price quote which shall include a description of the scope of work, and deliverables. Provide one or more labor categories and rates for such work.				
	a. Installer	\$65.00		\$59.00	
	b. Laborer	\$45.00		\$50.00	
	c. Superintendent/Supervisor/Foreman	\$85.00		\$78.00	
	d. Project Manager	\$125.00			
28.	Acoustical wall panel materials, back mount, edged framed (no plastic). Material to be rigid glass fiberboard covered with stretched fabric. Core density 4 to 7 pounds per cubicfoot. 1" panel thickness and not less than 0.80 N.R.C.				
	a. Acoustical Wall Panel: 1" X 24" X 2"	\$275.00		Pricing specific to job.	
	b. Acoustical Wall Panel: 1" X 24" X 4"	\$301.00		Pricing Specific to job.	
	c. Acoustical Wall Panel: 1" X 24" X 6"	\$344.00		Pricing Specific to job.	
	d. Acoustical Wall Panel: 1" X 24" X 8"	\$379.00		Pricing Specific to job.	
	e. Acoustical Wall Panel: 1" X 24" X 9"	\$389.00		Pricing Specific to job.	
	f. Acoustical Wall Panel: 1" X 24" X 10"	\$394.00		Pricing Specific to job.	
	g. Acoustical Wall Panel: 1" X 48" X 2"	\$301.00		Pricing Specific to job.	
	h. Acoustical Wall Panel: 1" X 48" X 4"	\$362.00		Pricing Specific to job.	

<p>THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966</p>	<p>Acousti Engineering Company of Florida Attn: Shawn Kammerer & Al Cook 3610 Work Drive Fort Myers, FL 33916</p>	<p>Integrity Group of Florida, Inc. Attn: Kelly Barnes & Jake Hutto 3820 Colonial Boulevard, #103 Fort Myers, FL 33966</p>
<u>ITN NO. N217409ES</u>	(239) 332-2796	(239) 288-4101
CEILING TILE & ACOUSTICAL WALL, INSTALLATION AND MATERIALS	shawnkammerer@acousti.com	Kelly@integritybuilders.org
OPENING DATE: WEDNESDAY, NOVEMBER 3, 2021 AT 2:00 PM	alcook@acousti.com	Jake@integritybuilders.org
ITEM DESCRIPTION	NEGOTIATED PRICE	NEGOTIATED PRICE
i. Acoustical Wall Panel: 1" X 48" X 6"	\$428.00	Pricing Specific to job.
j. Acoustical Wall Panel: 1" X 48" X 8"	\$481.00	Pricing Specific to job.
k. Acoustical Wall Panel: 1" X 48" X 9"	\$494.00	Pricing Specific to job.
l. Acoustical Wall Panel: 1" X 48" X 10"	\$503.00	Pricing Specific to job.
Ceiling Tile #12 support wires – per 50# bundle	\$74.50	Pricing Specific to job.
Ceiling Tile main T's (CMC #1213-01H) 12' – Per Carton	\$263.09	Pricing Specific to job.
Ceiling Tile Cross T's (CMC #1202-01H) (2' x 4') – Per Carton	2'- \$125.49, 4'- \$250.99	Pricing Specific to job.
Ceiling Tile Wall Angles (CMC #1420-01) – Per Carton	\$381.84	Pricing Specific to job.
Ceiling Tile Vinyl Face Gyp Ceiling Tile 2 X 2 X ½ Celetex #1142 CRF- 1SV Per Carton	\$41.09	Pricing Specific to job.
Ceiling Tile Vinyl Face Gyp Ceiling Tile 2 X 4 X ½ Celetex #1410 CRF- 1SV Per Carton	\$40.21	Pricing Specific to job.
Ceiling Tile #1728 Armstrong Ceiling Tile 2 X 2 Per Carton	\$50.11	Pricing Specific to job.

Ceiling Tile #1729 Armstrong Ceiling Tile 2 X 4 Per Carton	\$74.12	Pricing Specific to job.
Insulation Material: 3-1/2" X 16" X 96" R11 Foil Faced	\$141.05	\$179.00
Insulation Material: 3-1/2" X 24" X 96" R11 Foil Faced	\$211.58	\$179.00
Insulation Material: 3-1/2" X 15" X 93" R19 Unfaced Batts	\$71.76	\$195.00
Insulation Material: 3-1/2" X 23" X 93" R19 Unfaced Batts	\$107.64	\$199.00
Insulation Material: 3-1/2" X 15" X 93" R19 Faced Batts	\$76.70	\$252.00
Insulation Material: 3-1/2" X 23" X 93" R19 Faced Batts	\$115.07	\$257.00
Sound Board/Sound proofing fiberboard 1/2" X 4" X 8"	NO BID	No Bid
Spray applied fire resistive material	NO BID	No Bid
Additional items as may be required: Percentage markup over vendor's cost (not to exceed 5%)	5%	5%

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<u>ITN NO. N217409ES</u>	(239) 332-2796	(239) 288-4101
CEILING TILE & ACOUSTICAL WALL, INSTALLATION AND MATERIALS	shawnkammerer@acousti.com	Kelly@integritybuilders.org
OPENING DATE: WEDNESDAY, NOVEMBER 3, 2021 AT 2:00 PM	alcook@acousti.com	Jake@integritybuilders.org
ITEM DESCRIPTION	NEGOTIATED PRICE	NEGOTIATED PRICE
Ceiling Tile Manufacturer:	Tile- Armstrong, Grid- Rockfon	Armstrong
Acoustical Wall Manufacturer:	Whisper Wall	Whisper Wall
Insulation Manufacturer:	Owens Corning	Certainteed
Spray Applied Fire Resistive Material Manufacturer:	NO BID	
Brochure/Literature enclosed (Y/N):	YES	NO
Labor and Material Warranty Enclosed (Y/N):	YES	NO

License (provide type of license and license number):	YES	YES
I understand and have the ability to accept Credit Cards for payments as specified on Page 16 - Section 5. (Yes or No)	YES	YES
PROPOSAL		
Proposer Information Sheet	YES	YES
Letter of Transmittal	YES	YES
Current copy of a State of Florida General Contractor	YES	YES
Copy of business license or SunBiz webpage (3 years)	YES	YES
Corporate Overview	YES	YES
Project Approach	YES	YES
Related Experience	YES	YES
Account Representation	YES	YES
RESPONSE FORM		
Proposal Response Form	YES	YES
FILLABLE FORMS		
Required Submittal Checklist	YES	YES
Attachment A - Insurance Requirements Form	YES	YES
Attachment B - Addenda Acknowledgement Form	YES	YES
Attachment C - Debarment Form	YES	YES
Attachment D - Drug Free Workplace Certificate	YES	YES
Attachment E - Public Entity Crimes Form	YES	YES
Attachment F - Emergency/Storm Related Catastrophe Agreement	YES	YES
Attachment G - Scrutinized Company Certification Form	YES	YES
Attachment H - Reference Request Form	YES	YES
Attachment I - Guarantee/Warranty/Compliance Forms	YES	YES

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: December 16, 2025

Contract No: 25-968-178

Title: Kalwall Replacement Skylights and Wall Panel Systems

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☒ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 12/16/2025 thru 12/16/2026 ☒ N/A - One Time Purchase

Contract Value: \$ 796,162.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
0	6-months	1 - year	

Rationale/Reason: Specified Architectural Services is the only Kalwall distributor in the State of Florida. Currently at PTC is Kalwell Skylights. Secure firm pricing with Bonds.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Pinellas Technical College - South

Title: Director, Purchasing Department

Requested By: Joseph Maceda **Buyer:** Christina DiLeonardo-Rowan

Title: Financial Reporting Analyst, Facilities & Operations Department

Vendor is Specified Architectural Systems, Inc

The price breaks down as follows:

Price 1 - \$648,828.00	Bond - \$9,732.00
Price 2 - \$ 32,913.00	Bond - \$ 494.00
Price 3 - \$102,655.00	Bond - \$1,540.00
Total - \$784,396.00	\$11,766.00

Grand Total = \$796,162.00

We are not taking any other options listed in the quote. See attached

SPECIFIED **A**RCHITECTURAL **S**YSTEMS, INC.

9208 Palm River Road, Suite 303 • Tampa, FL 33619
(813) 915-6100 • Fax (813) 621-7623
www.specarcsys.com • CGC1508102

COST PROPOSAL R3

DATE: October 20, 2025

TO: Pinellas County Schools
11111 S. Belcher Road
Largo, FL 33773
Attention: Brian Long

RE: Pinellas Technical College
St. Petersburg, FL
Kalwall Replacement
Skylights and Wall Panel Systems

We are pleased to submit the following cost proposal for the work related to the **Kalwall Translucent Roof and Wall Panel Systems**:

DESCRIPTION:

PRICE #1: Main Building

- (4) Custom Shaped Supported Ridge Roof with reverse hipped ends 61'-7 9/16" x 10'-6 5/8" OCD on slope along (1) leg and 10'-7" OCD on slope alongside the opposite leg (2.7:12 pitch) of each roof
- Notes: 1) Panels are designed 20 PSF live load, 64 PSF (ASD) wind load and L/180 Deflection.
2) Price is based on reusing all existing supports by others at the curbs, ridge and hips.
- TO ELIMINATE ADDITIONAL STRUCTURAL STEEL:**
- A) Price includes 3 1/4" IS battens to meet span requirements.
B) Panel layout will be different than the original layout. Roof will have (11) panels along the curb length and (4) panels across each curb length of hipped ends. Existing layout has (8) panels along the curb length and (3) panels across each curb length of hipped ends
- 4) Panel system designed to resist Small Missile "A" Impact requirements.

Kalwall 2 3/4" panels to have .070" White Super-weathering exterior faces, .045" White S-171 interior faces, 8" x 20" Shoji grid pattern and a .29 "U" factor. All exposed aluminum to Kalwall Corrosion Resistant Finish in manufacturer's standard color (AAMA 2604).

- (3) Supported Ridge Roofs 15'-11 1/2" x 10'-0" OCD flat (3/8:12 pitch), having (3) equal width panels along each side.
- Notes: 1) Panels are designed for 20 PSF live load, 64 PSF (ASD) wind load and L/180 deflection.
2) Skyroof with (1) single horizontal panel is no longer available.
3) Panel system designed to resist Small Missile "A" Impact requirements.

Kalwall 2 3/4" panels to have .070" White Super-weathering exterior faces, .045" White S-171 interior faces, 20" x 8" Shoji grid pattern and a .53 "U" factor. All exposed aluminum to Kalwall Corrosion Resistant Finish in manufacturer's standard color (AAMA 2604).

- (4) Shed roof canopies 4'-0 5/8" x 4'-0 5/8" (3/8":12 pitch) single panel
- Notes: 1) Panels are designed for 20 PSF live load, 64 PSF (ASD) wind load and L/180 deflection.

Kalwall 2 3/4" panels to have .070" White Type A exterior faces, .045" White Type A interior faces, 20" x 8" Shoji grid pattern and a .53 "U" factor. All exposed aluminum to Kalwall Corrosion Resistant Finish in manufacturer's standard color (AAMA 2604).

PRICE #1 TOTAL COST:

\$648,828.00

- PRICE #1 NOTES:** 1) The above total cost does not include sales tax. If sales tax is required, ADD **\$25,012.00** to above total cost.
2) For a Payment & Performance Bond (1.5%), ADD **\$9,732.00** to total cost.
3) For .22 "U" insulated panels in lieu of .29 "U" for the (4) custom shaped Supported ridge roofs, ADD **\$14,480.00** to above total cost.
4) For insulated panels for (3) supported ridge roofs (.29 "U") in lieu of .53 "U" uninsulated panels currently installed ADD **\$1,550.00** to above total cost.

PRICE #2: Secondary Building - Stairwells

(4) Shed roofs 4'-0 5/8" x 4'-0 5/8" (3/8":12 pitch) single panel

- Notes: 1) Panels are designed for 20 PSF live load, 64 PSF (ASD) wind load and L/180 deflection.
2) Panels are designed to resist Large Missile "D" Impact requirements.

Kalwall 2 3/4" panels to have .060" White Hurricane Hi-Impact exterior faces, .045" White S-171 interior faces, 20" x 8" Shoji grid pattern and a .53 "U" factor. All exposed aluminum to Kalwall Corrosion Resistant Finish in manufacturer's standard color (AAMA 2604).

(8) Shed canopies 4'-0 5/8" x 4'-0 5/8" (3/8":12 pitch) single panel

- Notes: 1) Panels are designed for 20 PSF live load, 64 PSF (ASD) wind load and L/180 deflection.

Kalwall 2 3/4" panels to have .070" White Type A exterior faces, .045" White Type A interior faces, 20" x 8" Shoji grid pattern and a .53 "U" factor. All exposed aluminum to Kalwall Corrosion Resistant Finish in manufacturer's standard color (AAMA 2604).

TOTAL COST: \$32,913.00

- PRICE #2 NOTE:** 1) The above cost does not include sales tax. If sales tax is required, ADD **\$1087.00** to above total cost.
2) For a Payment & Performance Bond (1.5%), ADD **\$494.00** to total cost.
3) For insulated panels for (4) shed roofs (.29 "U") in lieu of .53 "U" uninsulated panels currently installed, ADD **\$250.00** to above total cost.

PRICE #3: Lab Building - Wall

(1) Wall rough opening 120'-10 1/4" x 7'-10" (31 panels)

- Notes: 1) Panels are designed for 34 PSF (ASD) wind load and L/120 deflection.
2) Panels are designed to resist Large Missile "D" Impact requirements.

Kalwall 2 3/4" panels to have .060" White Hurricane Hi-Impact exterior faces, .045" White S-171 interior faces, 8" x 20" Shoji grid pattern and a .53 "U" factor. All exposed aluminum to Kalwall Corrosion Resistant Finish in manufacturer's standard color (AAMA 2604).

PRICE #3 TOTAL COST: \$102,655.00

- PRICE #3 NOTE:** 1) The above cost does not include sales tax. If sales tax is required, ADD **\$3375.00** to above total cost.
2) For a Payment & Performance Bond (1.5%), ADD **\$1,540.00** to total cost.

PRICING NOTES: 1) Pricing is based on material delivery through October 2026. If material is delivered after this date, price is subject to escalation.

INCLUDED IN PROPOSAL:

- Engineered submittal drawings and calculations
- Removal and disposal of existing Kalwall material
- New material delivered and installed, including hoisting equipment
- Manufacturer's standard 5-year material and workmanship warranty
- Installer's 5-year weathertight warranty

EXCLUDED IN PROPOSAL:

- Any repairs to existing skylight/ canopy curbs, wall openings head, sill and jamb supports or supporting structure that may be required when old panel system is removed
- Repairs or replacement of building materials other than the Kalwall systems
- Temporary weather proofing and protection of interior space that may be required during installation of new material
- Florida state sales tax (add provided)
- Payment and performance bonds (add provided)
- Permits
- Any item not noted herein

CURRENT LEAD TIMES:

- Engineered submittal drawings – (8-10) weeks
- Material Fabrication – (23-25) weeks
(Due to size, some buildings may require two releases breaking up the material delivery (3-4) weeks apart)

GENERAL NOTES:

- 1) This proposal is based on Specified Architectural Systems' interpretation of the information transmitted to us and Kalwall's approved system.
- 2) During installation of the Kalwall skylight and wall material, consideration shall be given so that no exposed areas of the skylight/ wall being worked on are left open to the elements at the end of each day.
- 3) The new Kalwall wall panel system has Florida Product Approval and meets the requirements of the Florida Building Code.
- 4) In the event of buyer's cancellation, we reserve the right to assess cancellation fees.
- 5) Pricing is valid for (45) days.

We appreciate the opportunity to submit this bid proposal and look forward to working with you on this project.

Katie Thornton

*S*PECIFIED *A*RCHITECTURAL *S*YSTEMS, INC.

NOTICE OF INTENT TO PURCHASE SOLE SOURCE COMMODITIES and/or SERVICES

DATE/TIME OF INITIAL POSTING

APPROVED

By Joe Benjamin at 9:55 am, Nov 12, 2025

Joe Benjamin



DATE/TIME POSTING REMOVED

APPROVED

By Joe Benjamin at 8:45 am, Nov 21, 2025

Joe Benjamin

The products and/or services listed below or on the attached pages are believed to be of a unique or proprietary nature and therefore only available from one source. If you believe you have a 'like' product or service to offer, please submit your complete cost proposal including descriptive literature and detailed technical specifications by email to the attention of the buyer listed below. If you prefer you may mail your proposal to the buyer at:

School Administration Building
Attn: Purchasing Department
301 Fourth Street SW
Largo, FL 33770-3536
Buyer: Christina DiLeonardo-Rowan
Buyer's Email: dileonardoch@pcsb.org

Kalwall Structures Unlimited
Bid File Reference No.: 25-968-170

This notice was posted on 11-12-2025. All proposals must be received by the buyer by no later than 4 p.m. E.T. on 11-20-2025. Proposals received after this deadline will not be considered.

Notice of Intent to Award this purchase will be posted in the purchasing department at the address listed above and on the department's Web site @ <http://pcsb.org/Page/745> on or before TBD.

This purchase will be scheduled for school board approval on TBD.

Thank you for your interest in Pinellas County Schools

November 10, 2025

To whom it may concern,

This letter is to confirm that **Specified Architectural Systems** based in Tampa Florida is our exclusive distributor for the state of Florida.

We require highly experienced, trained distributors for the success of our products and systems, and Specified Architectural Systems has provided this service to our customers for many years.

Please do not hesitate to contact me if you have any questions.

Sincerely,



Mike Keller
National Sales Manager – North America

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: December 16, 2025

Contract No: 25-160-163

Title: Wilsonart Lay- Up Program

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☒ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *
☐ RFQu

Contract Period: 12/16/25 thru 12/15/26 ☐ N/A - One Time Purchase

Contract Value: \$ 150,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> None
	6-months	1 - year	

Rationale/Reason

This contract will secure firm fixed pricing for Wilsonart® laminate lay-up cabinet supplies throughout the district. Prior to a recommendation being presented for approval by the board, an invitation to receive proposals for like or identical commodities and/or services was posted for 7 business days in the manner prescribed by SBR 6A-1.012 (12) (d). No other vendor proposals were received in response to this invitation.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Maintenance Department
Title: Director, Purchasing Department

Requested By: Michael Hewett **Buyer:** Angelo Molfetta, NIGP-PPA
Title: Director, Maintenance Department **Purchasing Analyst**

Contractor Name: Suncoast Cabinet Supplies LLC
Address: 4640 126th Ave. North
Clearwater, FL 33762
Contact: Rich Vanhaerents
Phone: 727-561-9699
Email: info@suncoastcabinetsupplies.com
Vendor ID: 19858

Purchase Wilsonart® laminate lay-up cabinet supplies from the above sole source vendor, up to the total authorized amount, on an as needed basis for the term of the contract period.

(25-160-163)

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: December 16, 2025

Contract No: 26-031-162

Title: Bard HVAC Units & Parts

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☒ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 1/12/26 thru 1/11/27

☐ N/A - One Time Purchase

Contract Value: \$ 250,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
Sole Source	6-months	1 - year	

Rationale/Reason

This contract will secure firm fixed pricing for Bard HVAC units and parts throughout the district. Prior to a recommendation being presented for approval by the board, an invitation to receive proposals for like or identical commodities and/or services was posted for 7 business days in the manner prescribed by SBR 6A-1.012 (12) (d). No other vendor proposals were received in response to this invitation.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Maintenance Department
Title: Director, Purchasing Department

Requested By: Michael Hewett **Buyer:** Angelo Molfetta, NIGP-PPA
Title: Director, Maintenance Department Purchasing Analyst

Recommended award by vendor as follows:

Contractor Name: AccuAir, Inc.
Address: 3033 Mercy Drive, Suite B
Orlando, FL 32808
Contact: Greg Duggan, VP
Phone: 321-377-2615
Email: greg@accuaironline.com
Vendor ID: 32445
PO Email: customerservice@accuaironline.com

Purchase BARD HVAC Units and parts from the above sole source vendor, up to the total authorized amount, on an as needed basis for the term of the contract period.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: December 16, 2025

Contract No: 24-AM-009

Title: Plumbing Supplies

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11) * ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 01/29/26 thru 01/28/27 ☐ N/A - One Time Purchase

Contract Value: \$ 500,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☒ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
1	6-months	1- year	

Rationale/Reason:

This contract secures firm percentage discount and delivery for plumbing supplies.

Bidders Solicited: 0 Bids Received: 0 Late Bids: 0 Rejected Bids: 0 ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Maintenance Department
Title: Director, Purchasing Department

Requested By: Michael Hewett **Buyer:** Angelo Molfetta, NIGP-PPA
Title: Director, Maintenance Purchasing Analyst

Always be sure to reference T/C code "PLU1" on your TERMS purchase requisitions or Bid # 24-AM-009 on your internal purchase orders to ensure you receive our contract price. Orders should be assigned to buyer # 054.

(See Attached Tabulation)

The following companies were awarded the bid for **Plumbing Supplies**. They are listed in alphabetical order by their vendor name. See detailed pages to follow for ordering information on the specific item(s) they were awarded.

Provide and deliver plumbing supplies to various locations county wide, at firm discounts to be deducted from the manufacturer's list prices for the contract period. Awarded vendors are also expected to provide copies of applicable pages from manufacturer's pricelists at the time requested prior to order placement.

1. FERGUSON ENTERPRISES, INC. (V-37285)

Jerrold Harris: jerrod.harris@ferguson.com

2. TAMPA WINSUPPLY, INC. (V-27356)

Cole Perkin: jcperkins@winsupplyinc.com

Category No.	Category Description	Mfr. Bid	Discount from List Price	Vendor
1	PVC Pipe Sch 40 & DWV	Charlotte Pipe	84%	1
2	PVC Pipe Fittings Sch 40 & DWV	Charlotte Pipe	96.3%	2
3	Copper Pipe, Type L	Mueller	62%	1
4	Copper Pipe Fittings	Viega	62.35%	2
5	Soft Copper Tubing	Mueller	57.5%	1
6	Dialectic Unions <i>Domestic Only</i>	Viega	62.35%	2
7	Toilet Seats	Bemis	53%	1
8	Toilets & Urinals	American Std.	53.5%	2
9	Lavatory Sinks & Accessories	American Std/Dearborn Brass	63%	2
10	Classroom Sinks	Elkay	69.5%	1
11	Bubblers	Elkay	51%	2
12	Water Coolers & Fountains	Elkay	56%	2
13	Commercial Water Heaters	A.O. Smith/ Rinnai	27%	2
14	Thermostats	ProSelect	76.5%	1
15	Solid Interceptors	Zurn	86.6%	1
16	Faucets	Zurn	74%	1
17	Spuds <i>Domestic Only</i>	Pasco Specialty	65%	2
18	Angle Stops	Proflo	68%	1
19	Fernco Adapters	Pasco Specialty	40%	2
20	Metal Traps & Tailpieces	Dearborn Brass / Oatey	80%	2
21	Sloan Valves & Parts	Sloan	66%	2
22	Sillcocks	Woodford	50%	2
23	Plastic Traps & Tailpieces	Proflo	68%	1
24	Ball Valves, <i>Domestic Only</i>	Nibco	72%	2
25	Threaded Brass Nipples & Fittings Sch 40	Midland	87%	2

Category No.	Category Description	Mfr. Bid	Discount from List Price	Vendor
26	Check Valves, <i>Domestic Only</i>	Nibco	45%	2
27	Escutcheons	Jones Stephens	50%	2
28	Boiler Drains	Nibco	58%	1
29	Brass Plugs, DWV <i>Domestic Only</i>	Pasco Specialty	50%	2
30	Solder & Flux	Oatey, Harris Products	63.5%	1
31	Water Supplies	Easy Flex	72%	2
32	Water Filters	Watts	42%	1
33	Sewer Vents	Oatey	75%	2
34	Mechanical Joint Couplings	JCM	45%	2
35	Miscellaneous Items	Various	Various	2
	Caps, closet bold, plastic	Hydra Pro	50%	
	Bolts, closet, brass	Hydra Pro	50%	
	Bolts, tank-to bowl	Hydra Pro	50%	
	Plumber's Cloth	Oatey	30%	
	Cover, Cock-hole 2 "	Hydra Pro	50%	
	Lever, Tank	Fluidmaster	50%	
	Tape, Teflon ½"	Oatey	30%	
	Plumber's Putty	Oatey	30%	
	Wax Ring, Toilet	Oatey	65%	
	Wax Ring, Urinal	Oatey	35%	
	Flapper, Red Korky Reg.	Korky	50%	
	Flapper, Red Korky 1 . 6 gal	Korky	50%	
	Sheer Ring Fernco (FSRC25) 1.5 "- 6	Pasco	50%	

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: December 16, 2025

Contract No: 25-JG-060

Title: Uniforms: Operational Services

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 12/16/25 thru 12/15/26 ☐ N/A - One Time Purchase

Contract Value: \$ 225,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
2	6-months	1 - year	

Rationale/Reason

This contract will secure fixed pricing for uniforms used in food & nutrition, maintenance, plant operations , and warehouse.

Bidders Solicited: 18,181 Bids Received: 5 Late Bids: 0 Rejected Bids: 0 ☐ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Facilities and Operations/WPSC
Title: Director, Purchasing Department

Requested By: Michael Hewett **Buyer:** Jena Grage
Title: Director, Maintenance Department

Provide and deliver uniforms for approximately 2,600 employees within the district's Facilities and Operations Division on an as needed basis, at the firm, net unit pricing listed below, for the contract period.

VERIFIED LABEL

Group (1): Food & Nutrition Department

Bid Item No.	Description	Sizes	Brand & Part No.	Unit Price
1	Unisex Poly/Cotton Crew T-Shirt , shirt sleeve without pocket, 65% Polyester, 35% combed ring spun cotton jersey (3.5 oz.), various colors.	S	Port & Company PC450	\$5.84
2	Unisex Poly/Cotton Crew T-Shirt , shirt sleeve without pocket, 65% Polyester, 35% combed ring spun cotton jersey (3.5 oz.), various colors.	M	Port & Company PC450	5.84
3	Unisex Poly/Cotton Crew T-Shirt , shirt sleeve without pocket, 65% Polyester, 35% combed ring spun cotton jersey (3.5 oz.), various colors.	L	Port & Company PC450	5.84
4	Unisex Poly/Cotton Crew T-Shirt , shirt sleeve without pocket, 65% Polyester, 35% combed ring spun cotton jersey (3.5 oz.), various colors.	XL	Port & Company PC450	5.84
5	Unisex Poly/Cotton Crew T-Shirt , shirt sleeve without pocket, 65% Polyester, 35% combed ring spun cotton jersey (3.5 oz.), various colors.	2XL	Port & Company PC450	7.63
6	Unisex Poly/Cotton Crew T-Shirt , shirt sleeve without pocket, 65% Polyester, 35% combed ring spun cotton jersey (3.5 oz.), various colors.	3XL	Port & Company PC450	9.03
7	Unisex Poly/Cotton Crew T-Shirt , shirt sleeve without pocket, 65% Polyester, 35% combed ring spun cotton jersey (3.5 oz.), various colors.	4XL	Port & Company PC450	9.03
8	Unisex Poly/Cotton Crew T-Shirt , shirt sleeve without pocket, 65% Polyester, 35% combed ring spun cotton jersey (3.5 oz.), various colors.	5XL	Port & Company PC450	9.03
9	Unisex Poly/Cotton Crew T-Shirt , shirt sleeve without pocket, 65% Polyester, 35% combed ring spun cotton jersey (3.5 oz.), various colors.	6XL	Port & Company PC450	9.03

DESIGNLAB, INC. (V-8786)**Group (2): Maintenance Department**

Bid Item No.	Description	Sizes	Brand & Part No.	Unit Price
	<u>SHIRTS</u>			
1	Polo Shirt (Unisex) , with Pocket (Blend), Athletic Gray, Four (4) Color Logo, Embroidered	XS-8XL	Harriton M265P	\$18.74
2	Men's (Utility) Uniform Shirt , short sleeve (Blend), Gray, Four (4) Color Logo, Embroidered.	XS-8XL	Red Kap SP24	16.54
3	Men's (Utility) Uniform Shirt , long sleeve (Blend), Gray, Four (4) Color Logo, Embroidered.	XS-8XL	Red Kap SP14	18.79
4	Woman's Work Blouse , short sleeve (Blend), Gray, Four (4) Color Logo, Embroidered.	XS-8XL	Red Kap SP23	17.59
5	T-Shirt , with pocket, short sleeve (Cotton), Athletic Gray, Navy Blue Logo, Silk Screen.	XS-8XL	Gildan G2300	10.76
6	T-Shirt , without pocket, long sleeve (Cotton), Athletic Gray, Navy Blue Logo, Silk Screen.	XS-8XL	Gildan G2400	10.98
7	Performance T-Shirt , without pocket, short sleeve (Polyester Jersey), Athletic Gray and Orange, Navy Blue Logo, Silk Screen.	XS-8XL	Team 365 TT11	10.09
8	Performance T-Shirt , without pocket, long sleeve (Polyester Jersey), Athletic Gray and Orange, Navy Blue Logo, Silk Screen.	XS-8XL	Team 365 TT11L	11.19
9	Men's Reflective T-Shirt , short sleeve (class 2, roadway meets gov't regulations), Lime, Navy Blue Logo, Silk Screen.	XS-8XL	Cornerstone CS401	18.44
10	Men's Reflective T-Shirt , long sleeve (class 2, roadway meets gov't regulations), Lime, Navy Blue Logo, Silk Screen.	XS-8XL	Cornerstone CS401LS	22.94
11	Dress Shirt , short sleeve (Poplin Blend), Light Gray, Four (4) Color Logo, Embroidered.	XS-6XL	Edwards 1027	26.39
12	Dress Shirt , long sleeve (Poplin Blend), Light Gray, Four (4) Color Logo, Embroidered.	XS-6XL	Edwards 1077	26.98
	<u>PANTS</u>			
13	Men's Work Pant , regular cut, "Dickies" Brand Only (Cotton), Navy Blue / Beige Khaki.	28-50	Dickies WP31	27.54
14	Men's Work Pant , loose fit (double knee) (Blend), "Dickies" Brand Only (Blend), Navy Blue / Beige Khaki.	28-50	Dickies 8528	30.34
15	Men's Cargo Pant , loose fit, (Double Knee), Velcro Pocket, (Blend) "Dickies Brand Only, Navy Blue / Beige Khaki.	28-50	Dickies LP56	32.09
16	Painter's Pant , "Dickies" Brand Only, (Cotton), White.	28-50	Dickies 1953	27.49

DESIGNLAB, INC. (V-8786)**Group (2): Maintenance Department**

Bid Item No.	Description	Sizes	Brand & Part No.	Unit Price
	<u>SHORTS</u>			
17	Men's Work Shorts , regular cut, Dickies Brand Only (Cotton), Navy Blue / Beige Khaki.	28-48	Dickies LR30	20.79
18	Men's Cargo Shorts , loose fit, Velcro Pocket, Dickies Brand Only, (Cotton), Navy Blue / Beige Khaki.	28-48	Dickies LR00	28.49
19	Painter's Shorts , "Dickies" Brand Only (Cotton), White.	28-48	Dickies A861J	32.14
	<u>BALL CAP/HAT</u>			
20	Ball Cap, Solid Top Style , Navy Blue or Gray.	Fits All	Port Authority C913	9.49
21	Ball Cap, Mesh Top Style , Navy Blue or Gray.	Fits All	Port Authority C911	8.98
22	Ball Cap, Solid Flex Fit , Navy Blue or Gray.	Fits All	Port Authority C865	12.92
23	Men's Beanie, Hat , Cuffed (Turbo Acrylic), Navy Blue or Gray.	Fits All	Port Authority CP90	7.98
24	Bowie Hat , with String, Navy Blue or Gray.	Fits All	Port Authority C947	18.21
	<u>JACKET</u>			
25	Windbreaker, Jacket , Unisex, (Nylon & Cotton), Navy Blue, Silver Logo, Embroidered.	XS-8XL	Augusta 3100	22.74
26	Sweatshirt, Jacket , (Blend), Athletic Gray, Navy Blue Logo, Embroidered.	XS-8XL	Gildan G18000	16.98

***NOTE: Tall sizes available for item no. 2, 3, 11 & 12**

DESIGNLAB, INC. (V-8786)**Group (3): Plant Operations**

Bid Item No.	Description	Sizes	Brand & Part No.	Unit Price
	<u>SHIRTS</u>			
1	T-Shirt, with pocket , short Sleeve (Cotton), Sand, Navy Blue Logo, Silk Screen.	XS-8XL	Gildan G2300	\$10.76
2	T-Shirt, without pocket , long sleeve (Cotton), Sand, Navy Blue Logo, Silk Screen.	XS-8XL	Gildan G2400	10.98
3	Performance T-Shirt , without pocket, short sleeve (Polyester Jersey), Carolina Blue (Light Blue or Sky Blue) and Prairie Dust (Sand), Navy Blue Logo, Silk Screen.	XS-8XL	Team 365 TT11	10.09
4	Performance T-Shirt , without pocket, long sleeve (Polyester Jersey), Carolina Blue (Light Blue or Sky Blue) and Prairie Dust (Sand), Navy Blue Logo, Silk Screen.	XS-8XL	Team 365 TT11L	11.19
5	Performance Polo Shirt, Unisex , without pocket, short sleeve (Polyester), Carolina Blue (Light Blue or Sky Blue) and Prairie Dust (Sand), Four (4) Color Logo, Silk Screen.	XS-8XL	Team 365 TT21	16.49

SP DESIGN & MANUFACTURING, INC. (V-43772)**Group (4): Transportation Department**

Bid Item No.	Item Description	Sizes	Brand & Part No. (Regular Sizes)	Brand & Part No. (Tall Sizes)	Unit Price
	<u>SHIRTS</u>				
1	Crownlux Performance Plaited Polo Shirt , short sleeve, without pocket, 5 oz., polyester face/cotton blend back, 61% Polyester, 39% cotton (men) – Colors: black, true royal, red, navy, white, tagline black or white lettering, three (3) color logo, embroidered (left chest).	S	Devon & Jones DG20	N/A	\$16.50
		M	Devon & Jones DG20	N/A	16.50
		L	Devon & Jones DG20	Devon & Jones DG20T	16.50-R 18.50-T
		XL	Devon & Jones DG20	Devon & Jones DG20T	16.50-R 18.50-T
		2XL	Devon & Jones DG20	Devon & Jones DG20T	17.50-R 19.50-T
		3XL	Devon & Jones DG20	Devon & Jones DG20T	18.50-R 20.50-T
		4XL	Devon & Jones DG20	N/A	19.50

SP DESIGN & MANUFACTURING, INC. (V-43772)**Group (4): Transportation Department**

Bid Item No.	Item Description	Sizes	Brand & Part No. (Regular Sizes)	Brand & Part No. (Tall Sizes)	Unit Price
2	Crownlux Performance Plaited Polo Shirt , short sleeve, without pocket, 5 oz., polyester face/cotton blend back, 61% Polyester, 39% cotton (women) – Colors: black, true royal, red, navy, white , tagline black or white lettering, three (3) color logo, embroidered (left chest).	S	Devon & Jones DG20W	N/A	\$16.50
		M	Devon & Jones DG20	N/A	16.50
		L	Devon & Jones DG20	N/A	16.50
		XL	Devon & Jones DG20	N/A	16.50
		2XL	Devon & Jones DG20	N/A	17.50
		3XL	Devon & Jones DG20	N/A	18.50
		4XL	Devon & Jones DG20	N/A	19.50
3	Unisex Essential T-shirt , short sleeve, without pocket, 100% soft spun cotton – Colors: aquatic blue, tagline black lettering, three (3) color logo, embroidered (left chest).	S	Port & Company #PC61	N/A	4.03
		M	Port & Company #PC61	N/A	4.03
		L	Port & Company #PC61	Port & Company #PC61T	4.03-R 7.14-T
		XL	Port & Company #PC61	Port & Company #PC61T	4.03-R 7.14-T
		2XL	Port & Company #PC61	Port & Company #PC61T	5.23-R 9.05-T
		3XL	Port & Company #PC61	Port & Company #PC61T	5.57-R 9.43-T
		4XL	Port & Company #PC61	Port & Company #PC61T	5.57-R 9.43-T
	<u>Jacket</u>				
4	Windbreaker, Jacket , 100% nylon shell & polyester lined. Color: navy blue, three (3) color logo, embroidered (left chest).	S	Augusta #3100	N/A	19.70
		M	Augusta #3100	N/A	19.70
		L	Augusta #3100	N/A	19.70
		XL	Augusta #3100	N/A	19.70
		2XL	Augusta #3100	N/A	20.70
		3XL	Augusta #3100	N/A	22.70
		4XL	Augusta #3100	N/A	25.70

DESIGNLAB, INC. (V-8786)**Group (5): Warehouse Operations**

Bid Item No.	Description	Sizes	Brand & Part No.	Unit Price
	<u>SHIRTS</u>			
1	Polo Shirt (Unisex) , with pocket (Blend), Royal Blue, Four (4) Color Logo, Embroidered.	XS-4XL	Harriton M265P	\$18.74
2	Men's (Utility) Uniform Shirt , short sleeve (Blend), Light Blue, Four (4) Color Logo, Embroidered.	XS-2XL	Red Kap SP24	16.54
3	Men's (Utility) Uniform Shirt , long sleeve (Blend), Light Blue, Four (4) Color Logo, Embroidered.	XS-2XL	Red Kap SP14	18.79
4	Woman's Work Blouse , short sleeve (Blend), Light Blue, Four (4) Color Logo, Embroidered.	32-38	Red Kap SP23	17.59
5	Dress Shirt , short sleeve (Poplin Blend), Light Blue, Four (4) Color Logo, Embroidered.	XS-3XL	Edwards 1027	26.39
6	Dress Shirt , long sleeve (Poplin Blend), Light Blue, Four (4) Color Logo, Embroidered.	XS-3XL	Edwards 1077	26.98
7	T-Shirt, with pocket , short Sleeve (Cotton), Navy Blue, Silver Logo, Silk Screen.	XS-3XL	Gildan G2300	10.76
8	T-Shirt, without pocket , long sleeve (Cotton), Navy Blue, Silver Logo, Silk Screen.	XS-3XL	Gildan G2400	10.98
9	Performance T-Shirt , without pocket, short sleeve (Polyester Jersey), Royal Blue, Silver Logo, Silk Screen.	XS-3XL	Team 365 TT11	10.09
10	Performance T-Shirt , without pocket, long sleeve (Polyester Jersey). Royal Blue, Silver Logo, Silk Screen.	XS-3XL	Team 365 TT11L	11.19
	<u>PANTS</u>			
11	Men's Work Pant , without pleats "Dickies" Brand Only (Cotton), Navy Blue / Beige Khaki.	28-50	Dickies WP31	27.54
12	Woman's Work Pant , without pleats (Blend)"Dickies" Brand Only, Navy Blue / Beige Khaki.	4-24	Dickies LP77	26.31
13	Men's Cargo Pant , loose fit, (Double Knee), Velcro Pocket, (Blend) "Dickies Brand Only, Navy Blue / Beige Khaki.	28-50	Dickies LP56	32.09

DESIGNLAB, INC. (V-8786)**Group (5): Warehouse Operations**

Bid Item No.	Description	Sizes	Brand & Part No.	Unit Price
	<u>SHORTS</u>			
14	Men's Work Shorts , regular cut, (Cotton), Navy Blue / Beige Khaki.	28-42	Dickies LR30	20.79
15	Men's Cargo Shorts , loose fit, Velcro Pocket, Dickies Brand Only, (Cotton), Navy Blue / Beige Khaki.	28-42	Dickies LR00	28.49
16	Women's Work Shorts , without pleats (Blend), Navy Blue / Beige Khaki.	4-24	Dickies FR22	19.55
17	Women's Cargo Shorts , without pleats, Velcro Pocket (Blend), Navy Blue / Beige Khaki.	4-24	Dickies FW33	29.54
	<u>BALL CAP/HAT</u>			
18	Ball Cap, Solid Top Style , Navy Blue or Gray.	Fits All	Port Authority C913	9.49
19	Ball Cap, Mesh Top Style , Navy Blue or Gray.	Fits All	Port Authority C911	8.98
20	Bowie Hat , with String, Navy Blue or Gray.	Fits All	Port Authority C947	18.21
	<u>JACKET</u>			
21	Windbreaker, Jacket , Unisex, (Nylon & Cotton), Navy Blue, Silver Logo, Embroidered.	XS-XL	Augusta 3100	22.74
22	Sweatshirt, Jacket , (Blend), Navy Blue or Athletic Gray.	M-3XL	Gildan G18000	16.98

***NOTE: Tall sizes available for item no. 2, 3, 5 & 6**

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: December 16, 2025

Contract No: 25-340-177

Title: Fire Extinguishing Systems
Inspections and Services

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☒ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 12/16/25 thru 11/17/28 ☐ N/A - One Time Purchase

Contract Value: \$ 350,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
1	6-months	2 - year	

Rationale/Reason

Utilizing Seminole County Public Schools Bid #25260039B-TL. This contract secures firm pricing on inspection, certification, and hydrostatic testing of fire extinguishers in all district facilities and all district vehicles.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Districtwide
Title: Director, Purchasing Department

Requested By: Michael Hewett **Buyer:** Jena Grage
Title: Director, Maintenance Department

Contractor Name: Thompson Safety, LLC
Address: 104 Lockhaven Dr.
Houston, TX 77073
Phone: 877-506-4291
Email: Broberson@thompson-safety.com and Ksmith2@thompson-safety.com
Vendor ID: V-43800

Provide inspection, certification, hydrostatic testing and perform maintenance in accordance with all applicable Federal, State and Local laws and regulations including but not limited to, manufacturer specifications, National Fire Protection Association (NFPA) 10, Florida Administrative Code, and Florida Statue 633 on portable fire extinguishers, at various locations Districtwide.

THOMPSON SAFETY, LLC (V-43800)

Item #	Description	Price each
1	Annual Inspection of portable Fire Extinguishers includes tag & seal	\$12.00
2	Recharge ABC Fire Extinguishers includes tag & seal	
a	2 1/2 #	INCLUDED
b	4-6#	INCLUDED
c	10#	INCLUDED
d	20#	INCLUDED
3	Recharge K Fire Extinguishers includes tag & seal	
a	6-Liter	INCLUDED
b	2.5-gallon	INCLUDED
4	Recharge BC Fire Extiguishers includes tag & seal	
a	4-6#	INCLUDED
b	10#	INCLUDED
c	20#	INCLUDED
5	Recharge CO2 Fire Extinguisher includes tag & seal	
a	5#	INCLUDED
b	10#	INCLUDED
c	15#	INCLUDED
d	20#	INCLUDED
6	Six year maintenance on ABC and BC Fire Extinguishers	
a	2.5#	INCLUDED
b	4-6#	INCLUDED
c	10#	INCLUDED
d	20#	INCLUDED
7	Hydro test of ABC and BC Fire Extiguishers	
a	2.5#	INCLUDED
b	4-6#	INCLUDED
c	10#	INCLUDED
d	20#	INCLUDED
8	Hydro test of Class K Fire Extiguishers	
a	6-Liter	INCLUDED
b	2.5-gallon	INCLUDED
9	Hydro test of CO2	
a	5#	INCLUDED
b	10#	INCLUDED
c	15#	INCLUDED
d	20#	INCLUDED
10	Parts & Equipment	
a	Hoses	INCLUDED
b	Gauges, ABC	INCLUDED
c	Gauges, Halon	INCLUDED
d	Nozzles, ABC	INCLUDED

Item #	Description	Price each
e	Nozzles, Halon	INCLUDED
f	Pull pin	INCLUDED
g	Horn	INCLUDED
h	Handle	INCLUDED
i	Valve stem	INCLUDED
j	Wall bracket	INCLUDED
11	Wet chemical system repair parts	
a	Storage tank - 1 1/2 gallons	\$ 240.00
b	Storage tank - 3 gallon	\$ 330.00
c	Nozzle blow off caps - rubber	INCLUDED
d	Nozzle blow off caps - metal	INCLUDED
e	Detectors	INCLUDED
f	Ansul - Activation Cartridges	\$ 200.00
g	Ansul - Double Activation Cartridges	\$ 300.00
h	Fusible links	INCLUDED
i	Corner pulley	INCLUDED
12	Additional equipment	
a	Remote manual pull station	\$ 100.00
b	Mechanical gas valve 3/4-inch	\$ 491.00
c	Mechanical gas valve 1-inch	\$ 518.00
d	Mechanical gas valve 1-1/4-inch	\$ 547.00
e	Mechanical gas valve 1-1/2-inch	\$ 577.00
f	Mechanical gas valve 2-inch	\$ 605.00
g	Electrical gas valve 3/4-inch	\$ 346.00
h	Electrical gas valve 1-inch	\$ 507.00
i	Electrical gas valve 1-1/4-inch	\$ 507.00
j	Electrical gas valve 2-inch	\$ 815.00
k	Micro switch	\$ 75.00
13	New Fire Extinguishers	
a	ABC 2.5#	\$ 45.00
b	ABC 4-6#	\$ 55.00
c	ABC 10#	\$ 65.00
d	ABC 20#	\$ 155.00
e	BC 4-6#	\$ 54.00
f	BC 10#	\$ 89.40
g	BC 20#	\$ 144.60
h	CO2 5#	\$ 148.00
i	CO2 10#	\$ 220.00
j	CO2 20#	\$ 305.00
k	Class K - 6-liter	\$ 161.00
l	Class K - 2.5-gallon	\$ 190.00
14	Fire System Inspection and Certification	\$ 300.00
15	System Cylinder Hydro Test	
a	Ansul R102 1.5 gallon	\$ 50.00
b	Ansul R102 3.0 gallon	\$ 50.00
c	Kidde 25#	\$ 50.00
d	Kidde 50#	\$ 50.00
e	Pyro Chem PCL-160: 1.6 Gallons	\$ 50.00
f	Pyro Chem PCL-300: 3 Gallons	\$ 50.00

Item #	Description	Price each
g	Pyro Chem PCL-460: 4.6 Gallons	\$ 50.00
h	Pyro Chem PCL-600: 6.0 Gallons	\$ 50.00
i	Range Guard RG-1.25G	\$ 50.00
j	Range Guard RG-2.5G	\$ 50.00
k	Range Guard RG-4G	\$ 50.00
l	Range Guard RG-6G	\$ 550.00
16	Recharge System Cylinder	
a	Ansul R102 1.5 gallon	\$ 300.00
b	Ansul R102 3.0 gallon	\$ 500.00
c	Kidde 25#	\$ 300.00
d	Kidde 50#	\$ 300.00
e	Pyro Chem PCL-160: 1.6 Gallons	\$ 280.00
f	Pyro Chem PCL-300: 3 Gallons	\$ 390.00
g	Pyro Chem PCL-460: 4.6 Gallons	\$ 514.00
h	Pyro Chem PCL-600: 6.0 Gallons	\$ 550.00
i	Range Guard RG-1.25G	\$ 280.00
j	Range Guard RG-2.5G	\$ 405.00
k	Range Guard RG-4G	\$ 490.00
l	Range Guard RG-6G	\$ 550.00
	NORMAL BUSINESS HOURS (6:00 AM TO 5:00 PM) REPAIR COST PER HOUR	\$ 90.00
	AFTER BUSINESS HOURS (5:00 PM to 7:00 AM) REPAIR COST PER HOUR	\$ 120.00
	PARTS MARKUP PERCENTAGE	30%

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: December 16, 2025

Bid No: 22-946-220

Bid Title: General Banking Services

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☒ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☒ Contract Extension * Term: 6 mos. ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 12/31/25 thru 06/30/26 ☐ N/A - One Time Purchase

Contract Value: \$ 75,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> None
	6-months	- year	

*** Rationale/Reason**

Piggyback Broward County Public Schools RFP -FY21-009.

Bidders Solicited: _____ Bids Received: _____ Late Bids: _____ Rejected Bids: _____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Cash Management Department
Title: Director, Purchasing Department

Requested By: Andrew Jacobsen **Buyer:** Christine Roney
Title: Manager, Cash and Investments

Recommended award by vendor as follows:

JP MORGAN CHASE V-25710.

Provide non-exclusive banking services for the District's cash flow needs including demand accounts, sweep investments, account reconciliations, wire transfers, balance reporting, ACH, EDI and cash vault services. Other miscellaneous services will be available as detailed below with unit pricing remaining firm for the contract period. This contract will be honored for individual schools that choose to use JP Morgan Chase as their internal account depository.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **December 16, 2025**

Contract No: 25-208-179

Title: School Cash Management Solution

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☒ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 12/16/25 thru 6/30/31

☐ N/A - One Time Purchase

Contract Value: \$ 1,447,095.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> None
	6-months	1 - year	

Rationale/Reason

Approval of the KEV Group School Cash Accounting System with integrated online payments will significantly strengthen financial stewardship, enhance operational efficiency, and modernize the district's approach to school-based accounting. This investment directly supports the Board's goals of transparency, accountability, and operational excellence, while improving service to schools and families.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB
Title: Director, Purchasing Department

For: Districtwide

Requested By: Gary Jeppesen
Title: Chief Financial officer

Buyer: Christine Roney

KEV GROUP INC.

School Cash Management Solution – Essential

Core Capabilities of the School Cash System

1. Comprehensive K–12 Activity Fund Accounting

Capabilities:

- Full internal-fund accounting suite: general ledger, receipting, disbursements, journal entries, and bank reconciliation.
- Immutable audit trails for all transactions and approvals.
- Automated internal controls that enforce required workflows and compliance.
- Vendor management, purchase orders, invoice tracking, and encumbrance control.

Benefit:

Ensures accuracy, transparency, and strong financial governance across all schools, reducing audit findings and strengthening fiduciary oversight while streamlining procurement and vendor processes.

2. Integrated Online Payments Platform

Capabilities:

- Accepts cash, check, credit/debit, and digital wallet payments in one system.
- Automated receipting, fee assignment, and reconciliation.
- Supports partial payments, scheduled payments, and secure refunds.
- Supports public-facing purchases such as donations, events, and adult education fees.
- Available in over 100 languages to support diverse communities.

Benefit:

Streamlines revenue collection, reduces onsite cash handling, expands payment options to families and the broader community, and promotes equity through broad language accessibility.

3. Centralized Fee and Item Management

Capabilities:

- Districtwide fee catalog with consistent categories and GL coding.
- SIS integration to automatically assign fees to the correct students and programs.
- Real-time tracking of outstanding obligations and collections.

Benefit:

Promotes consistency, accuracy, and equity across schools while improving financial tracking and collection efficiency.

4. Districtwide Financial Visibility

Capabilities:

- Real-time reporting at school, program, and district levels.
- Extensive library of financial, compliance, and audit-ready reports.
- Clear visibility into revenue streams and activity trends.

Benefit:

Enables data-driven decision-making, improves monitoring, and enhances district-level oversight of school finances.

5. Streamlined Operational Workflows

Capabilities:

- Integrated process from fee creation → payment → receipting → reconciliation.
- Automated routing and approval workflows.
- Reduction in paper forms, manual entry, and redundant systems.

Benefit:

Improves efficiency, reduces processing time, and minimizes manual errors across financial operations.

6. Parent and Community Engagement Tools

Capabilities:

- 24/7 parent portal for viewing and paying fees and completing forms.
- Digital forms for permissions, registrations, and activity sign-ups.
- Automated notifications and reminders.

Benefit:

Enhances communication, increases participation, and improves the overall customer experience for families and community members alike.

7. Enterprise-Level Security & Compliance**Capabilities:**

- PCI-compliant payment processing and enterprise security protocols.
- Role-based access controls tailored to district policy.
- Safeguards that prevent unauthorized or inconsistent transactions.

Benefit:

Protects district financial data, ensures regulatory compliance, and reduces risk of fraud or misuse.

8. Seamless Integration with District Systems**Capabilities:**

- SIS integration for accurate student data syncing.
- GL/ERP integration for proper accounting alignment.
- Flexible configuration to meet district-specific workflow needs.

Benefit:

Eliminates data silos, improves accuracy, and ensures financial information flows cleanly across all district systems.

U.S. SERVICE LEVEL AGREEMENT

This SERVICE LEVEL AGREEMENT (the "Agreement") is entered into by and between KEV and the Client.

RECITALS:

WHEREAS, the purpose of this Agreement is to establish the general terms and conditions applicable to KEV's provision of certain software and internet-based solutions to the Client for which the Parties will enter into a specific Statement of Work.

NOW, THEREFORE, in consideration of the mutual covenants and promises contained herein and of other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, KEV and the Client (the "Parties") hereby agree as follows:

ARTICLE 1. INTERPRETATION AND DEFINITIONS

1.1 Service Level Agreement. This Agreement is a service level agreement, the terms of which shall be incorporated by reference into all Statements of Work.

1.2 Rules of Interpretation. Interpretation of this Agreement shall be governed by the following rules of construction, unless the context requires otherwise:

- (a) The word "including" and words of similar import shall mean "including, without limitation" and "including, but not limited to";
- (b) The headings contained herein are for reference purposes only and shall not affect in any way the meaning or interpretation of this Agreement;
- (c) In the event of a conflict between the terms of this Agreement or any Schedule to this Agreement and the applicable Statements of Work (or any documents referred to therein), the terms and conditions of the Statement of Work shall prevail, unless otherwise expressly provided to the contrary in any applicable Statement of Work; and
- (d) This Agreement shall be construed without regard to any presumption or rule requiring construction or interpretation against the Party drafting.

1.3 Definitions. Capitalized terms used but not defined herein have the meanings set forth on the Website. By agreeing to the terms and conditions of this Agreement, the

Client acknowledges that it has read and accepts the Definitions, which are expressly incorporated herein by reference.

ARTICLE 2. PRODUCTS AND SERVICES

2.1 Products.

- a) General.** Pursuant to this Agreement and the applicable Statement of Work, KEV grants to the Client a license to use certain Products as selected by the Client in the applicable Statement of Work for the purposes and subject to the terms described herein and in the applicable Statement of Work.
- b) Upgrades and Enhancements.**
 - i. KEV shall monitor server utilization levels and acquire additional hardware as necessary to supply the Products and Services;
 - ii. KEV shall promptly notify the Client of any upgrades or enhancements of the Products that KEV from time to time makes available to its Clients. The Client shall implement such upgrades within thirty (30) days of receipt of such notification;
 - iii. The implementation of any additional upgrades requested by the Client shall be charged for at the Professional Services hourly rate set forth in Section 6.2(c).
- c) Product Availability.** KEV shall not schedule downtime for routine and preventative maintenance, modifications and/or upgrades of the Products that will prohibit system availability without providing the Client with notification (i) not less than two (2) Business Days in advance of the planned downtime in the event of major scheduled maintenance; and (ii) as soon as possible in the event of emergency downtime.

2.2 Services. Pursuant to this Agreement and the applicable Statement of Work, KEV shall provide to the Client the following Services, as they may evolve during the Statement of Work Term or be modified or replaced in accordance with the terms of this Agreement: (a) Configuration; (b) Data Migration; (c) Installation Services; (d) Application Platform Maintenance; (e) Training Services; and (f) Support; and (g) Professional Services for which the Client shall be charged additional fees pursuant to Section 6.2(c) (Additional Charges) (the "Services").

2.3 Change Orders.

- (a) General.** In the event the Client wishes to propose new Products, features or functionality or a change to the Products or Services, the Client shall complete a 'Change Request Form', which is available from KEV personnel. Upon receipt of a Change Request Form, KEV shall provide the Client with a written quote following which the Client shall indicate its approval or rejection of the Change Order.

- (b) No such change will be effective or binding upon the Parties until the change has been agreed upon by both Parties and the Parties shall continue to perform their respective obligations hereunder until such change becomes effective at KEV's current Professional Service rate in Section 6.2(c).

ARTICLE 3. TRAINING SERVICES

3.1 Training.

- (a) **General.** The complete list of Training Services offered by KEV is attached hereto as Exhibit A.
- (b) **Mandatory Training.** KEV shall be under no obligation to provide Support if (i) client personnel assigned to the User Logins fail to successfully complete the User Login Training or (ii) the Client's District Designates fail to successfully complete the District Designate Training.
- (c) **Additional Training.** In addition to the User Login Training and the District Designate Training, the Client may retain additional Training Services at a rate of \$150 per hour, which shall be charged on all Support Requests and telephone queries that fall outside the scope of Support.
- (d) **Cancellation Policy.** The Client shall be entitled to a full refund for any scheduled training session that is cancelled by the Client with at least two (2) Business Days' notice to KEV. In the event that a Training Session is cancelled with less than two (2) Business Days' notice to KEV, the Client shall be entitled to a refund of half of the cost of each Training Session.

ARTICLE 4. SUPPORT

4.1 Support.

- (a) **Telephone.** KEV shall maintain a telephone technical support line during Business Hours to provide Support to the District Designates.
- (b) **Process.** KEV shall follow the following process in resolving a Support Request.
 - i. Acknowledge receipt of the Support Request;
 - ii. Review the issue and respond with any additional questions;
 - iii. Resolve the issue within the agreed upon timeframe; and
 - iv. Communicate with the affected parties.

- (c) **Timing.** KEV shall respond to all Support Requests within four (4) Business Hours, measured beginning with the assignment of a unique log number to the Support Request by the KEV Support Agent.
- (d) The Client shall provide access to all information required and requested by KEV in order to provide Support. In the event that KEV requires access to the Products installed on the Client's Server to provide Support, KEV shall request, and the Client shall grant, such access for an unlimited duration; provided that if the Client fails to comply with this obligation, KEV shall be under no obligation to provide Support with respect to the Support Request in question.

4.2 Product Errors.

- (a) KEV shall provide a correction (a "Correction") or a work-around solution and final resolution (a "Final Resolution") to any reproducible and material programming error in a Product with a level of effort reasonably commensurate with the severity of the error as soon as reasonably practicable; provided that KEV shall not be responsible if the error is due to (i) instructions or specifications of the Client or services or goods supplied by the Client or its agents not conforming to their respective technical, functional and performance specifications and criteria, including, requests for system enhancements; (ii) wrongful acts or omissions of the Client or its agents; (iii) the failure of the Client to comply with its obligations under the applicable Statement of Work, including the Client's obligation to successfully complete, and cause its employees to successfully complete, all mandatory Training Services; (iv) force majeure (subject to Section 17.7);
- V. power outages or hardware system failures at Client premises; or (vi) Third Party Software; and KEV shall have no liability or obligation as a result thereof.
- (b) If KEV is unable to provide a Correction or a Final Resolution, then KEV shall refund a *pro rata* share of the fees paid by the Client in proportion to the functions required to be performed by the Product which cannot be fixed.

4.3 Data Backups and Disaster Recovery. In addition to KEV's responsibilities as set forth in this Agreement, KEV shall perform the following data backup and disaster recovery services;

- (a) **Data Backups.** KEV shall perform data backup only with respect to data on its own servers as follows:
 - i. Hot (partial) backups of the database shall be performed at a minimum of daily intervals;
 - ii. Full backups of the web servers shall be performed at a minimum of weekly intervals.

- (b) **Disaster Recovery.** Recovery requests for data hosted on KEV's servers shall be completed within one Business Day using the most recent version of the backup. Backups consist of data, databases, applications, and all configuration tasks required to restore the Client Data and are only available when the Products are hosted on KEV's servers. Disaster recovery services shall be charged for at the Professional Services hourly rate set forth in Section 6.2(c).

ARTICLE 5. STATEMENTS OF WORK

5.1. General. The process to be followed with respect to Statements of Work is described below. The Parties intend that Statements of Work shall be used as a means to bring work under this Agreement and to further describe the Products and Services to be provided by KEV in accordance with this Agreement.

5.2. Process. KEV shall be responsible for the drafting of the documents required pursuant to this Agreement. Specifically, KEV shall develop a draft Statement of Work for the Client's review, following which KEV shall make any amendments agreed to by the Parties. The Statement of Work or amendment to an existing Statement of Work shall become effective only when signed by the Parties.

ARTICLE 6. FEES, PAYMENTS, INVOICING, TAXES & AUDITS

6.1. Fees. In consideration of KEV's provision of the Products and Services, the Client shall pay KEV the applicable Fees as set forth herein and in **Schedule A** to the applicable Statement of Work.

6.2. Additional Charges.

- (a) Overtime charges at a rate of \$150 per hour shall apply for Support Requests that require attention outside of Business Hours.
- (b) Additional charges of \$150 per hour shall apply to any Support Request outside the scope of the Support as defined herein.
- (c) Any Professional Services provided to the Client shall be charged at a rate of \$150 per hour.
- (d) Any reasonable expenses that KEV incurs in providing the Service Offering shall be reimbursed by the Client, provided that the Client has agreed in advance to reimburse KEV for such expenses.

6.3. Scheduled Price Increases. From time to time KEV may, upon thirty (30) days' prior

written notice to the Client, increase the rates for the Additional Charges set forth in **Section 6.2**.

6.4. Prepaid Fees and Deposits. Prepaid Fees and deposits are non-refundable.

6.5. Prior Charges. Any costs incurred by KEV prior to the Statement of Work Effective Date are included in the Fees set forth the applicable Statement of Work and are not to be separately paid or reimbursed by the Client. Each Party shall bear and pay its own costs of, or incidental to, the drafting, preparation and execution of this Agreement and any schedule attached hereto.

6.6. Payment Terms. Invoices shall be due and payable in full within thirty (30) days from the receipt by the Client for an accurate and complete invoice. The Client is encouraged to remit payment by EFT, which may be set up by contacting KEV's Accounts Receivable Department.

6.7. Suspension of Service Offering. If any amount payable under this Agreement is not paid on or before the Due Date and such non-payment has continued for thirty (30) days, then, without prejudice to any other rights and remedies KEV may have in this Agreement or in Law, KEV may suspend the performance of any of its obligations under this Agreement without incurring any liability to the Client or any third party.

6.8. Taxes. All sums payable under, or in connection with, this Agreement shall be exclusive of taxes, which shall be payable by the Client at the prescribed rate of taxation of the region in which the transaction occurred.

6.9. Audit Rights. KEV shall have the right to inspect the User Login credentials, the IP addresses of the Client and any information related to the provision of the Service Offering (the "Audit").

- (a) In the event that KEV requires any documentation relating to the Audit from the Client, the Client shall provide such documentation to KEV as soon as reasonably practicable;
- (b) If the Audit shows that the Client has made unauthorized copies of the Products, has altered the Products in any way whatsoever or has more User Logins than purchased, the Client shall pay to KEV the license fees for the unauthorized copies of the Products and the cost of any unauthorized User Logins, if any, plus interest thereon at the rate of 1.5% per month compounding or the maximum permitted by law, whichever is less, computed from the date on which the Client first breached its obligations giving rise to the interest payment and KEV may, at its option, seek applicable legal recourse, or/and terminate this Agreement pursuant to **Section 12.1** (Termination by Either Party).

ARTICLE 7. BANK ACCOUNTS

7.1. Client Accounts. In the event that the Client wishes to accept or make online payments through any of the Products, the Client shall:

- (a) Open and maintain in good standing bank accounts (the “Client Accounts”) with financial institutions as required to operate the Products as advised by KEV’s Implementation Department, including, if desired, a Merchant Account; and
- (b) Be responsible for any fees that the Client’s financial institution may charge for accepting electronic deposits or for any processing of any other credit or debit transactions related to this Agreement and the applicable Statement of Work.

7.2. Merchant Accounts. If the Client has purchased SchoolCash Online and wishes to offer End Users the ability to pay for Student Items by credit card, the Client shall:

- (a) Open and maintain in good standing a Merchant Account with a provider as mutually agreed upon by the Parties; and
- (b) Share all information relevant to the Merchant Bank relationship with KEV as advised by KEV’s implementation department.

7.3. Account Balances.

- (a) The Client shall be responsible for maintaining an adequate balance in all Client Accounts as is reasonably determined by the Client and KEV’s Implementation Department.
- (b) To the extent that a balance in a Client Account is inadequate and non-sufficient funds (“NSF”) fees are incurred, the Client shall be responsible for the payment of such NSF fees and all other charges related thereto.

7.4. EWallet. All eWallet funds shall remain in the eWallet until such time as such funds are used to make a purchase via the Products.

ARTICLE 8. INTELLECTUAL PROPERTY

8.1. Intellectual Property.

- (a) The Products are and shall remain the sole and exclusive property of KEV and its suppliers, if any, whether the Products are separate or combined with any other products. KEV’s rights under this Section 8.1 include:

- (i) All copies of the Products, in whole and in part;
 - (ii) All Intellectual Property rights in the Products and the Services; and
 - (iii) All modifications to, and Derivative Works based upon, the Products and the Services, as made by the Client or by KEV, its third party licensors or any of its subsidiary companies, including software customization whether or not at the Client's request.
- (b) The Client shall have and retain all right, title, and interest to all Client Data. The Client shall, however, obtain no rights to the database, source code or other applications in which the Client Data is contained or stored. In the event that the Client wishes to expunge the Client Data from KEV's database, such services shall be charged for at the Professional Services hourly rate set forth in Section 6.2(c).

8.2. Notices. Client shall maintain and reproduce all applicable branding or proprietary notices (such as words and logos marked with ® or ™) on any documentation related to the Products, including on any marketing materials.

8.3. Third Party Infringement. The Client shall immediately bring to the attention of KEV any infringement or suspected infringement by any third party of any of KEV's rights in Intellectual Property of which it is, or becomes, aware. KEV reserves the sole

and exclusive right at its discretion to assert claims against third parties for infringement or misappropriation of its rights in Intellectual Property.

ARTICLE 9. CONFIDENTIALITY

9.1. Confidentiality Obligations.

- (a) In connection with this Agreement and the applicable Statement of Work, KEV and the Client will each have access to certain Confidential Information belonging to, or in which the supplier of the information has rights or interest.
- (b) Each Party shall keep the other Party's Confidential Information confidential and shall not disclose any Confidential Information to any third party, except to its service providers, agents and Representatives who have a need to know the Confidential Information, provided that such service providers, agents or Representatives are bound by the provisions of this Article 9.
- (c) Client represents and warrants that (i) it has obtained all necessary consents, provided all necessary notices and otherwise has all authority under applicable laws, including applicable privacy and anti-spam laws, to provide Client Data (including personal

information) to KEV and for KEV to provide the Services hereunder, including the collection, use, disclosure as required by law and other processing of personal information and the sending of any electronic communications by KEV on behalf of Client in connection with the Services, and (ii) all Client Data (including Primary Guardian Information) provided to KEV is accurate and complete, and Client will inform KEV immediately in the event of any changes to such Client Data. Client authorizes KEV to send email communications on behalf of Client in connection with the Services, including Auto-Subscribe.

- (d) Client is subject to Chapter 119 of the Florida Statutes, listed in the provisions of Article 17 (Miscellaneous-Public Records).

9.2. Auto-Subscribe.

In addition to the responsibilities and restrictions set forth in the Agreement, the Client shall be responsible for the following:

- Promptly provide KEV with updates to such information (including Primary Guardian email address) for both existing and new students.
- Informing KEV of the date on which Auto-Subscribe is to be activated ("Launch Date") so that KEV can send Invitation Emails to Primary Guardian email addresses on behalf of Client as set out in Schedule B, or immediately inform KEV that it does not wish to enable Auto-Subscribe.
- Reviewing the form of email communications that will be sent by KEV on behalf of the Client as part of SchoolCash Auto-Subscribe and immediately informing KEV of any required changes.

ARTICLE 10. WARRANTIES

10.1. General.

- (a) **Existence.** Each Party is duly organized and existing and is in good standing in the jurisdiction of its formation and is qualified and in good standing as a foreign corporation under the laws of any jurisdiction where the ownership of its assets or the conduct of its business require such Party to be so qualified, or if such Party is not so qualified, the failure to so qualify will not have an adverse effect on (i) the ability of each Party to perform its obligations under this Agreement; or (ii) each Party to enforce this Agreement;
- (b) **Duly Authorized.** Each Party's execution, delivery, and performance of this Agreement has been duly authorized by all appropriate corporate action on the part of

such Party and this Agreement constitutes the valid and binding obligation of such Party enforceable against such Party in accordance with the terms thereof and hercof;

- (c) **No Conflict.** The execution and delivery of this Agreement will not conflict with or violate any other license, instrument, contract, agreement, or other commitment or arrangement to which each Party is a party or by which such Party is bound.

10.2. Preservation of Client Data. Both Parties shall take reasonable precautions (having regard to the nature of their obligations pursuant to this Agreement) to preserve the integrity of the Client Data and to prevent any unauthorized access, corruption or loss of such data.

10.3. No Prior Agreement. The Client warrants that it has not been induced to enter into this Agreement by any prior representations, warranties or guarantees, whether oral or in writing, except as expressly contained in this Article 10.

10.4. DISCLAIMER. EXCEPT AS EXPRESSLY PROVIDED HEREIN OR IN THE APPLICABLE STATEMENT OF WORK, KEV HEREBY EXCLUDES AND DISCLAIMS ANY REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE OR ANY WARRANTY FROM COURSE OF DEALING OR USAGE OF TRADE. KEV WILL NOT BE RESPONSIBLE FOR ANY INACCURACIES IN CLIENT DATA (INCLUDING PRIMARY GUARDIAN INFORMATION) AND DISCLAIMS ANY AND ALL LIABILITY FOR ANY DAMAGES RESULTING FROM ANY SUCH INACCURACIES.

10.5. TOTAL LIABILITY.

- (a) KEV'S TOTAL LIABILITY TO THE CLIENT FOR ANY AND ALL CAUSE(S) OF ACTION, REGARDLESS OF THE FORM OF ACTION (INCLUDING CONTRACT, TORT, NEGLIGENCE OR ANY OTHER), ARISING OUT OF OR RESULTING FROM THE PERFORMANCE OR BREACH OF THIS AGREEMENT OR THE APPLICABLE STATEMENT OF WORK SHALL BE LIMITED TO THE CUMULATIVE SUM OF FEES PAID BY CLIENT TO KEV IN THE TWELVE (12) MONTHS PRECEDING THE EVENT GIVING RISE TO SUCH CAUSE OF ACTION.
- (b) KEV SHALL NOT BE LIABLE TO THE CLIENT OR ANY OTHER PERSON OR ENTITY FOR:
 - (i) ANY INDIRECT, INCIDENTAL, PUNITIVE, EXEMPLARY, AGGRAVATED, SPECIAL OR CONSEQUENTIAL DAMAGES OF ANY KIND OR DAMAGES FOR LOSS OF PROFIT OR REVENUE ARISING OUT OF, OR IN CONNECTION WITH, THIS AGREEMENT OR THE APPLICABLE STATEMENT OF WORK, EVEN IF KEV HAS BEEN INFORMED IN

ADVANCE OF THE POSSIBILITY OF SUCH DAMAGES OR SUCH DAMAGES COULD HAVE BEEN REASONABLY FORESEEN BY KEV; OR

- (ii) ANY DAMAGES WHATSOEVER RELATING TO THIRD PARTY PRODUCTS, CLIENT MATERIALS OR ANY GOODS OR SERVICES NOT DEVELOPED OR PROVIDED BY KEV.

10.6. Mutual Indemnity.

- (a) KEV shall indemnify, defend and hold harmless the Client from and against Losses resulting from or arising out of any third party claims or actions resulting from or arising out of: (i) fraudulent, criminal, or dishonest acts or fraudulent, criminal or dishonest omissions of KEV; and (ii) any breach by KEV of the confidentiality provisions in Article 9 (Confidentiality). The Client does not waive any defense of sovereign immunity. It is further understood and agreed by the parties to this agreement that no officer or employee may be held personally liable except as provided by §768.28(9), Fla. Stat.

The Client shall indemnify, defend and hold harmless KEV to the extent and only to the extent of the limits set forth in §768.28(5), Fla. Stat. and then only for the negligent or wrongful act or omission of any officer or employee acting within the scope of the officer's/employee's office or employment under circumstances in which the state or such agency or subdivision, if a private person, would be liable to the claimant. The Client does not waive any defense of sovereign immunity. It is further understood and agreed by the parties to this agreement that no officer or employee may be held personally liable except as provided by §768.28(9), Fla. Stat.

10.7. Non-Excludable Items. Nothing in this Agreement is to be read as excluding, restricting or modifying the application of any legislation, which by Law cannot be excluded, restricted or modified.

ARTICLE 11. CLIENT RESPONSIBILITIES AND RESTRICTIONS

11.1. Responsibilities. In addition to the Client's responsibilities as set forth elsewhere in this Agreement and in the applicable Statement of Work, the Client shall be responsible for the following:

- (a) **Compliance with Products and Services Documentation and Training.** The Client acknowledges that where any of the Client's responsibilities in respect of the Products and Services are clearly defined in the relevant Products and Services Documentation, the Client shall use all reasonable efforts to satisfy these responsibilities. Client further agrees to successfully complete, and cause its employees to successfully complete, all

mandatory Training Services. KEV's non-performance of any particular obligation under the Agreement shall be excused if and to the extent that:

- (i) Such KEV non-performance results from the Client's failure to perform its responsibilities as set forth in this Agreement, the applicable Statement of Work and/or the Products and Services Documentation; or
- (ii) Such KEV non-performance was due to written instructions of the Client, where KEV recommended that such instructions not be followed.

(b) Use of Products.

- (i) The Client shall use an appropriate Internet browser that supports the current KEV Service Offering. KEV shall post the required browser on the Website and the Client shall review such website upon upgrades and annually in order to comply with its obligations under this Section 11.1(b)(i);
- (ii) The Client shall use commercially reasonable efforts to ensure that End Users use such Products and Services as intended. KEV shall not be liable for any failure of the Client to do so;

The Client shall perform regular internal audits to verify the number of User Logins and shall notify KEV in writing in the event that the Client wishes to increase the number of User Logins permitted pursuant to this Agreement and the applicable Statement of Work. **Client Personnel.** The Client shall provide staff possessing suitable competence to provide training, support, marketing and the implementation of ongoing services pursuant to the Client's duties and obligations hereunder.

11.2. Restrictions.

- (a) **No Assignment.** The Client shall not transfer or assign any unused Services;
- (b) **No Distribution.** The Client's right to use the Products is non-transferable and the Products may only be used internally by the Client and/or its Affiliates by User Logins designated in accordance with this Agreement. The Client shall not resell, rent, lease, share, or otherwise distribute the use of the Products;
- (c) **No Sharing.** The Client shall permit only the purchased number of User Logins to access the Products and User Logins shall not share login credentials. The Client may substitute or replace User Logins to reflect personnel changes, provided that no User Login account may be transferred more than one (1) time annually without the prior written consent of KEV, which consent shall not be unreasonably withheld. In the event the Client wishes to purchase additional User Logins, the Client shall notify KEV in

writing;

- (d) **No Modification.** Under no circumstances whatsoever may the Client share, copy, modify, enhance, alter, disassemble, decompile, demonstrate, reverse engineer or connect the Products with any Third Party Software or application, or otherwise reproduce any Products or Documentation, in whole or in part, or attempt to do any of the foregoing.

ARTICLE 12. TERMINATION

12.1. Termination by Either Party. This Agreement may be terminated by either Party upon written notice by registered mail to the other Party:

- (a) If the other Party has breached this Agreement and such breach has continued or has not been cured for thirty (30) days following written notice via registered mail identifying the breach;
- (b) If bankruptcy, composition, insolvency or liquidation proceedings are instituted by or against the other Party without such proceedings being dismissed within sixty (60) days from the date of the institution thereof; or
- (c) If a trustee or receiver or similar officer of any court is appointed for the other Party.

12.2. By Client. The Client may terminate this Agreement:

- (a) Immediately, if KEV breaches its obligations set forth in **Article 9** (Confidentiality Obligations);
- (b) If, without prior agreement, KEV breaches any term of this Agreement or the applicable Statement of Work, and such breach is not remedied within thirty (30) days of written notice thereof; or
- (c) At any time upon, upon ninety (90) days' prior notice written notice to KEV.

12.3. By KEV. KEV may terminate this Agreement:

- (a) Immediately, if the Client breaches its obligations set forth in **Article 9** (Confidentiality) or **Section 11.2** (Restriction);
- (b) If, without prior agreement, the Client breaches any term of this Agreement or the applicable Statement of Work, including the failure to pay any amount due under this Agreement, and such breach is not remedied within thirty (30) days of written notice thereof; or

- (c) If the Client (or any of its Affiliates) engages a service provider other than KEV (or an Affiliate thereof) to provide Products and/or Services similar to those contemplated hereunder by KEV without (i) in the case of a pre-existing relationship, disclosing such pre-existing relationship prior to entering into this Agreement; or (ii) in the case of a relationship formed during the term of this Agreement, disclosing such relationship upon the engagement of such other service provider, and such breach is not remedied within fifteen (15) days of written notice thereof.

12.4. Consequences Upon Termination. Upon termination of this Agreement:

- (a) All amounts due to KEV for Products and Services rendered prior to termination shall become immediately due and payable and may not be withheld for any reason; and
- (b) All amounts paid by the Client prior to the date of termination are non-refundable.

12.5. No Prejudice. The foregoing termination provisions shall be in addition and without prejudice to any other rights a Party may have pursuant to this Agreement or at Law.

ARTICLE 13. ACH PROCESSING SERVICES

13.1. In order to use the payment functionality of KEV's SchoolCash Online application, you must open a "Dwolla Platform" account provided by KEV's third party ACH Service Provider (Dwolla, Inc.) which includes the Dwolla Terms of Service and Privacy Policy. Any funds held in the Dwolla account are held by Dwolla's financial institution partners as set out in the Dwolla Terms of Service. You authorize KEV to collect and share with Dwolla your personal information including full name, address, email address, date of birth, and financial information, and you are responsible for the accuracy and completeness of that data. You understand that you can access and manage your Dwolla account through KEV's application, and Dwolla account notifications will be sent by KEV, not Dwolla. KEV will provide customer support for your Dwolla account activity via our standard technical support channels.

ARTICLE 14. PLAID SERVICES

14.1. KEV may use Plaid, Inc. ("Plaid") to connect your KEV account in SchoolCash Accounting with your bank account and verify your bank account prior to approving the account for use in SchoolCash Online (for clarity, this connection will be enabled only during the bank account verification process). Information shared with Plaid is treated by Plaid in accordance with its Privacy Policy, available at <https://plaid.com/legal/#end-user-privacy-policy>.

ARTICLE 15. LUNCHBOX BY SCHOOLCASH ONLINE TERMS AND CONDITIONS

Should the client activate Lunchbox by SchoolCash Online, the associate terms and conditions can

be found in the following link:

ARTICLE 16. DISPUTE RESOLUTION

16.1. Disputes. Any dispute or controversy which may arise at any time between the Parties in connection with this Agreement or any Statement of Work which cannot be resolved through good faith discussions shall be resolved exclusively by final and binding arbitration; provided that nothing in this Section 14.1 shall prevent a Party from instituting formal proceedings to (a) avoid the expiration of any applicable limitations period; (b) preserve a superior position with respect to other creditors; and (c) address a claim arising out of the breach of a Party's obligations under Article 8 (Intellectual Property), Article 9 (Confidentiality), Section 10.2 (Preservation of Client Data) and Article 11 (Client Responsibilities and Restrictions).

ARTICLE 17. MISCELLANEOUS PROVISIONS

17.1. Amendments. No amendment to this Agreement shall be valid unless in writing and signed by an authorized representative of each of the Parties. Notwithstanding the foregoing, the following provisions may be amended from time to time by KEV, in its sole discretion, upon thirty (30) days' written notice to the Client:

- (a) The Training Services and associated costs set forth in Exhibit A hereto;
- (b) The URL of the Website
- (c) Documents required for online payment processing;
- (d) The hourly rates for any of the following:
 - (i) Professional Services;
 - (ii) Additional Training; and
 - (iii) Overtime charges.

17.2. Assignment. Neither Party may assign, delegate, subcontract or otherwise transfer any or all of its rights or responsibilities under this Agreement, or the applicable Statement of Work, in whole or in part, without the prior written consent of the other Party, which consent shall not be unreasonably withheld. Any attempted assignment in contravention of the foregoing shall be void.

17.3. Entire Agreement. Subject to Section 1.1 (Service Level Agreement) and Section 1.3 (Definitions), This Agreement constitutes the entire agreement between the Parties with respect to the subject matter hereof. There are no agreements, representations, warranties, promises, covenants, commitments or undertakings other than those expressly set forth herein. This Agreement supersedes all prior agreements, representations, warranties, promises, covenants, commitments or undertakings, whether written or oral, with respect to the subject matter contained

in this Agreement.

17.4. Notices. Unless otherwise specified in this Agreement, all notices required or provided pursuant to this Agreement may be sent in hard copy to the address set forth below:

If to School Board

Superintendent of Schools
Office of the Superintendent
Pinellas County Schools
301 4th Street SW Largo,
FL 33770

With a copy to:

School Board Attorney
Office of Legal Services
301 4th Street SW Largo,
FL 33770

If to KEV:

KEV Group
3000 S. Hulen Street
Suite 124-562
Fort Worth, Texas 76109

- (a) **Deemed Receipt.** Any notice to be given by either Party to the other shall be deemed to have been duly received:
- (i) If addressed to the addressee at its Legal Address and delivered by registered or certified mail, return receipt requested, postage prepaid, on the tenth (10th) day after the date of posting thereof;
 - (ii) If delivered to the addressee's Legal Address by hand during Business hours on a Business Day, on the date of delivery thereof; or
 - (iii) If sent by electronic mail to the addressee with explicit acknowledgment of receipt by reply, on the date of delivery thereof.
- (b) **Change of Address.** A Party may change its Legal Address or designee for notification purposes by giving the other prior notice of the new address or designee and the date upon which it shall become effective.

17.5. Covenant of Good Faith. Each Party agrees that, in its respective dealings with the other Party under or in connection with this Agreement, it shall act in good faith.

17.6. Relationship Between the Parties. KEV, in furnishing the Service Offering to the Client, is acting as an independent contractor, and KEV has the sole obligation to supervise, manage,

contract, perform or cause to be performed, all work to be performed by KEV under this Agreement. The relationship of the Parties under this Agreement shall not constitute a partnership, joint venture or employment arrangement for any purpose. Except as expressly provided in this Agreement, KEV is not an agent of the Client and has no right, power or authority, expressly or impliedly, to represent or bind the Client as to any matters.

17.7. E-Verify.

- (a) As of January 1, 2021, pursuant to Section 448.095, Florida Statutes, it is required to register with and use the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all employees, hired during the term of this Agreement and must, upon request, provide evidence of compliance with this provision. (Unless otherwise required by statute or other verification is completed through KEV that meets this requirement.)
- (b) Subcontractors:
 - 1. As of January 1, 2021, it is required for all subcontractors performing work under this Agreement to use the E-Verify system for any employees they may hire during the term of this Agreement.
 - 2. Subcontractors shall provide firm with an affidavit stating the subcontractor does not employ, contract with, or subcontract with an unauthorized alien, as stated in Section 448.095, Florida Statutes.
 - 3. KEV shall provide a copy of such affidavit, if requested, to the Client upon receipt and shall maintain a copy for the duration of the Agreement.
- (c) Failure to comply with this provision is a material breach of the Agreement, and the Client may choose to terminate this Agreement at its sole discretion. KEV may be liable for all costs associated with the Client securing the same services, inclusive, but not limited to, higher costs for the same services.
- (d) **It is the responsibility of the vendor to ensure compliance with E-Verify requirements (as applicable). To enroll in E-Verify, employers should visit the E-Verify website <http://www.uscis.gov/e-verify> and follow the instructions. The employer must retain the I-9 Forms for inspection.**

17.8 Data Security. No confidential data collected, maintained, or used during performance of the Agreement shall be disseminated except as authorized by law and with the written consent of the Client, either during the period of the Agreement or thereafter. KEV warrants that the work product and any other materials licensed hereunder do not contain any virus, worm, Trojan Horse, tracking software, or devices capable of identifying users or tracking use, or any undocumented software locks or drop-dead devices which would render inaccessible or impair in any way the operation of

the work product or any other hardware, software, or data which the work product is designed to work with. In the event of a breach of security as defined in section 501.171, Florida Statutes, KEV shall notify the Client immediately, but no later than ten (10) calendar days following a determination of a breach of data security. Additionally, KEV shall fully cooperate, at its own expense, with the Client regarding the Client's statutory notification requirements. This section will apply to any third parties that are employed, contracted, and/or utilized with this Agreement, including **Article 14 (Plaid Services)**.

17.9 Force Majeure.

- (a) A Party shall not be liable for failure to perform its obligations hereunder if such failure is caused by fire, flood, earthquake, elements of nature, wars, riots, civil disorders, rebellions or revolutions, acts of terrorism, strikes, lockouts or labor disputes or any other similar cause beyond the reasonable control of such Party. No Party is entitled to terminate this Agreement under **Article 12 (Termination)** in such circumstances.
- (b) In the event a Party asserts Force Majeure as an excuse for failure to perform its obligations, then such Party must prove: (i) it took reasonable steps to minimize delay or damages caused by foreseeable events, (ii) it substantially fulfilled all non-excused obligations, and (iii) that the other Party was timely notified of the likelihood or actual occurrence of an event.

17.10. Public Records. The Parties recognize and agree that the Client is subject to the provisions of the Florida Records Law, under Chapter 119, Florida Statutes. The Parties shall comply with Florida's Public Records Laws and agree to keep and maintain public records in accordance with Florida law and records retention schedules. Further, the Parties will ensure records that are exempt or confidential from public records disclosure requirements are not disclosed except as authorized by law.

- a) KEV shall comply with The Florida Public Records Act as follows:
 - 1) Keep and maintain public records that ordinarily and necessarily would be required by Board in order to perform the service.
 - 2) Upon request by Board's records custodian, provide Board with a copy of requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law.
 - 3) Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of this Agreement.
 - 4) Upon completion of this Agreement or in the event of termination of this Agreement by either party, any and all public records relating to this Agreement

in the possession of KEV shall be delivered by KEV to Board, at no cost to Board, within seven days. All records stored electronically by KEV shall be delivered to Board in a format that is compatible with Board's information technology systems. Once the public records have been delivered to Board upon completion or termination of this Agreement, KEV shall destroy any and all duplicate public records that are exempt or confidential and exempt from public record disclosure requirements.

- 5) KEV's failure or refusal to comply with the provisions of this Section shall result in the immediate termination of this Agreement by the Board.

IF KEV HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO KEV'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT GARBUTT-WILKEST@pcsb.org, OR BY MAIL: Pinellas County School Board – 301 4th Street SW Largo, FL 33770.

- b) Ownership of Documents: Unless otherwise provided by law, any and all reports, surveys, and other data and documents provided or created in connection with this Agreement are and shall remain the property of Board. Any compensation due to KEV shall be withheld until all documents are received as provided herein.

17.11. Confidential Student Records. Notwithstanding any provision to the contrary contained in this agreement between KEV and the Board; KEV and its officers, employees, agents, representatives, contractors, and sub-contractors shall fully comply with the requirements of the Family Education Rights and Privacy Act, § 1002.22 and §1002.221, Fla. Stat. or any other law or regulation, either federal or State of Florida, regarding confidentiality of student information and records. No confidential data collected, maintained, or used during performance of the Agreement shall be disseminated except as authorized by law and with the written consent of the School Board, either during the period of the Agreement or thereafter.

If KEV will access or create student education records while providing the Services, KEV agrees to:

- a) Use the information identifiable to the student only to meet the purpose of the Services.

- b) Conduct the Services in a manner that does not permit personal identification of parents and students by anyone other than agents or employees of KEV with legitimate interest in completion of the Services.
- c) Protect the confidentiality of such student information by allowing access only to its agents and employees who require access to perform the Services pursuant to this Agreement.
- d) Destroy or return to the Board all personal identifiable student information when the information is no longer needed for the purposes for which the services are performed. In any case, such personal identifiable information shall be returned or destroyed by at the termination of the contract or at the end of the statutory requirements for record keeping.
- e) KEV warrants that the work product and any other materials licensed hereunder do not contain any virus, worm, Trojan Horse, tracking software, or devices capable of identifying users or tracking use, or any undocumented software locks or drop-dead devices which would render inaccessible or impair in any way the operation of the work product or any other hardware, software, or data which the work product is designed to work with.

17.12. Right to Reference. With the prior written consent of the Client, which consent shall not be unreasonably withheld, KEV may use the Client's name and a general description of the Service Offering undertaken by KEV pursuant to this Agreement and the applicable Statement of Work in any proposals or promotional materials, including press releases, or other similar such documents that KEV may issue or submit from time to time, and/or on KEV's website.

17.13. Severability. In the event that any provision of this Agreement conflicts with the law under which this Agreement is to be construed or if any such provision is held invalid or unenforceable by a court with jurisdiction over the Parties, such provision shall be deemed to be restated to reflect as nearly as possible the original intentions of the Parties in accordance with applicable Law. The remaining provisions shall be valid and enforceable to the full extent permitted by applicable Law.

17.14. Survival. The rights and obligations of the Parties pertaining to Article 8 (Intellectual Property), Article 9 (Confidentiality), Section 10.5 (Total Liability), Section 11.2(d) (No Modification), Section 12.4 (Consequences upon Termination) and Article 14 (Dispute Resolution) shall survive the termination or expiration of this Agreement and the applicable Statement of Work.

17.15. Consents. Except where expressly provided as being in the sole discretion of a Party, consent, notice or similar action by either Party is required under this Agreement, such action shall not be unreasonably delayed or withheld.

17.16. Waiver. The Parties' failure at any time to enforce any of the provisions of this Agreement or any right or remedy available hereunder or at Law or in equity, or to exercise any option herein provided, shall in no way be construed to be a waiver of such provisions, rights, remedies or options or any other term, condition or covenant of this Agreement, or in any way to affect the validity of this Agreement.

17.17. Remedies Cumulative. Except as set forth herein, no right or remedy herein conferred upon or reserved to either Party is intended to be exclusive of any other right or remedy, and each and every right and remedy shall be cumulative and in addition to any other right or remedy under this Agreement, or under applicable Law, whether now or hereafter existing.

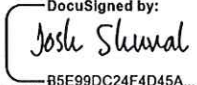
17.18. Governing Law. With respect to Products and Services rendered by KEV in the United States of America, this Agreement will be governed by and construed and enforced in accordance with the laws of the state of Florida and all disputes arising out of or related to this Agreement shall be brought exclusively in the courts located in the State of Florida and venue shall be in Lee County, Florida.

17.19. Counterparts. This Agreement may be executed in any number of counterparts, all of which taken together shall constitute one and the same instrument, and each fully executed counterpart shall be deemed an original.

17.20. Language. It is agreed that it is the express wish of the parties that this Agreement and any related documents be drawn up and executed in English. *Il est la volonté expresse des parties que cette convention et tous les documents s'y rattachant soient rédigés en anglais. Es acordado que es el deseo expreso de las partes que este Acuerdo y algún documento relacionado sean preparados y ejecutados en ingles.*

Intentionally Left Blank

IN WITNESS WHEREOF, the Parties have executed this Statement of Work as of the date first above set forth.

KEV Group Inc.
By 
Name: Joshua Shuval
Title: Vice President

Pinellas County Schools
By:
Name:
Title:

Approved As To Form:


School Board Attorneys Office

Form Name:	Payment Processor T&C Acknowledgement - New Clients
Submission Time:	October 26, 2023 5:46 pm
Browser:	Chrome 118.0.0.0 / Windows
IP Address:	204.109.64.2
Unique ID:	1156734660
Location:	

Client Type	New Client
User IP Address	204.109.64.2
Form Submission Date	Oct 26, 2023 05:41 PM
Your name	Michael Gatewood
Your school district name	The School District of Lee County
Your job title	Director, Intenal Audit
Your district email address	MichaelLG@leeschools.net

STATEMENT OF WORK

This STATEMENT OF WORK (the "**Statement of Work**"), dated December 16, 2025, is entered into by and between **KEV Group Inc.**, a Delaware corporation with its principal place of business at 3000 S. Hulen Street Suite 124-562, Fort Worth, TX, 76109, USA ("**KEV**") and **Pinellas County Schools** having its principal place of business at 301 4th Ave SW, Largo, FL, 33770, USA (the "**Client**") and together with KEV collectively, the "**Parties**" (the respective address of KEV and the Client being referred to as the "**Legal Address**" of each).

WHEREAS KEV has developed several software and web-based solutions for school level accounting, online payment processing, and tracking of student obligations and other related services;

AND WHEREAS the Client desires to license such software and web-based solutions from KEV pursuant to this Statement of Work;

AND WHEREAS the Parties agree that this Statement of Work and the Products and Services to be provided hereunder (collectively, the "**Service Offering**") are subject to the terms and conditions of the US Service Level Agreement entered into between KEV and The School Board of Lee County, Florida on June 13, 2023 (the "**Agreement**"), which is expressly incorporated herein by reference as the piggyback contract under Florida law. The service level agreement shall piggyback as a separate document as done by The School Board of Lee County, Florida on June 13, 2023.

NOW THEREFORE, in consideration of the mutual covenants and promises contained herein and of other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

ARTICLE 1.

ASSOCIATED CONTRACT DOCUMENTS.

1.1. This Statement of Work, the Schedules attached hereto and the documents referred to herein, including the Agreement, represent the entire and integrated agreement of the Parties all of which together shall be considered one and the same agreement.

ARTICLE 2.

DEFINITIONS.

2.1. **Defined Terms.** Capitalized terms used, but not defined, herein have the respective meanings ascribed to them in the Agreement.

ARTICLE 3.

TERM

3.1 **Statement of Work Term.** The Statement of Work shall be in effect the same as the Agreement ("**Term**") and shall be extended by mutual understanding between both parties until July 1, 2031, unless either Party provides the other Party with

written notice of non-renewal at least sixty (60) days prior to the expiration of the Term.

ARTICLE 4.

FEES & TIMING

4.1 **Fees.** Other than as set forth in the Agreement, the fees for the Service Offering are set forth in **Schedule "A"** hereto. Fees related to training and implementation must be paid in full prior to implementation commencing.

4.2 **Timing.** The Parties commit to implement the Products according to the agreed-upon Implementation Timeframe, the details of which are attached hereto as **Schedule "B"**. The Client agrees that it shall pay all fees specified in **Schedule "A"** prior to the start of implementation. Any changes to the dates as noted in Schedule B will require mutual written agreement between KEV and Client.

IN WITNESS WHEREOF, the Parties have executed this Statement of Work as of the date first above set forth.

KEV Group Inc.

By: 
Name: Joshua Shuval
Title: Vice President

Pinellas County Schools

By: _____
Name:
Title:

Approved As To Form:


School Board Attorneys Office

SCHEDULE A

Fees

Annual Recurring Software Cost					
Quantity	Item	Description	Unit Price	Net Price	Total
123	SCM-SCO	SchoolCash Management Solution - Essential	\$1,995.00	\$1,995.00	\$245,385.00
	SCI	SchoolCash Integration with District SIS			Included
	SCO	SchoolCash Online with SchoolCash Accounting			Included
	SCC	SchoolCash Catalog			Included
	SCR	SchoolCash Register			Included
	SCD	SchoolCash Donations			Included
	STR	SchoolCash Teacher Reporting			Included
123	KEV U	KEV University	\$350.00	\$0.00	\$0.00
123	SCA	SchoolCash Access	\$395.00	\$200.00	\$24,600.00
1	SDB	Sandbox	\$5,000.00	\$0.00	\$0.00
123	SSO	Single Sign-On (SSO) – District and School Users	\$200.00	\$0.00	\$0.00
Total Recurring Cost (December 15, 2025 to June 30, 2026)					\$0.00
Total Recurring Cost (July 1, 2026 to June 30, 2027)					\$269,985.00

One-Time Training and Implementation Cost					
Quantity	Item	Description	Unit Price	Net Price	Total
123	IMP	Implementation & Training: Need Analysis, Database Configuration, Staff Training and Chart of Account Configuration	\$395.00	\$395.00	\$48,585.00
4	ONSITE	Onsite Training – 4 Days (<i>Implementation will include (1) one on-site, in-person training at Pinellas County Schools up to (4) four days at a date to be decided.</i>)	\$3,000.00	\$0.00	\$0.00
One Time Costs					\$48,585.00
Year 1 (July 1, 2026 to June 30, 2027)					\$318,570.00
Year 2 (July 1, 2027 to June 30, 2028)					\$269,985.00
Year 3 (July 1, 2028 to June 30, 2029)					\$269,985.00
Year 4 (July 1, 2029 to June 30, 2030)					\$269,985.00
Year 5 (July 1, 2030 to June 30, 2031)					\$269,985.00

***Transaction and Other Online Payment Fees and Functionality**

KEV will add a fee of 4% + \$0.10 per item to all items created in SchoolCash Catalog for sale via SchoolCash Online (SCO) and SchoolCash Register (the 'Transaction Fee'). The item price visible to parents/guardians will be inclusive of this fee. The Transaction Fee is discounted from 4.5% plus 10 cents per item.

For items paid via SCO and Point of Sale (POS) the Transaction Fee includes any applicable merchant processing fees. The Transaction Fee will be automatically sent to KEV and will not be visible in SchoolCash Accounting.

For items paid via cash or check (specifically, not SchoolCash Online or POS) in SchoolCash Register the Transaction Fee will be deposited by the school to their bank account and will be accounted for in a pre-configured SchoolCash Management Account. For further clarity, the Transaction Fee for SchoolCash Register payments does not belong to KEV.

KEV has the right to change the Transaction Fee with 90 days' notice given to the Client.

KEV agrees to uptime guarantee of 99.9%, excluding routine maintenance.

****Payment Terms**

The One-Time Training and Implementation fee of \$48,585.00 and the annual recurring software cost of \$269,985.00 shall be due and payable by July 1, 2026. The price for Year 2 to Year 5 shall be as per the table above. After the term mentioned above, a new contract shall be signed to negotiate the annual software cost. Should the Client cancel the contract prior to the initial term stated in Article 3.1 then the annual recurring software amount for the full term outlined in Schedule A Fees are immediately due.

In order to facilitate credit/debit card payment processing, Client is responsible for completing a merchant application with KEV's then-current preferred payment provider. KEV reserves the right to change or add to its list of preferred payment providers at its sole discretion and will communicate such changes or amendments to Client as soon as possible. Client will have 90 days from date of communication to sign a new merchant services agreement with the new preferred provider, otherwise a 30 cent per-transaction fee will apply to each transaction processed on SchoolCash Online, payable by the Client.

SCHEDULE B**Timeline**

STANDARD IMPLEMENTATION		
PHASE	SchoolCash Management (SCM)	SchoolCash Online (SCO)
PHASE 0 – Readiness (Week 1 to 4)	<ul style="list-style-type: none"> Kick-off meeting – introduction to Project team Up to four 90-minute Best Practice trainings delivered by KEV to review the setup for (SCM & SCO). Includes District training and decision making District to confirm the exact <i>cut-off date</i> of the existing accounting system District to submit the Chart of Accounts (CoA) for all schools 	<ul style="list-style-type: none"> Kick-off meeting – introduction to Project team District to open one separate in-and-out bank account (chequing account). Credit card payments will be credited to this account and KEV will debit funds from this account and credit them to individual school bank accounts Introduction to ERP extracts, if applicable, timeline dependant on discovery
PHASE 1 – Configuration & Set-up (Weeks 5-8)	<ul style="list-style-type: none"> Set up and review of SCM by KEV. Process requires up to 7 business days to complete. Training cannot start until the setup is complete SCM training delivered by KEV for School's bookkeepers - mix of group webinars and smaller sessions covering: Deposits, Cashbox/NSF/Transfers if applicable (plus Cheques, Monthly Bank Reconciliation, Ledger/Reports for non-centralized districts) 	<ul style="list-style-type: none"> District to submit bank account info for all schools District to submit key info and documents for the merchant processing application & agreement "Penny testing" of school bank accounts by KEV begins. District/Schools to verify the exact amounts received Set up and review of SCO by KEV SCO training for School's bookkeepers - mix of group webinars and smaller sessions covering: SchoolCash Catalogue, Item/Fee Creation Webinar by KEV with School's Principals. Credit card payment test by KEV to test the complete flow of funds from parent purchase through to the school bank account District to ensure all student data is correct and uploaded to the KEV database as required and described and supported by KEV's Implementation Department, in a secure manner and in accordance with the District's internal privacy policies and procedures.
PHASE 2 – Verification (Weeks 9-11)	<ul style="list-style-type: none"> SCM setup and training complete SYSTEM READY FOR USE Transition from Project to Support – introduction to Customer Success & Support teams 	<ul style="list-style-type: none"> District to set up the SIS export. KEV to provide instructions with specific requirements Schools/District to review marketing and communications materials provided by KEV for driving parent awareness of SCO Target SCO launch date to parents determined by KEV & District Validation of SCO by KEV, including creation of back-end accounts for each Primary Guardian

		<p>email addresses of each student identified in the SIS export</p> <ul style="list-style-type: none"> • SYSTEM READY FOR USE • Transition from Project to Support – introduction to Customer Success & Support team
PHASE 3 – Go-Live (Week 12)		<ul style="list-style-type: none"> • SCO training delivered by KEV for School's bookkeepers - mix of group webinars and smaller sessions covering: SchoolCash Register & Group Collections/Reports
SCO Launch Date	<ul style="list-style-type: none"> • On behalf of Client, KEV automatically sends Invitation Emails to all Primary Guardian email addresses provided by Client. Each Invitation Email contains a unique hyperlink to enable to Primary Guardian to create or log-in to their SchoolCashOnline account and be provided with instant access to see, add, and remove the students that have been associated with their email address by the Client without the need for the Primary Guardian to first enter the student's ID number or other personal information; view their pending fees and transaction history; make payments; add or remove additional Guardians for their students; and update KEV's record of the email addresses of themselves and co-Guardians. 	
SCO Adoption and Usage	<ul style="list-style-type: none"> • On behalf of Client, KEV automatically sends Invitation Emails to new Primary Guardians identified by Client, as well as to previous recipients who have not responded. 	

Any delays by the Client may result in a delayed launch of *SchoolCash Accounting* and/or *SchoolCash Online*. Kick-off call will occur as soon as possible post contract signature, dependant on KEV resource availability.

